



Real People. Real Solutions.

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March 5, 2025

Honorable Mayor and City Council
City of Pipestone
119 2nd Ave SW
Pipestone, MN 56164

RE: Bid Results and Award Recommendation
2025 AWOS Replacement Project

Dear Mayor and Council:

On March 5, 2025, three bids were received for the 2025 AWOS Replacement project. We recommend the city award the project to the lowest bidder, Werner Brothers Inc., in the amount of \$92,850.00. This bid amount is for the base bid and alternate 1. The award should be contingent upon issuance of a State grant.

The anticipated funding participation rate is 100% funding from MnDOT Aeronautics.

Below is the bid summary:

BIDDERS		TOTAL BID
1	Werner Brothers Inc.	\$92,850.00
2	Neo Electrical Solutions	\$110,320.00
3	Vinco, Inc.	\$118,230.00

If you have any questions about the 2025 AWOS Replacement project, please feel welcome to contact me at 612-987-0138 or silas.parmar@bolton-menk.com

Sincerely,

Silas Parmar, P.E.
Aviation Project Manager

Enclosure: Bid Abstract

ABSTRACT

AWOS Replacement
City of Pipestone, MN
BMI Project No. 0T5.130514
Bid: 03/05/2025 11:00 AM CST

						1		2		3			
						Engineer Estimate		Werner Bros. Inc (Electric)		Neo Electrical Solutions		Vinco, Inc.	
Section Title	Line Item	Item Code	Item Description	UoM	Quantity	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
BASE BID													
	1	2021.501	MOBILIZATION	LUMP SUM	1	\$10,000.00	\$10,000.00	\$15,000.00	\$15,000.00	\$13,500.00	\$13,500.00	\$10,000.00	\$10,000.00
	2	2105.607	COMMON EXCAVATION	CU YD	40	\$25.00	\$1,000.00	\$20.00	\$800.00	\$95.00	\$3,800.00	\$50.00	\$2,000.00
	3	2108.504	GEOTEXTILE FABRIC	SQ YD	80	\$11.00	\$880.00	\$10.00	\$800.00	\$78.00	\$6,240.00	\$30.00	\$2,400.00
	4	2575.607	2"-3" LANDSCAPING ROCK	CU YD	20	\$150.00	\$3,000.00	\$500.00	\$10,000.00	\$210.00	\$4,200.00	\$205.00	\$4,100.00
	5	2433.501	REMOVE EXISTING AWOS EQUIPMENT AND FOUNDATIONS	LUMP SUM	1	\$7,000.00	\$7,000.00	\$2,000.00	\$2,000.00	\$5,500.00	\$5,500.00	\$7,500.00	\$7,500.00
	6	2301.504	TOWER FOUNDATION	LUMP SUM	1	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$11,500.00	\$11,500.00	\$13,230.00	\$13,230.00
	7	2301.504	SENSOR FOUNDATIONS	LUMP SUM	1	\$11,000.00	\$11,000.00	\$15,000.00	\$15,000.00	\$40,000.00	\$40,000.00	\$16,000.00	\$16,000.00
	8	2301.504	SENSOR PADS	LUMP SUM	1	\$25,000.00	\$25,000.00	\$2,000.00	\$2,000.00	\$3,000.00	\$3,000.00	\$12,500.00	\$12,500.00
	9	3812	CONNECT TO EXISTING ELECTRICAL SERVICE	LUMP SUM	1	\$7,500.00	\$7,500.00	\$30,000.00	\$30,000.00	\$1,680.00	\$1,680.00	\$34,000.00	\$34,000.00
	10	2573.503	SILT FENCE, TYPE MS	LIN FT	250	\$4.00	\$1,000.00	\$7.00	\$1,750.00	\$4.00	\$1,000.00	\$2.00	\$500.00
	11	2575.602	SITE RESTORATION	LUMP SUM	1	\$5,000.00	\$5,000.00	\$1,000.00	\$1,000.00	\$2,900.00	\$2,900.00	\$7,000.00	\$7,000.00
	12	1603.001	MATERIALS TESTING	LUMP SUM	1	\$10,000.00	\$10,000.00	\$1,500.00	\$1,500.00	\$7,500.00	\$7,500.00	\$3,000.00	\$3,000.00
						\$90,380.00		\$88,850.00		\$100,820.00		\$112,230.00	
BID ALTERNATE 1 - NDB REMOVAL													
	13	2104.501	REMOVE NON-DIRECTIONAL RADIO BEACON & ASSOCIATED EQUIPMENT	LUMP SUM	1	\$10,000.00	\$10,000.00	\$4,000.00	\$4,000.00	\$9,500.00	\$9,500.00	\$6,000.00	\$6,000.00
BASE BID + BID ALT 1:						\$100,380.00		\$92,850.00		\$110,320.00		\$118,230.00	