

				Final	Approved/Amended	Actual to Date	PROPOSED	
				FY 2021-2022	FY 2022-2023	FY 2022-2023	FY 2023-2024	
REVENUES								
800	4120	65	00	Sales Tax	\$ 5,166,371	\$ 5,561,403	\$ 4,427,236	\$ 6,121,611
800	4610	65	00	Interest on Investments	\$ 89,799	\$ 72,000	\$ 412,617	\$ 400,000
500	0000	65	00	Sale of Land			\$ -	
500	0000	65	00	Contributions/Donations F				
800	4910	65	00	Other Revenue	\$ 336,624		\$ 0.01	
500	0000	00	00	Operating Transfer In				
500	0000	30	00	Gain/Loss on Sale - Auctic				
800	4920	65	00	Lease Proceeds	\$ 13,351			
800	4990	65	00	Gain/Loss-Sale of Fi	\$ 187,299			
Total Revenues				\$ 5,793,444	\$ 5,633,403	\$ 4,839,853	\$ 6,521,611	
EXPENSES								
Personnel Services - Salary								
800	5110	65	00	Salaries & Wages	\$ 268,177	\$ 331,869	\$ 215,293	\$ 276,462
800	5115	65	00	Salaries - Overtime			\$ -	
800	5140	65	00	Salaries - Longevity Pay	\$ 430	\$ 670	\$ 550	\$ 790
800	5141	65	00	Salary Incentive	\$ 57,861	\$ 50,000	\$ 54,682	\$ 50,000
800	5142	65	00	Car Allowance	\$ 13,000	\$ 12,000	\$ 10,000	\$ 12,000
800	5143	65	00	Cell Phone Allowance	\$ 1,925	\$ 2,400	\$ 2,000	\$ 2,400
800	0000	65	00	Temporary Salaries			\$ -	
Total Salary				\$ 341,393	\$ 396,939	\$ 282,526	\$ 341,652	
Personnel Services - Benefit								
800	5145	65	00	Social Security Expense	\$ 14,562	\$ 18,052	\$ 11,247	\$ 13,977
800	5150	65	00	Medicare Expense	\$ 4,646	\$ 5,018	\$ 3,883	\$ 4,229
800	5155	65	00	Unemployment (SUTA)	\$ 18	\$ 486	\$ 18	\$ 324
800	5160	65	00	Health Insurance	\$ 24,579	\$ 30,744	\$ 19,045	\$ 20,880
800	5162	65	0	HSA Expense	\$ 3,000	\$ 4,200	\$ 3,000	\$ 2,400
800	5165	65	00	Dental Insurance	\$ 859	\$ 1,368	\$ 613	\$ 816
800	5170	65	00	Life Insurance	\$ 282	\$ 338	\$ 210	\$ 208
800	5175	65	00	Liability (TML) Worker's Con	\$ 650	\$ 796	\$ 588	\$ 496
800	5176	65	00	TML Prop. & Liab. Insurance	\$ -	\$ -	\$ -	\$ -
800	5180	65	00	TMRs-Expense	\$ 47,410	\$ 48,861	\$ 39,851	\$ 41,677
800	5185	65	00	Long Term/Short Term Disal	\$ 509	\$ 631	\$ 409	\$ 526
800	5186	65	00	WELLE-Wellness Prog Reim	\$ 768	\$ 1,200	\$ 618	\$ 600
Total Benefits				\$ 97,282	\$ 111,694	\$ 79,482	\$ 86,133	
Operating, Land & Incentive Expenses								
800	5189	65	00	Admin. Fees to Town	\$ 15,000	\$ 15,500	\$ 12,500	\$ 15,500
800	5190	65	00	Contract Labor	\$ 48,000	\$ 75,000	\$ 43,000	\$ 75,000
