

Village of Poplar Grove - Board Meeting Memo

David Howe Director of Public Works

7/2/2025

New Plow Truck Purchase

1. Background:

An opportunity has been presented to the Village to take possession of a new 5-yard plow truck this November, rather than waiting until the end of next year. Our sales representative from Lakeside, Patrick McNamara, called me last Thursday to inform me they have several demo trucks available with configurations similar to the truck we are currently in the process of ordering. This option would ultimately provide us with a newer model year and additional features compared to our existing order, as well as possession of it prior to the next snow season. The truck is red and comes equipped with a Monroe plow, wings, controls, and a stainless steel dump body.

2. Current Status:

I am in ongoing communication with Patrick. He will be back in the office next Monday, at which point I will have the final pricing details and the complete truck spec sheet. If approved at Wednesday's meeting, we will proceed with reserving the truck and finalizing the purchase on Thursday.

3. Fiscal Impact:

The anticipated final purchase price of this truck is approximately \$262,000. This reflects its status as a 2026 model and includes added features due to its use as a demo unit. However, because it has been utilized for trade shows, we are receiving a substantial discount—estimated between \$25,000 and \$30,000—compared to building this exact setup ourselves.

In addition to the upfront cost, there are several other financial considerations:

- The truck would need to be paid for in the current budget cycle, rather than the 2027 budget cycle as originally planned with our current order.
- We will realize savings on repair costs over the next year.
- Selling our 2005 truck now, rather than after another plow season, will help us maximize its resale value.

Please refer to Kristi's financial data for more detailed budget implications.

4. Recommendation:

I recommend that we move forward with the purchase of the 2026 HV507 demo plow truck from Lakeside International of Rockford.

6. Supporting Documents (if applicable):

☐ Attached

☐ Not Applicable

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