

Fire Chief  
Pineville-Morrow Volunteer Fire Department  
108 Church St.  
Pineville, NC 28134  
mgerin@pinevillenc.gov



Mr. Spitzer,

I write this letter in an attempt to outline the need, and desire, to purchase an additional Engine company. After speaking with our representative, Pierce has created a program that is worth us looking into. In doing so, it would need our immediate attention.

I would first like to catch you up on where we stand with the Engine Company that is currently on order. Our goal was to replace 1 of the 2, twin Engine Companies that are currently In Service. The 2 current Engine Companies are identical and were built in 2004.

On March 29<sup>th</sup> of 2022, we signed the contract for (1) Pierce Engine Company to replace the current Pineville Engine 2. Through HGAC, we received confirmation of the order on August 3<sup>rd</sup>, 2022, for a purchase price of \$740,158.00 (minus equipment). As it has been pushed back a couple of times, our Pre-Construction meeting is currently scheduled for December 4<sup>th</sup> of 2023. If everything stays on track, we can expect a delivery date of the July 24<sup>th</sup> 2024 timeframe.

At the beginning of the year, Pierce introduced a program called Build my Pierce. I have attached a brochure outlining the BMP in the email. The BMP allows for an allotment of only 400 slots this year. Many of those slots are filling, simply because of its benefits. Although the program is filling fast, Pierce cannot give a hard-fast date that we would need to enter it by in order to secure a slot. The BMP benefits us in several ways:

- It placed the build time in a 25-to-27-month time frame. Outside of the BMP, it is a 38-41 month time frame.
- Allows us to order the Cummins X12 motor vs. the Cummins X10 motor. As the time frame is cut down, the motor order will be placed before the EPA regulations are implemented.
  - o [Cummins announces new X10 engine, next in the fuel-agnostic series, launching in North America in 2026 | Cummins Inc.](#)  
There is a bit to deal with as the X10 has a propane component in it.
- With the Prepay Discount, the price under BMP would be \$928,65 vs. \$987,025 outside of it.
  - o Enforcer Pumper (Duplicate of current Pierce job #38677) BMP with current X12 - \$968,866. 100% Prepay discount - \$928,865.
  - o Enforcer Pumper (Duplicate of current Pierce job #38677) with Cummins X10 - \$1,047,026. 100% Prepay discount - \$987,025. 38.
  - o We also need to keep in mind, that there will be a 1.25% price increase on May 15<sup>th</sup>.

To qualify for the BMP, we must remove 16 options from the truck that we currently have in order. To achieve that, we can remove the graphics package and have it done locally. Indirectly, that benefits us as well. Sellers Graphics and Designs is the best in the business, does all of our small vehicles, and also designed the current logos and graphics. When the truck arrives in Charlotte, the goal would be to have him do it here.

I hope that this explains where we are at. If there are any other questions, please let me know.