

PINEVILLE COMMUNICATION SYSTEMS

INTERNET RESULTS FOR MONTH ENDING 06-30-2021

REVENUE AREA	INSTALLS IN JUNE	DISCONNECTS IN JUNE	MONTH ENDING 5-31-2021	MONTH ENDING 6-30-2021	SOLD IN JUNE INSTALLING IN JULY	DISC IN JUNE AFTER BILLING COMPLETED	NET GROWTH	TOTAL ACTIVE AND PENDING INSTALLING AS OF 6/30/2021
ILEC	9	-1	413	421	3	0	11	424
CLEC	11	-7	561	565	7	0	11	572
TOTAL	20	-8	974	986	10	0	22	996

****7 of the 8 disconnects were consumers moving out of the service area, 1 Competitor ****

WE MISSED OUR 1000 INTERNET CUSTOMER GOAL BY 4 CUSTOMERS

REVENUE AREA	PENDING INSTALLS ON SCHEDULE SOLD IN JUNE INSTALLING IN JULY.	SOLD WAITING FOR SIGNED CONTRACT SO THEY CAN BE SCHEDULED	UPGRADES IN SPEED COMPLETED IN JUNE WILL INCREASE REV	UPGRADES SOLD AFTER BILLING WILL INCREASE REV AUG	EXISTING COPPER CUSTOMER CONVERTING TO FIBER ON SCHEDULE FOR JULY	PENDING DISCONNECTS ON SCHEDULE FOR JULY
ILEC	3	0	10	6	8	0
CLEC	7	0	13	0	0	0
TOTAL	10	0	23	6	8	0

****THE 0 PENDING DISCONNECTION OF SERVICE ORDERS IS A SUBSCRIBER IS IN ILEC AREA AND MOVING TO COMPETITOR****

**** THESE CUSTOMERS SOLD IN JUNE BUT INSTALLATION SCHEDULED FOR JULY****

****WE HAD 23 EXISTING ACCOUNTS THAT UPGRADE SPEED IN JUNE****

****The EXISTING COPPER CUSTOMERS CONVERTING TO FIBER IN JULY ****

INCREASED SPEED OFFERING TAKE RATE TO DATE

TOTAL SUBSCRIBERS AS OF 06/30/2021	MONTH ENDING 05/2021	MONTH ENDING 06/2021	SERVICE AREA	RES OR BUS	SPEED	NET GROWTH/LOSS FROM PREVIOUS MONTH	
986	169	170	CLEC	RES	100M	1	
	44	48	CLEC	RES	200M	4	
	13	13	CLEC	RES	400M	0	
	149	156	CLEC	RES	GIG	7	
	0	0	CLEC	BUS	100M	0	
	5	5	CLEC	BUS	GIG	0	
	14	14	ILEC	BUS	100M	0	
	6	6	ILEC	BUS	200M	0	
	3	3	ILEC	BUS	400M	0	
	15	15	ILEC	BUS	GIG	0	
	68	74	ILEC	RES	GIG	6	
	56	62	ILEC	RES	100M	6	
	13	13	ILEC	RES	200M	0	
	3	4	ILEC	RES	400M	1	
TOTAL	558	583				25	
0.59127789							
59% of our 986 Internet subscribers now subscriber to 100M or higher (increase by 25 from previous month)							

RESIDENTIAL AND BUSINESS LINE COUNT MONTH ENDING 06-30-2021

NET LOSS OF -2

CLEC LINE COUNT	COUNT AS OF 05/2021	COUNT AS OF 06/2021	NET LOSS/GAIN AS OF 06/2021
BUS	48	48	0
RES	129	128	-1
SUB TOTAL	177	176	-1
ILEC LINE COUNT	COUNT AS OF 05/2021	COUNT AS OF 06/2021	NET LOSS/GAIN AS OF 06/2021
BUS	371	370	-1
RES	155	155	0
SUB TOTAL	526	525	-1
GRAND TOTAL	703	701	-2

PCS REWARDS MONTH ENDING 06-30-2021

NET INCREASE OF 26 PCS REWARDS

NET DECREASE OF 16 POWER PACK DISCOUNTS

NET INCREASE OF 15 SUBSCRIBERS RECEIVING DISCOUNT

PCS REWARDS	COUNT AS OF 05/2021	COUNT AS OF 06/2021	NET LOSS/GAIN AS OF 06/2021		
RES	521	547	26		
SUB TOTAL	521	547	26		
POWER PACK DISCOUNT	COUNT AS OF 05/2021	COUNT AS OF 06/2021	NET LOSS/GAIN AS OF 06/2021		
RES	435	419	-16		
SUB TOTAL	435	419	-16		
TOTAL CUSTOMERS RECEIVING REWARDS	956	966	15		