

**Pitney Bowes Relay 5000 Insterting System**

<b>PURCHASE</b>	
Equipment Cost	\$ 22,778.40
Annual Maintenance with Add On (Starts 2nd Year)	\$ 2,186.40 per year
Vertical Power Stacker	\$ 2,119.64
Purchase Price Equipment	\$ 24,898.04
	1 \$ 24,898.04
	2 \$ 2,186.40
	3 \$ 2,186.40
<b>TOTAL for 3years (36 months)</b>	<b>\$ 29,270.84</b>

<b>LEASE</b>	
36-month	\$ 875.85 monthly
36-month (with Add-on)	\$ 1,073.57 monthly
	36-month w/ add-on
	1 \$ 10,510.20 \$ 12,882.84
Year	
	2 \$ 10,510.20 \$ 12,882.84
Year	
	3 \$ 10,510.20 \$ 12,882.84
Year	
<b>TOTAL for 3years (36 months)</b>	<b>\$ 31,530.60 \$ 38,648.52</b>

**Balsley Printing**

Monthly Printing	\$ 1,884.00
	1 \$ 22,608.00
Year	
	2 \$ 22,608.00
Year	
	3 \$ 22,608.00
Year	
<b>TOTAL for 3years (36 months)</b>	<b>\$ 67,824.00</b>

**Cost Analysis / Proposal:**

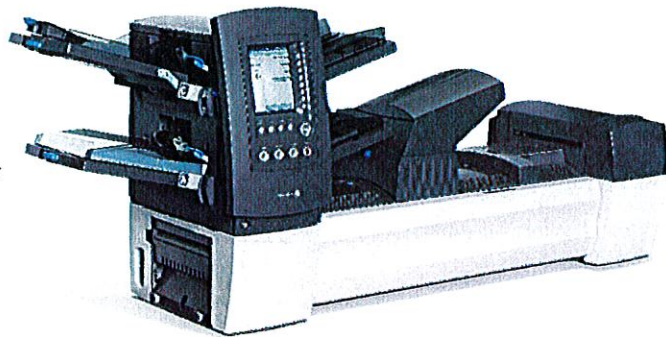
**200 N HILL ST POPLAR GROVE, IL 61065  
 BPN: 0015916309**

Existing System:  
 F3Z2:Relay 4500 Base Unit

**Relay 5000 Inserting System**

Whether it's sending out monthly bills to existing customers or direct mail to build your business, your mail is critical to the success of your company. And you don't have time to spend double-checking to make sure it's right. It just needs to be perfect the first time, every time. The Relay 5000 inserter is specifically designed to deliver accurate, reliable processing of up to 62,500 pieces a month, respectively. So you can be confident your mail is not only getting out on time, but the right information is getting to the right customer. Every single month, every single time.

System Features:  
 Flexible Tower Feeder (4 total feeders)  
 3 Sheet/Insert Feeders, 1 Envelope Feeder  
 Power Guard



**Purchase Price:**

Equipment:	\$22,778.40
Annual Maintenance (starting 2 <sup>nd</sup> year):	\$2,041.60 Per Year

**Optional Add-On Items:**

Vertical Power Stacker:	\$2,119.64
60" Height Adjustable Table:	\$3,617.48

**Purchase Price w/Add-On Items:**

Equipment:	\$28,515.52
Annual Maintenance (starting 2 <sup>nd</sup> year):	\$2,186.40 Per Year

**Contract Includes:**

- State of Illinois Master Agreement Pricing
- NASPO Value Point 23-510CPOGS-CPOGS-P-45094
- All equipment shipping & handling, installation
- Extensive on-board training for software and equipment
- One Year Free Maintenance w/Purchase
- Customer Satisfaction Guarantee (see attached)

### Cost Analysis / Proposal:

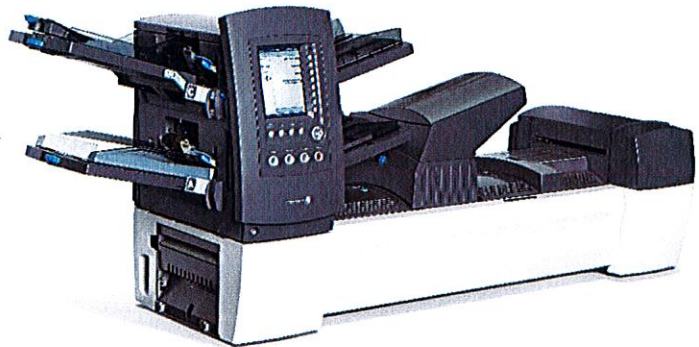
**200 N HILL ST POPLAR GROVE, IL 61065  
BPN: 0015916309**

Existing System:  
F322:Relay 4500 Base Unit

#### Relay 5000 Inserting System

Whether it's sending out monthly bills to existing customers or direct mail to build your business, your mail is critical to the success of your company. And you don't have time to spend double-checking to make sure it's right. It just needs to be perfect the first time, every time. The Relay 5000 inserter is specifically designed to deliver accurate, reliable processing of up to 62,500 pieces a month, respectively. So you can be confident your mail is not only getting out on time, but the right information is getting to the right customer. Every single month, every single time.

- System Features:
- Flexible Tower Feeder (4 total feeders)
  - 3 Sheet/Insert Feeders, 1 Envelope Feeder
  - Power Guard



#### Lease Options:

36-Month Term:	\$875.85 Monthly
48-Month Term:	\$736.77 Monthly
60-Month Term:	\$655.13 Monthly

#### Lease Options w/Add-On Items: Vertical Power Stacker & 60" Height Adjustable Table

36-Month Term:	\$1,073.57 Monthly
48-Month Term:	\$896.60 Monthly
60-Month Term:	\$792.68 Monthly

#### Contract Includes:

- State of Illinois Master Agreement Pricing
- NASPO Value Point ADSPO16-169897
- All equipment shipping & handling, installation
- Extensive onboard training for software and equipment
- Full Maintenance Included w/Lease (all parts, all labor)**
- Customer Satisfaction Guarantee (see attached)



119 E. Main Street  
 Rockton, IL 61072  
 (815) 624-7515  
 www.balsleyprinting.com

**Estimate 50997**

Date: 5/14/26

Karri Miller  
 Village of Poplar Grove  
 200 N Hill St  
 Poplar Grove IL 61065  
 Phone: 815-765-3201  
 E-Mail: clerk@villageofpoplargrove.com

Customer No: 1691

Quantity	Description	Amount
1,500	Monthly Water Bills - 1 Sided - 1 Page Each, 8.5 x 11 White 20# BOND / WHITE Wove, digitally printed on 1 side, 2 Up	\$ 190.00
300	Monthly Late Notice Water Bills - 1 Sided - 1 Page Each, 8.5 x 11 White 20# BOND / WHITE Wove, digitally printed on 1 side, 2 Up	\$ 108.00
1,800	Monthly Water Bills Mailing Services - Insert, Seal, 1st Class Meter	\$ 254.00
1,800	1st Class Meter Postage	\$ 1,332.00
Sales Rep: House Taken by: Billie		SUBTOTAL \$ 1,884.00 TAX SHIPPING \$ 0.00 TOTAL \$ 1,884.00 AMOUNT DUE \$ 1,884.00