

	Final FY 2020-2021	Approved/Amended FY 2021-2022	Actual to Date FY 2021-2022	PROPOSED FY 2022-2023
REVENUES				
## 4120 65 00 Sales Tax	\$ 3,129,614	\$ 4,205,836	\$ 4,753,738	\$ 5,561,403
## 4610 65 00 Interest on Investments	\$ 39,000	\$ 30,000	\$ 53,646	\$ 72,000
## 4910 65 00 Other Revenue	\$ 22,500			
## 4920 65 00 Lease Proceeds			\$ 13,291	
## 4990 65 00 Gain/Loss-Sale of Fi			\$ 187,299	
Total Revenues	\$ 3,191,114	\$ 4,235,836	\$ 5,007,974	\$ 5,633,403
EXPENSES				
Personnel Services - Salary				
## 5110 65 00 Salaries & Wages	\$ 349,850	\$ 324,449	\$ 238,198	\$ 331,869
## 5115 65 00 Salaries - Overtime			\$ -	
## 5140 65 00 Salaries - Longevity Pay	\$ 500	\$ 490	\$ 430	\$ 670
## 5141 65 00 Salary Incentive	\$ 40,000	\$ 57,862	\$ 57,861	\$ 50,000
## 5142 65 00 Car Allowance	\$ 15,600	\$ 12,000	\$ 11,000	\$ 12,000
## 5143 65 00 Cell Phone Allowance	\$ 2,880	\$ 1,500	\$ 1,525	\$ 2,400
## 0000 65 00 Temporary Salaries			\$ -	
Total Salary	\$ 408,830	\$ 396,301	\$ 309,014	\$ 396,939
Personnel Services - Benefit				
## 5145 65 00 Social Security Expense	\$ 22,868	\$ 17,817	\$ 12,702	\$ 18,052
## 5150 65 00 Medicare Expense	\$ 5,349	\$ 4,908	\$ 4,211	\$ 5,018
## 5155 65 00 Unemployment (SUTA)	\$ 486	\$ 486	\$ 18	\$ 486
## 5160 65 00 Health Insurance	\$ 19,296	\$ 30,744	\$ 21,615	\$ 30,744
## 5162 65 0 HSA Expense			\$ 3,000	\$ 4,200
## 5165 65 00 Dental Insurance	\$ 872	\$ 1,296	\$ 755	\$ 1,368
## 5170 65 00 Life Insurance	\$ 338	\$ 338	\$ 249	\$ 338
## 5175 65 00 Liability (TML) Worker's Cor	\$ 996	\$ 779	\$ 576	\$ 796
## 5176 65 00 TML Prop. & Liab. Insuranc	\$ -	\$ -	\$ -	\$ -
## 5180 65 00 TMRs-Expense	\$ 50,678	\$ 48,228	\$ 42,839	\$ 48,861
## 5185 65 00 Long Term/Short Term Disa	\$ 665	\$ 617	\$ 447	\$ 631
## 5186 65 00 WELLE-Wellness Prog Reirr	\$ 600	\$ 1,200	\$ 670	\$ 1,200
Total Benefits	\$ 102,148	\$ 106,413	\$ 87,081	\$ 111,694
Operating, Land & Incentive Expenses				
## 5189 65 00 Admin. Fees to Town	\$ 15,000	\$ 15,500	\$ 13,750	\$ 15,500
## 5190 65 00 Contract Labor	\$ 10,000	\$ 75,000	\$ 40,000	\$ 75,000
## 5191 65 00 Hiring Cost	\$ -	\$ -	\$ -	\$ -
## 5210 65 00 Office Supplies	\$ 2,500	\$ 5,000	\$ 1,814	\$ 5,000
## 5212 65 00 Building Supplies	\$ 800	\$ 1,000	\$ -	\$ 1,000
## 5220 65 00 Office Equip & Furniture	\$ 8,000	\$ 10,000	\$ 9,925	\$ 10,000
## 5230 65 00 Dues & Subscriptions	\$ 20,000	\$ 20,000	\$ 19,511	\$ 20,000
## 5240 65 00 Postage & Freight	\$ 1,000	\$ 1,000	\$ 461	\$ 1,030
## 5265 65 00 Promotional Expense	\$ 45,000	\$ 62,696	\$ 14,386	\$ 87,550
## 5268 65 00 Sponsorships & Donations			\$ 2,500	\$ 25,000
## 5280 65 00 Printing and Reproduction	\$ 5,000	\$ 2,500	\$ -	\$ 2,575
## 5305 65 00 Chapter 380 Program Grant	\$ 470,972	\$ 1,000,000	\$ 805,105	\$ 1,500,000
## 5310 65 00 Rental/Office Lease	\$ 28,548	\$ 1	\$ 1	\$ 1
## 5330 65 00 Copier Expense	\$ 5,500	\$ 5,000	\$ 1,992	\$ 5,000
## 5340 65 00 Building Repairs	\$ 500	\$ 500	\$ -	\$ 10,000
## 5410 65 00 Professional Services	\$ 415,452	\$ 353,501	\$ 28,177	\$ 100,000
## 5412 65 00 Audit Fees	\$ 2,494	\$ 2,500	\$ 2,375	\$ 3,500
## 5414 65 00 Appraisal/Tax Fees	\$ -	\$ 4,442	\$ 4,442	\$ 5,000
## 5418 65 00 IT Fees	\$ -	\$ -	\$ -	\$ -
## 5430 65 00 Legal Fees	\$ 5,000	\$ 10,000	\$ 8,467	\$ 25,000
## 5480 65 00 Contracted Services	\$ -	\$ -	\$ -	\$ -
## 5510 65 0 Liability Insurance	\$ -	\$ -	\$ -	\$ -
## 5520 65 00 Telephones-Cable	\$ -	\$ -	\$ -	\$ -
## 5521 65 00 Cell Phone Expense	\$ -	\$ -	\$ -	\$ -
## 5523 65 00 Water	\$ -	\$ 700	\$ 556	\$ 700
## 5524 65 00 Gas - Office	\$ -	\$ -	\$ -	\$ -
## 5525 65 00 Electricity - Office	\$ -	\$ 4,000	\$ 2,684	\$ 4,000
## 5526 65 00 Mobile Data Network	\$ 1,000	\$ 1,000	\$ 760	\$ 1,000
## 5530 65 00 Travel/Lodging/Meals Exper	\$ 5,000	\$ 20,000	\$ 23	\$ 5,000
## 5531 65 00 Prospect Mtgs/Business Me	\$ 10,000	\$ 10,000	\$ 6,963	\$ 10,000
## 5533 65 00 Mileage Expense	\$ 500	\$ 500	\$ 240	\$ 500
## 5536 65 00 Training/Seminars	\$ 3,000	\$ 10,000	\$ 1,548	\$ 5,000
## 5600 65 0 Special Events	\$ -	\$ 25,000	\$ 20,634	\$ 25,000
## 6015 65 00 Project Incentives	\$ 100,000	\$ 1,500,000	\$ 525,982	\$ 2,000,000
## 7100 65 0 Operating Transfer Out				
Total Expenses	\$ 1,155,266	\$ 3,139,840	\$ 1,512,296	\$ 3,942,356
Total Operating Costs	\$ 1,666,244	\$ 3,642,554	\$ 1,908,391	\$ 4,450,989
Net Income	\$ 1,524,870	\$ 593,282	\$ 3,099,583	\$ 1,182,414