

Powered by Experience.
Driven by Excellence.™

ADT Commercial

Proposal



Proposal prepared for:

POPLAR GROVE VILLAGE

Presented by:

Ted Fischer

262-483-2461 | 5/8/2023

Sales Agreement ID: 891626933

Proposal pricing is valid for 30 days

Powered by Experience. Driven by Excellence.

What helps make us an industry leader is plain and simple—we strive to deliver an outstanding customer experience at all points of interaction.

Coverage across the US

We have a national footprint with 150 locations, 4,500+ employees, 300,000+ customer locations, and 4 monitoring and operations centers.



Product and service offerings

- | | |
|---|--|
|  Access Control |  Intrusion Alarm Systems |
|  Alarm Monitoring |  Network Deployment & Management |
|  Analytics & Reporting |  Risk Management Consulting Services |
|  ATM & ITM |  Security-Only Networks |
|  eSuite SM Account Management |  Sprinkler Systems <i>(in select markets)</i> |
|  Fire Alarm Systems |  Structured Cabling |
|  Health & Nurse Call |  System Customization, Installation & Support |
|  Hosted & Managed Services |  Video Solutions |
|  Integrated Solutions | |

Integrated system design and implementation offerings

- Managed broadband and MPLS
- Design-build engineering
- Wireless network security
- Tier 2 and Tier 3 support 24/7
- Network security
- Program and project management
- Data storage systems
- Security consulting and design assistance
- Cloud backup and disaster recovery
- Security network design assistance, implementation and management
- Structured cabling

Monday, May 8, 2023

POPLAR GROVE VILLAGE

200 N HILL ST
POPLAR GROVE, IL 61065

Thank you for allowing us the opportunity to provide you with a proposal for your system. I am pleased to propose a cost effective solution for your organization that will allow you to help mitigate your risks and reduce losses.

At ADT Commercial, we pride ourselves in providing our commercial customers with attentive service, proven security solutions, and the highest level of professional installation and monitoring.

I look forward to discussing this proposal with you. Should you have any questions, please do not hesitate to contact me.

Sincerely,

Ted Fischer

262-483-2461 / tfischer@adt.com

Equipment and Investment Statement for: Poplar Grove - Premium - CCTV

Site Information: POPLAR GROVE VILLAGE, 200 N HILL ST, POPLAR GROVE, IL 61065

Theory of Operation:

CUSTOMER UNDERSTANDS:

Proposal was generated in a short time period to meet Board meeting requirements. Solution has not been approved by ADT Commercial management and may need addition equipment and or labor, this is a rough draft Proposal only.

Scope of Work:

This is a preliminary proposal and will require the approval of both the customer and ADT/Protection One management.

ADT Commercial to provide an 16 Channel Surveillance System with 7 existing IP Cameras and 4 new IP cameras using a total of 14 Ports. The system with consist of an 16 Channel Wisenet NVR with the Wisenet app for mobile viewing..

The service includes training an extended service plan.

One 20mp multi lens camera with IR, (4) 3.2-10mm motorized lens will be installed on outside wall of the southeast corner.
One indoor camera in Board room to cover entrance and overall coverage of entire room.
One indoor camera to cover lobby entrance ways.
One indoor camera to view entire banquet room area

*Note, please see attached drawing for device placement.

----- CUSTOMER RESPONSIBILITIES -----

- *General Responsibilities*
 - CUSTOMER is aware any delays resulting from failure to provide any of the below-mentioned customer responsibilities could result in additional fees and/or result in delays/rescheduling of the installation. In the event of a rescheduled installation ADT cannot commit/offer any expedited scheduling - Scheduling will be offered on a first come, first go basis (with consideration of equipment availability).
 - CUSTOMER to provide access to all areas where work is to be performed during installation including (but not limited to) door/access keys or credentials (if necessary), security passes or clearance, removal of obstructions in work areas, etc.
 - CUSTOMER will provide area for the security panel equipment
 - CUSTOMER will be responsible for City, County, and State alarm permit fees.
 - CUSTOMER is responsible for any patching, painting, replacement of ceiling tiles, and wall coverings.
 - CUSTOMER understands that existing cameras may not communicated with NVR. If the occurs customer is responsible for change order to correct issue.
- *Communication/Transmission Related Responsibilities*
 - CUSTOMER will be responsible for providing IT support for Firewall and Port opening on their network when using an IP device and said contact will be available throughout the entirety of the installation process. Customer is responsible for providing their own network security and the resolution of any network related issues.
 - CUSTOMER will provide adequate network bandwidth of no less than 100mbs per camera.
 - CUSTOMER will provide available/open ports for all CCTV equipment.
 - CUSTOMER will provide V-Land connecting in applicable.
- *Electrical Related Responsibilities*
 - CUSTOMER will be responsible to provide (one) dedicated 110VAC circuit connection within 6 feet of security panel equipment.
- *Customer Provided, Contractor and/or 3rd Party Responsibilities*
 - Customer is aware ADT takes no responsibility for customer, contractor, or 3rd party responsibilities and cannot warranty work conducted by others.

