



Prosper Fire
NEW PFR CENTRAL FIRE STATION
05/02/2022

05/02/2022

Prosper Fire
1500 E FIRST ST
PROSPER, TX 75078

RE: Motorola Quote for NEW PFR CENTRAL FIRE STATION
Dear Chief Stuart Blasingame,

Motorola Solutions is pleased to present Prosper Fire with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide Prosper Fire with the best products and services available in the communications industry. Please direct any questions to Cody Cross at codycross@callmc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Cody Cross
Account Executive

Motorola Solutions Manufacturer's Representative

Billing Address:
PROSPER, TOWN OF
1500 E FIRST ST
PROSPER, TX 75078
US

Shipping Address:
PROSPER FIRE DEPT
1500 E FIRST ST
PROSPER, TX 75078
US

Quote Date:05/02/2022
Expiration Date:07/31/2022
Quote Created By:
Cody Cross
Account Executive
codycross@callmc.com
682-229-9717

End Customer:
Prosper Fire
Chief Stuart Blasingame
sblasingame@prospertx.gov

Contract: DIR-TSO-4101

Line #	Item Number	APC	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8500						
1	M37TSS9PW1AN	0681	APX8500 ALL BAND MP MOBILE	4	\$10,650.00	\$7,822.02	\$31,288.08
1a	GA09008AA	0681	ADD: GROUP SERVICES	4			
1b	G996AS	0681	ENH: OVER THE AIR PROVISIONING	4			
1c	GA00580AA	0681	ADD: TDMA OPERATION	4			
1d	G51AT	0681	ENH:SMARTZONE	4			
1e	G78AT	0185	ENH: 3 YEAR ESSENTIAL SVC	4			
1f	GA05509AA	0681	DEL: DELETE UHF BAND	4			
1g	GA01606AA	0681	ADD: NO GPS/WI-FI ANTENNA NEEDED	4			
1h	B18CR	0681	ADD: AUXILIARY SPKR 7.5 WATT APX	4			
1i	G843AH	0681	ADD: AES ENCRYPTION AND ADP	4			
1j	G89AC	0681	ADD: NO RF ANTENNA NEEDED	4			



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	APC	Description	Qty	List Price	Sale Price	Ext. Sale Price
1k	G444AH	0681	ADD: APX CONTROL HEAD SOFTWARE	4			
1l	G67EH	0681	ADD: REMOTE MOUNT E5 MP	4			
1m	QA03399AA	0681	ADD: ENHANCED DATA APX	4			
1n	GA01517AA	0681	DEL: NO J600 ADAPTER CABLE NEEDED	4			
1o	G806BL	0681	ENH: ASTRO DIGITAL CAI OP APX	4			
1p	GA01670AA	0681	ADD: APX E5 CONTROL HEAD	4			
1q	W22BA	0681	ADD: STD PALM MICROPHONE APX	4			
1r	W969BG	0681	ADD: MULTIKEY OPERATION	4			
1s	G361AH	0681	ENH: P25 TRUNKING SOFTWARE APX	4			
1t	G607AC	0681	ADD: REMOTE MOUNT CABLE 75 FT APX	4			
APX™ Consolette							
2	L37TSS9PW1AN	0681	ALL BAND CONSOLETTTE	1	\$14,000.00	\$10,267.52	\$10,267.52
2a	GA09008AA	0681	ADD: GROUP SERVICES	1			
2b	G996AS	0681	ENH: OVER THE AIR PROVISIONING	1			
2c	GA00580AA	0681	ADD: TDMA OPERATION	1			
2d	CA01598AB	0681	ADD: AC LINE CORD US	1			
2e	G51AT	0681	ENH:SMARTZONE	1			
2f	GA05508AA	0681	DEL: DELETE VHF BAND	1			
2g	GA05509AA	0681	DEL: DELETE UHF BAND	1			
2h	G78AR	0185	ADD: 3Y ESSENTIAL SERVICE	1			
2i	L999AG	0681	ADD: FULL FP W/E5/KEYPAD/CLOCK/VU	1			



