

To: Mayor and Town Council

From: Leigh Johnson, Director of Information Technology

**Through: Mario Canizares, Town Manager
Bob Scott, Deputy Town Manager**

Re: Managed Cyber Security Services

Town Council Meeting – October 28, 2025

Strategic Visioning Priority: 4. Provide Excellent Municipal Services

Agenda Item:

Consider and act upon authorizing the Town Manager to approve the purchase of a Managed Security Service Provider platform, through SHI Public Sector in the amount of \$92,465.

Description of Agenda Item:

The purpose of this item is to authorize the procurement of a Managed Security Service Provider (MSSP) platform; a comprehensive solution providing threat intelligence, incident response (IR), vulnerability management (VM), endpoint detection and response (EDR) monitoring, security information and event monitoring (SIEM), security orchestration/automation (SOAR), cloud security monitoring, ransomware protection, and a 24/7 security operations center (SOC).

Selection Process:

The Information Technology Department conducted an extensive evaluation process over several months to identify a modern, best-in-class solution to refine and expand upon the Town's current mix of cybersecurity solutions. The goal was to consolidate costs, reduce complexity, increase threat visibility, enhance incident response capabilities, and ensure the Town continues to meet best practice frameworks in cybersecurity risk mitigation.

Vendors evaluated included:

- REDACTED
- REDACTED
- REDACTED
- REDACTED
- REDACTED

Key evaluation criteria:

- Breadth of toolset (SOC, EDR monitoring, vulnerability management, SIEM/SOAR, cloud security)

- Ability to provide 24/7 managed detection and response
- Integration with existing IT and cloud infrastructure
- Long-term cost of ownership
- Industry reputation and analyst rankings
- References among Texas municipalities

Redacted was selected based on its:

- Unified platform approach and simplified licensing structure
- Native integrations across threat intelligence, cloud security, SIEM/SOAR, and EDR
- Strong analyst reviews and excellent municipal references, including REDACTED
- Competitive total cost of ownership

The Town had previously budgeted \$70,000 annually for its SIEM platform and the managed services company which maintained, updated, and customized it. The new, expanded, fully managed security platform, including all the new features in addition to SIEM, will cost an additional \$22,465.

The procurement qualifies as a cooperative purchase under the terms the Texas DIR-CPO-5241 contract and meets all competitive purchasing and legal requirements.

Budget Impact:

The annual recurring cost for the platform is \$92,465 and will be charged to 56650 (Cyber Security).

Legal Obligations and Review:

Terrence Welch of Brown & Hofmeister, L.L.P., has approved the legal terms specified on the quote as to form and legality.

Town Staff Recommendation:

Town Staff recommend authorizing the Town Manager to approve the purchase of a Managed Security Service Provider platform, through SHI Public Sector in the amount of \$92,465.

Proposed Motion:

I move to authorize the Town Manager to approve the purchase of a Managed Security Service Provider platform, through SHI Public Sector in the amount of \$92,465.