-----CUSTOMER UNDERSTANDS-----

- *General Understanding(s)*
 - ADT will perform the installation, conduct tests and inspections during normal business hours and days: 8AM to 5 PM Mon- Fri. using standard labor rates excluding Union and prevailing wage rates.
 - Programming/Training to be limited to (1) end user who must be available at the time of installation, additional users would fall to the responsibility of the customer, training to be limited to basic/day to day use with additional training available at an add expense

- Design & Bid is based off plans listed in this proposal. Any changes made by the Village and/or the AHJ may result in additional costs.
- Equipment changes or location changes due to CUSTOMER request, or if necessary, for the system to operate properly, will be considered a change order from the original scope of work and billed accordingly at the labor and material rates already in effect on this contract.
- CUSTOMER understands ADT will take no responsibility for network security and/or the security of the system connection to a customer provided network.
- CUSTOMER agrees that at this time, the availability and price of certain Materials and Commodities (“Material”) worldwide, including but not limited to, chip components, oil, gasoline, steel, aluminum, and plastic products can be extremely volatile. ADT Commercial guarantees the pricing in this proposal for no more than the next thirty (30) days from the date of this Proposal. Customer further agrees that should the cost to ADT Commercial of the Materials required for this Project rise after the thirty (30) day period, ADT Commercial reserves the right to reasonably reassess the cost differential and add any increase to the above pricing.
- *Warranty/Service Understanding(s)*
 - CUSTOMER understands ADT does not warranty/service equipment or issues resulting from “Acts of God”.
 - CUSTOMER understands ADT service calls are conducted during normal business hours and days: 8AM to 5 PM Mon- Fri. using standard labor rates excluding Union and prevailing wage rates unless covered by an extend service plan. Any service requests made outside of normal business hours will be treated as an emergency response and billed as such.
 - Connection to Existing Equipment/Wire: It is mutually understood and agreed that ADT assumes no responsibility whatsoever for the maintenance, operation, non-operation, actuation, non-actuation or needless or erroneous actuation of the existing equipment (other than what was install by ADT Commercial for existing CCTV solution); that service may be terminated by ADT in the event the existing equipment is not in good working operating condition and ADT shall not be liable for any damage of subject to any penalty because of such termination. Any repairs to or replacement of existing equipment (other than what was install by ADT Commercial for existing CCTV solution) at the time of reconnection will be charged to the customer on a time and materials basis at the prevailing rates.
 - CUSTOMER understands that any future service needs for proposed equipment will require a lift onsite. ADT service plan does not include the costs associated with lift fees and these costs will be billed at a time and material rates as needed/requested.
 - ADT assumes no responsibility for alterations in the resolution, illumination, or field of view of outdoor surveillance devices, resulting from environmental changes.

Notes for Install: Customer would like cameras set to record on motion; 10 fps @264; set to record on medium motion with all IP cameras.

Customer Contact: David Lowe, dhowe@villageofpoplargo.com, 815-765-3201

Customer Contact: Katie Jaster, kjaster@villageofpoplargo.com, 815-765-3571

Sr. Commercial Consultant contact: Ted R. Fischer, 262-483-2461, tfischer@adt.com

Inclusions/Exclusions:

Note to Customer:

Microphones are installed in all inside cameras. ADT Commercial does not take responsibility for any local ordinances that may make this a non-compliant install in turning on Microphone for surveillance features. Village understands that they must turn on Megaphone if compliant with local authorities.

NOTE Billing Dates for install:

- 30% of install will be billed out at contract signing
- 70% of install will be billed out on completion of install.

Equipment List:

Quantity	Description
550	23/4PR CAT6+ CMR 1M RLBX WHT
3	2Mp Ir Dome Camera-w/o Audio
1	Wisenet P series network vandal outdoor Multi-sensor Multi-Directional dome camera, 5MP x 4ch multi-directional camera, Motorized PTRZ support, Max. 30fps@5MP(H.265, H.264), 4.13-9.4mm(2.3x) motorized

- 1 Aluminum hanging mount (White) compatible with the following cameras: PNM-9084RQZ, PNM-9085RQZ
- 1 Wall Mount Arm (White)
- 1 Corner Mount Adapter for SBP-300WM, White
- 1 X-Series 4K 16-Channel H.265 PoE+ NVR with AI Search, 140Mbps, 12TB HDD, Black

Recurring Services:

Description	Amount
Service Plan	\$83.17
Sub Total Monthly Charge:	\$83.17

Summary of Charges for: Poplar Grove - Premium - CCTV		
Installation Price		\$10,691.68
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Total Installation Price*		\$10,691.68
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Total Monthly Recurring Services Charges*		\$83.17
		*Plus applicable tax
Schedule of Values	30/70	30% of Contract Value Upon Contract Acceptance 70% of Contract Value at Final Acceptance
<i>Proposal pricing is valid for 30 days</i>		

Investment Summary

Total Proposal Option

Installation Price	\$10,691.68
Total Installation Price*	\$10,691.68
Total Monthly Recurring Services Charges*	\$83.17

*Plus applicable tax

Proposal pricing is valid for 30 days

If ADT and Customer are parties to a mutually signed, written agreement, then the terms of that agreement control. If ADT and Customer are not parties to a signed contract, then the scope of work and prices set forth above are based upon and subject to the ADT Commercial Terms and Conditions ("Terms") available at <https://www.adt.com/commercial/terms-and-conditions>. Any modifications to the Terms may result in pricing changes. Any other terms and conditions are rejected by ADT Commercial LLC unless in a document signed by an authorized representative of ADT Commercial LLC.

A new leader in commercial security, fire and life safety.

ADT Commercial has assembled top system integration talent to provide a holistic approach to the problems that you are facing now and must prepare for in the future. With a wide portfolio of offerings, we will deliver installation and service expertise for a fully customized commercial solution to meet the needs of your organization.

A simple security audit can determine if there are gaps in your current protection and help you manage those risks with a system designed to accommodate your specific needs.

OUR GUIDING PRINCIPLES

Customers are Our True North

Our reputation is based on how we serve our customers.

Our People are the Difference

We strive to be the best technically-trained team in the business.

Dedicated to Commercial

We are 100% focused on our commercial customers.

One Ideal Partner

We are the premier holistic solutions partner—a full-service national company with nimble local delivery teams.

800.799.1204

adtdotcom/commercial



4,500+
Employees



150
Locations

ADT Commercial