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Line #	Item Number	APC	Description	Qty	List Price	Sale Price	Ext. Sale Price
2j	G298AS	0681	ENH: ASTRO 25 OTAR W/ MULTIKEY	1			
2k	G843AH	0681	ADD: AES ENCRYPTION AND ADP	1			
2l	QA03399AA	0681	ADD: ENHANCED DATA APX	1			
2m	G806BL	0681	ENH: ASTRO DIGITAL CAI OP APX	1			
2n	W382AM	0681	ADD: CONTROL STATION DESK GCAI MIC	1			
2o	G361AH	0681	ENH: P25 TRUNKING SOFTWARE APX	1			
3	HKN6243A	0761	BRACKET,APX CONSOLETTET WALL MOUNT BRACKET KIT	1	\$60.00	\$43.80	\$43.80
4	HKN6233C	0761	APX CONSOLETTET RACK MOUNT KIT	1	\$200.00	\$146.00	\$146.00
5	KT000254A01	0785	POWER SUPPLY,EXT 280W, 100-240VAC WITH 6PN MOLEX TO SAE ADPTR CBL	4	\$290.52	\$217.89	\$871.56
6	HLN7002A	0362	ASSY:KIT,HARDWARE,TRU NNION HARDWARE*	4	\$50.82	\$40.66	\$162.64
Product Services							
7	LSV00Q00203A	0461	DEVICE INSTALLATION	4	\$300.00	\$300.00	\$1,200.00
APX™ Consolette							
8	L37TSS9PW1AN	0681	ALL BAND CONSOLETTET	2	\$13,579.00	\$9,960.19	\$19,920.38
8a	L998AB	0681	ADD: LIMITED FRONT PANEL W/CLOCK/VU	2			
8b	GA09008AA	0681	ADD: GROUP SERVICES	2			
8c	G996AS	0681	ENH: OVER THE AIR PROVISIONING	2			
8d	GA01513AB	0681	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	2			
8e	GA00580AA	0681	ADD: TDMA OPERATION	2			



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	APC	Description	Qty	List Price	Sale Price	Ext. Sale Price
8f	CA01598AB	0681	ADD: AC LINE CORD US	2			
8g	G51AT	0681	ENH:SMARTZONE	2			
8h	GA05508AA	0681	DEL: DELETE VHF BAND	2			
8i	GA05509AA	0681	DEL: DELETE UHF BAND	2			
8j	G78AR	0185	ADD: 3Y ESSENTIAL SERVICE	2			
8k	G298AS	0681	ENH: ASTRO 25 OTAR W/ MULTIKEY	2			
8l	G843AH	0681	ADD: AES ENCRYPTION AND ADP	2			
8m	QA03399AA	0681	ADD: ENHANCED DATA APX	2			
8n	G806BL	0681	ENH: ASTRO DIGITAL CAI OP APX	2			
8o	G361AH	0681	ENH: P25 TRUNKING SOFTWARE APX	2			
9	HKN6233C	0761	APX CONSOLETTA RACK MOUNT KIT	1	\$200.00	\$146.00	\$146.00
10	NNTN8860A	0785	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	5	\$169.56	\$127.17	\$635.85
11	NNTN8844A	0785	CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR	1	\$1,420.20	\$1,065.15	\$1,065.15

Grand Total **\$65,746.98(USD)**

Notes:

- Lines 1-8: EOC Table and Watchroom Radios
Lines 9-10: USDD and Scannercast Consolettes
Lines 11-12: Single-Unit and Bank Chargers
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

- Unless otherwise noted in this quote / order, installation of equipment is not included.



Billing Address:
PROSPER, TOWN OF
1500 E FIRST ST
PROSPER, TX 75078
US

Quote Date:05/03/2022
Expiration Date:08/01/2022
Quote Created By:
Robert Smoczynski
Robert.Smoczynski@
motorolasolutions.com

End Customer:
PROSPER, TOWN OF

Contract: 22918 - TX DIR

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT XE MULTI					
1	H55TGT9PW8AN	APX NEXT; ALL-BAND MODEL 4.5 PORTABLE*	5		\$8,241.00	\$6,015.93	\$30,079.65
1a	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	5		\$28.00	\$20.44	\$102.20
1b	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	5		\$770.00	\$562.10	\$2,810.50
1c	BD00001AA	ADD: CORE BUNDLE	5		\$3,106.00	\$2,267.38	\$11,336.90
1d	H499KC	ENH: SUBMERSIBLE (DELTA T)	5		Included	Included	Included
1e	H38DA	ADD: SMARTZONE OPERATION	5		Included	Included	Included
1f	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	5		Included	Included	Included
1g	QA09028AA	ADD: VIQI VC RADIO OPERATION	5		Included	Included	Included
1h	QA03399AK	ADD: ENHANCED DATA	5		Included	Included	Included
1i	Q387CB	ADD: MULTICAST VOTING SCAN	5		Included	Included	Included
1j	QA00580BA	ADD: TDMA OPERATION	5		Included	Included	Included
1k	QA09001AM	ADD: WIFI CAPABILITY	5		Included	Included	Included
1l	BD00010AA	ADD: SECURITY BUNDLE	5		\$1,023.00	\$746.79	\$3,733.95