800	5191	65	00	Hiring Cost	\$ -	\$ -	\$ -	\$ -
800	5210	65	00	Office Supplies	\$ 2,187	\$ 5,000	\$ 1,462	\$ 5,000
800	5212	65	00	Building Supplies		\$ 1,000	\$ -	\$ 1,000
800	5220	65	00	Office Equip & Furniture	\$ 9,925	\$ 10,000	\$ 2,107	\$ 10,000
800	5230	65	00	Dues & Subscriptions	\$ 23,350	\$ 20,000	\$ 18,472	\$ 20,000
800	5240	65	00	Postage & Freight	\$ 461	\$ 1,030	\$ 425	\$ 1,030
800	5265	65	00	Promotional Expense	\$ 14,476	\$ 87,550	\$ 23,475	\$ 87,550
800	5268	65	00	Sponsorships & Donations	\$ 10,000	\$ 25,000	\$ 2,800	\$ 25,000
800	5280	65	00	Printing and Reproduction		\$ 2,575	\$ -	\$ 2,575
800	5305	65	00	Chapter 380 Program Grant	\$ 864,662	\$ 1,500,000	\$ 690,289	\$ 1,500,000
800	5310	65	00	Rental/Office Lease	\$ 1	\$ 1	\$ 1	\$ 1
800	5330	65	00	Copier Expense	\$ 2,368	\$ 5,000	\$ 1,790	\$ 5,000
800	5340	65	00	Building Repairs		\$ 10,000	\$ 1,095	\$ 10,000
800	5410	65	00	Professional Services	\$ 36,256	\$ 100,000	\$ 31,439	\$ 100,000
800	5412	65	00	Audit Fees	\$ 2,375	\$ 3,500		\$ 3,500
800	5414	65	00	Appraisal/Tax Fees	\$ 4,442	\$ 5,000	\$ -	\$ 5,000
800	5418	65	00	IT Fees	\$ -	\$ -	\$ -	\$ -
800	5430	65	00	Legal Fees	\$ 13,713	\$ 25,000	\$ 15,543	\$ 50,000
800	5480	65	00	Contracted Services	\$ -	\$ -	\$ -	\$ -
800	5510	65	0	Liability Insurance	\$ -	\$ -	\$ -	\$ -
800	5520	65	00	Telephones-Cable	\$ -	\$ -		\$ -
800	5521	65	00	Cell Phone Expense	\$ -	\$ -	\$ -	\$ -
800	5523	65	00	Water	\$ 605	\$ 700	\$ 494	\$ 2,000
800	5524	65	00	Gas - Office	\$ -	\$ -	\$ -	\$ -
800	5525	65	00	Electricity - Office	\$ 3,631	\$ 4,000	\$ 2,730	\$ 6,000
800	5526	65	00	Mobile Data Network	\$ 912	\$ 1,000	\$ 760	\$ 1,000
800	5530	65	00	Travel/Lodging/Meals Expen	\$ 321	\$ 5,000	\$ -	\$ 5,000
800	5531	65	00	Prospect Mtgs/Business Me	\$ 8,102	\$ 10,000	\$ 7,171	\$ 10,000
800	5533	65	00	Mileage Expense	\$ 269	\$ 500	\$ 171	\$ 500
800	5536	65	00	Training/Seminars	\$ 1,548	\$ 5,000	\$ 900	\$ 5,000
800	5600	65	0	Special Events	\$ 20,634	\$ 25,000	\$ -	\$ 25,000
800	6015	65	00	Project Incentives	\$ 525,982	\$ 2,000,000	\$ 604,655	\$ 2,000,000
800	7100	65	0	Operating Transfer Out				
Total Expenses				\$ 1,609,219	\$ 3,942,356	\$ 1,461,280	\$ 3,970,656	
Total Operating Costs				\$ 2,047,894	\$ 4,450,989	\$ 1,823,287	\$ 4,398,441	
Net Income				\$ 3,745,550	\$ 1,182,414	\$ 3,016,566	\$ 2,123,170	