Pineville Communication Systems Report Month Ending 7-31-2024



Fiber Neighborhood Direct Marketing

Second Mailing Results

In July we saw an increase in internet installations in our Huntley Glenn and Preston Park fiber neighborhoods. This appears to be a positive and direct result of our marketing campaign to our fiber neighborhoods. We have done two direct marketing mailers this year and it is yielding inquiries that are turning into new service orders. Our take rate in Preston Park is 39% which is an increase of 7% from February of 2024. In Preston Park we are competing with two different providers. As of today, we have a third of the Internet consumers in this neighborhood. In Huntley Glenn we are now serving 49% of the neighborhood which is an increase of 5% from February of 2024. I'm pulling new stats for all our fiber neighborhoods and sharing with the board in the near future. However, the team wanted to share these two stats in particular because of the gains in each neighborhood.

Below is a copy of the 2nd direct mailer that was sent to prospective consumers in the neighborhoods we serve. The 3rd addition will go out in the month of August.



PCS & PEC Annual School Supply Drive

PCS & PEC in partnership with *Pineville Neighbors Place* (a local non- profit assisting those who reside in Pineville) is collecting school supplies for children in need. Supplies that are collected by PCS & PEC will be given to *Pineville Neighbors Place* so they can be distributed to children in our area as they return to school. Supplies can be dropped off at *505 Main Street Suite 201.* Below is the list of items *Pineville Neighbors Place* is hoping to collect. If you do not have time to shop you can use their Amazon wish list and have most items delivered directly to *Pineville Neighbors Place*. Let's make sure no child is left without the supplies they need to start off this school year!



Pineville Neighbors Place (704) 972-8722 info@pinevilleneighbors.org

PCS Bill Stuffer for August 2024