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Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1m	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	5		Included	Included	Included
1n	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	5		Included	Included	Included
1o	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	5		Included	Included	Included
1p	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	5		Included	Included	Included
1q	Q361CD	ADD: P25 9600 BAUD TRUNKING	5		Included	Included	Included
1r	QA09030AA	ADD: CPS/RM ONLY*	5		\$0.00	\$0.00	\$0.00
1s	H637AA	ADD: APX NEXT DMS BUNDLE PROMO	5		-\$22.95	-\$22.95	-\$114.75
1t	H636AB	ADD: APX NEXT APPLICATION BUNDLE PROMO	5		-\$300.00	-\$300.00	-\$1,500.00
1u	H638EA	ADD: SMART LOCATE MAPPING TRIAL PROMO	5		-\$56.00	-\$56.00	-\$280.00
1v	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	5		\$0.00	\$0.00	\$0.00
2	NNTN9217A	BATTERY PACK,BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T, UL2054 DIV 2	5		\$258.50	\$193.88	\$969.40
3	LSV01P01414A	APX NEXT DMS ADVANCED SERVICE-PROMO	5	12 MONTHS	\$68.88	\$68.88	\$344.40
4	SSV01P01407B	APX NEXT SMART PROG-PROMO	5	1 YEAR	\$75.00	\$75.00	\$375.00
5	SSV01P01406A	APX NEXT SMART CONNECT - PROMO	5	1 YEAR	\$75.00	\$75.00	\$375.00
6	SSV01P01476A	APX NEXT SMART LOCATE-PROMO	5	1 YEAR	\$75.00	\$75.00	\$375.00
7	SSV01P01902A	APX NEXT SMART MAPPING-PROMO	5	1 YEAR	\$75.00	\$75.00	\$375.00



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
8	SSV01P01685B	CC AWARE STARTER LOCATION & MAPPING FOR APX NEXT (1ST YEAR TRIAL)	5	1 YEAR	\$56.00	\$56.00	\$280.00
9	PSV00S01424A	APX NEXT PROVISIONING*	1		\$0.00	\$0.00	\$0.00
10	PSV01S02940A	SMARTMAPPING ENABLEMENT*	1		\$0.00	\$0.00	\$0.00
11	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	5		\$169.56	\$127.17	\$635.85
12	PMMN4132A	ACCESSORY KIT,XVE500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITH KNOB	5		\$680.40	\$510.30	\$2,551.50

Grand Total **\$52,449.60(USD)**

Pricing Summary

	List Price	Sale Price	Prorated Price
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$101,816.95	\$52,449.60	\$0.00
Grand Total System Price	\$101,816.95	\$52,449.60	\$0.00

Notes:

- Additional information is required for one or more items on the quote for an order.



Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/msi/omterms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



APX NEXT RADIO SOLUTIONS

Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6" impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.

SmartConnect

First responders need to know that they are covered and supported with critical intelligence no matter where the mission takes them. The SmartConnect application keeps users connected and maintains critical LMR features through a broadband connection by extending Land Mobile Radio (LMR) networks for voice and data coverage outside normal LMR service areas. By seamlessly switching between P25 LMR and LTE cellular networks, SmartConnect extends reliable PTT communications as radio users roam onto supported broadband networks. Authentication, status, talkgroups, and encryption are all preserved automatically, without interruptions or resets to ensure that end users continue to have access to the critical features they need in emergency situations.

SmartLocate

The SmartLocate application provides dispatchers with accurate location data over a broadband network, enabling better tracking of field personnel and improved situational awareness. By using the broadband



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network and CommandCentral Aware integration, SmartLocate can quickly send GPS coordinate updates and location information from the field to dispatchers to create a more effective operating picture of any situation. This gives dispatchers a greater ability to manage incidents and efficiently dispatch available units with confidence that resources are allocated where necessary. Access to CommandCentral Aware is not included with a SmartLocate subscription.

SmartProgramming

Leveraging DMS and RadioCentral provisioning capabilities, the SmartProgramming application allows APX NEXT radios to be updated anywhere within an agency's local LTE network coverage area. APX NEXT devices no longer need to be tied to a computer via USB cable, limited to WiFi network coverage, or gated by Land Mobile Radio (LMR) bandwidth. SmartProgramming allows the APX NEXT device to take advantage of LTE broadband data speeds to pull programming jobs from RadioCentral devices in minutes.

SmartMapping

The SmartMapping application provides precise and accessible location information for field users on APX NEXT's modernized map interface, improving situational awareness and informing response. Users can see their own location and the location/status of other officers at a glance and immediately tap to communicate with these personnel. SmartMapping streamlines engagement by providing access to the application directly from the APX NEXT radio's home screen to best support users wherever the mission takes them.

