

TOWN COUNCIL AGENDA ITEM

MEETING DATE: September 8, 2026

Agenda Title/Category:	Waive Bid Process / New Business			
Staff Contact/Presenter:	Christopher Tucker, Finance Director			
Meets Strategic Initiative or Approved Plan:	Yes	No	If yes, list:	N/A
Background:	The Town desires to purchase two vehicles that are within the formal bid process range. Staff is asking Council to waive the formal bid process based on sole source and used/demo factors.			
Discussion:	General Statute NCGS143-129(6) allows for the exception to the bid process for sole source or specialized equipment. Public Works desires to purchase a specialized LeafVac truck that is a non-CDL single drive vacuum that can do both sides of the road. General Statute NCGS143-129(10) allows for the exception to the bid process for used or demo vehicles. Electric desires to purchase a demo line truck for significant savings.			
Fiscal impact:	The LeafVac truck will cost \$300K. The Line truck will cost \$150K.			
Attachments:	Information on the Vehicles			

Recommended Motion to be made by Council:	Motion to waive the formal bid process under the exemptions provided in NCGS143-129(6) & (10).
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The Shift™

The World's Biggest & Most Powerful
Non-CDL Automated Leaf Vacuum Truck



Features:

- **Non CDL** – commercial driver's license NOT required
- **25 cubic yard capacity aluminum** leaf body; will NEVER rust
- **180° boom** can access both sides of the street, dead-ends, cul-de-sacs
- **14 feet hose side reach** will access the deepest ditches
- **More suction power** than all other Non CDL Leaf Vacuum Trucks
- 360° close-range **video monitoring** of all functions
- **No leaf system computers** – no circuit boards or screens to malfunction
- **One-person impeller replacements**
- **No auxiliary motor** – quieter and uses *40% less fuel* than other leaf trucks
- Easy **screen** cleaning and removal
- Mounted on a **Ford F600** chassis with standard left-hand drive



For more information:

804.276.2122

info@reallygoodequipment.com



Quoted for: TOWN OF PINEVILLE (NC)
 Altec Account Manager: Ivan Whitfield

REFERENCE ALTEC MODEL

		Sourcewell Price
AA55	Non-Overcenter Aerial Device with Material Handling (Insulated)	\$274,410

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AA55-ESR	Extended Side Reach (With X-Frame Primary Outriggers ILO A-Frame)	\$7,571
2			
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
SOURCEWELL OPTIONS TOTAL:			\$281,981

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	Altec Stock Body	-\$6,610
4	BODY & CHASSIS ACC		\$0
5	ELECTRICAL		\$0
6	FINISHING		\$0
7	CHASSIS	2022 Freightliner M2-106 4x2	-\$34,969
8	OTHER	Altec Model Year 2021, Demo Depreciation	-\$118,774
OPEN MARKET OPTIONS TOTAL:			-\$160,353

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$121,628.00
 Delivery to Customer: \$715.00
 Estimated Taxes (Delivery non-taxable):
 FET:
 CA Doc/Admin/Tire Fees:
 7 Year TLME Warranty: \$9,460.00

TOTAL FOR UNIT/BODY/CHASSIS: \$131,803.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are considered budgetary due to potential cost inflation, market volatility, and tariff implications. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model years beyond the current open order bank are estimates only. Altec's turn-key pricing is subject to change based on chassis pricing received from the OEM. Chassis model year, specifications, and price will be reviewed and confirmed when specific model year information becomes available from the OEM, and any chassis price difference, including adjustments for tariffs, will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: TBD Based on availability, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information