VILLAGE OF POPLAR GROVE

"A Great Place to Call Home"

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To: Village Board of Trustees

Date: 3-15-19

Reason: equipment purchases

As per our discussion at the March finance committee meeting, the public works department is in need of making replacement equipment purchases in FY20. I am asking that the equipment purchases are approved at the March board meeting. I have been working diligently to meet with various vendors, getting quotes, modifying quotes to better meet our needs, all while trying to meet the timeline for the March board meeting. I believe we are getting excellent deals on these pieces of equipment.

All three vendors that I am recommending are willing to start with the building of the equipment, with just a PO and no money due until delivery. The plow truck is the most time sensitive with getting approved. If I were to place the order tomorrow, the build out between the chassis and outfitting company is the end of December. This truck is being built to our specs from the ground up. The difference between this particular truck being ordered tomorrow, and a month from now, is us having it in time for plow season and us not having it in time for plow season. It is my recommendation that we approve the purchase of a 2020 International plow truck from Rush Enterprises, in the amount of $159,915.51. They are the state bid dealership this year. I also got a quote for the same truck from Lakeside International in the amount of 167,500 (their build out is out to March) and for a 2019 demo unit in the amount of $165,986.00.

The street sweeper build out is 60-90 days from the date of order. I would like to start sweeping streets this spring ASAP. Our curb lines are filled with debris from the fall/winter and are not very pleasant looking. This winter was also the first time we have used ice abrasives mixed with our salt during freezing rain events. While the salt dissolves, the abrasives remain on the road. I would like to get that cleaned up ASAP as well. It is my recommendation that we approve the purchase of a 2019 Schwarze street sweeper in the amount of $165,265.00. I also got quotes for similar sized and spec'd models from TYMCO for $207,600 and Elgin for $223,000.

The pick up truck is sitting at Ray Chevrolet at the moment on hold until March 21st when they are expecting a PO. I am not sure they will be willing to hold the truck any longer than that. They are also installing a spray in bedliner and toolbox before May 1 delivery. It is my recommendation that we approve the purchase of a 2019 Chevy Silverado 1500 W/T in the amount of $30,799.00 (which includes the bedliner and toolbox). They went straight to Chevy on our behalf and got us a $5,000 discount through their government purchase program. I also got quotes (which do not include the bedliner or toolbox) from Al Piemonte Chevy for $39,470 and through the Sourcewell state bidding process for $31,743.

I have included a copy of the finance agreement from Poplar Grove State Bank. I spoke with Kent Kniep and he stated that they are buying the leases back from BB Community Leasing Services and will service them locally. Thank you for understanding the time sensitivity on these purchases.

Regards,

Mitch Hilden
Director of Public Works