



Agenda Item Cover Sheet

Agenda Title

- Resolution No. 25-15 - Cass County Fair Bleacher Replacement Contract

Department / Contact Person

- Nici Wilson, Assistant City Administrator

Background Information

At the March 24, 2025, City Council meeting, the Council authorized staff to proceed with a contract with Hanson Sports for the purchase and installation of a new bleacher system on the south side of the rodeo arena at the Cass County Fairgrounds. This approval allowed the City to lock in the proposal price, which was only guaranteed for seven (7) days due to the volatility of the metal market.

In the weeks since, staff have finalized the contract—reviewed by our legal counsel—and submitted it to Hanson Sports for their consideration and approval. In parallel, we have been working with our financial advisor to secure financing, which is also addressed on this agenda.

As a recap, the Cass County Fair has experienced exponential growth over the past decade, setting new attendance records each year. In the past two years, the Friday and Saturday night rodeos have exceeded seating capacity nearly an hour before the events begin. For the safety and comfort of our spectators, we have had to turn away attendees attempting to purchase tickets at the gate.

While the existing bleachers around the rodeo arena have served us well for over 30 years, they now require significant time and resources for annual maintenance by both volunteers and staff. More importantly, they no longer meet the demands of our growing audience, and concerns remain about their structural integrity and safety. Additionally, the portable bleachers on the south side are used for multiple events during the fair, requiring staff and volunteers to spend considerable time relocating them between venues.

Financial Information

The price of this contract is \$342,500; plus the City agrees to be invoiced separately for the payment bond, not to exceed 2% of the project costs.

Staff Recommendation

Approval of Resolution No. 25-15 authorizing the City Administrator to execute the contract with Hanson Sports for the Cass County Fair Rodeo Arena bleacher project.

Attachments

Resolution No. _____

Hanson Sports Contract