

# Southeastern Consulting Engineers, Inc.

November 3, 2020

Mr. Don Mitchell  
Electric Systems Manager  
ElectriCities of North Carolina  
11316 Sam Furr Road  
Huntersville, North Carolina 28078

Ref.: Bid Recommendations  
Polk Substation Modifications Material

Dear Don:

ElectriCities received proposals on October 28, 2020, from eight suppliers and representatives solicited for providing electrical material necessary for modifications to the Polk Substation.

A tabulation of the bids received is attached.

We have evaluated each item quoted based on compliance with the specifications, cost and delivery. These are the bidders we are recommending:

Schedule I - 115 KV Circuit Switcher	S&C	\$46,142.00
Schedule II - Equipment House	VFP, Inc.	\$90,129.00
Schedule III - Relay and Control Panel	Birmingham Control Sys.	\$35,484.00
Schedule IV - Cable Trench	Concast	\$10,333.00


Two quotes were received for Schedule IV, but neither vendor followed the formal bid procedure. The Town can choose to either let the contractor furnish the cable trench at a marked up price, or award to Concast for \$10,333.00. We recommend awarding the PO to Concast to get the best possible price.

The total bid price for the above listed items excluding Sales Tax is \$182,088.00.

We recommend you accept these modified offers and prepare purchase orders for each vendor. We have included the completed purchase requisition forms to be used in generating POs.

Very truly yours,

SOUTHEASTERN CONSULTING ENGINEERS, INC.

By  \_\_\_\_\_  
Kevin J. Smorgala, P.E.  
Design Engineer

KJS/lc

**BID TABULATION**  
Polk Substation Modifications Material

Electricities of North Carolina, Inc  
Pineville, North Carolina

Date: 2:00 PM, October 28, 2020

<u>Bidder</u>	Modular Connections, LLC	RW Chapman	SEL Engineering Services, Inc.	Birmingham Control System
<u>Location</u>	Bessemer, AL	Charlotte, NC	Pullman, WA	
<u>Bid Bond? (Y/N)</u>	Y, 5% Bid Bond	Y, 5% Bid Bond	Y, 5% Bid Bond	Y, 5% Bid Bond

**Schedule 1**

**115 KV Circuit Switcher**

Manufacturer:  
 Delivery:

	\$46,142.00		
	S&C		
	18-20 weeks		

**Schedule 2**

**Equipment House**

Manufacturer:  
 Delivery:

	\$99,367.00		
	Modular Connections		
	20 weeks		

**Schedule 3**

**Relay and Control Panel**

Manufacturer:  
 Delivery:

		\$49,972.00	\$35,484.00
		SEL	Birmingham
			12-14 weeks

**Schedule 4**

**Cable Trench**

Manufacturer:  
 Delivery:




**BID TABULATION**  
 Polk Substation Modifications Material

Electricities of North Carolina, Inc  
Pineville, North Carolina

Date: 2:00 PM, October 28, 2020

<u>Bidder</u>	Electrical Power Products	VFP, Inc.	Pemco Corporation	Keystone Electrical Mfg. Co.
<u>Location</u>	Des Moines, Iowa	Roanoke, VA	Bluefield, VA	Des Moines, Iowa
<u>Bid Bond? (Y/N)</u>	Y, 5% Bid Bond	Y, 5% Bid Bond	Y, 5% Check	Y, 5% Bid Bond

**Schedule 1**

**115 KV Circuit Switcher**

Manufacturer:  
 Delivery:


**Schedule 2**

**Equipment House**

Manufacturer:  
 Delivery:

\$111,179.00	\$90,129.00	\$116,221.00	
VFP	VFP	AMR Pemco	
24-26 weeks	18-20 weeks	16 weeks	

**Schedule 3**

**Relay and Control Panel**

Manufacturer:  
 Delivery:

\$53,109.00			\$43,778.01
Electrical Power Products			Keystone Electrical
24-26 weeks			12-14 weeks

**Schedule 4**

**Cable Trench**

Manufacturer:  
 Delivery:




**BID TABULATION**  
Polk Substation Modifications Material

Electricities of North Carolina, Inc  
Pineville, North Carolina

Date: 2:00 PM, October 28, 2020

<u>Bidder</u>	GHMR	Atlantic Power Sales		
<u>Location</u>	Buford, GA	Charlotte, NC		
<u>Bid Bond? (Y/N)</u>	N	N		

**Schedule 1**

**115 KV Circuit Switcher**

Manufacturer:

Delivery:

**Schedule 2**

**Equipment House**

Manufacturer:

Delivery:

**Schedule 3**

**Relay and Control Panel**

Manufacturer:

Delivery:

**Schedule 4**

**Cable Trench<sup>1</sup>**

Manufacturer:

Delivery:

\$10,333.00	\$28,337.00		
Concast	Oldcastle		
8-9 weeks			

Notes

- GHMR and Atlantic Power Sales did not follow the formal bid procedure. The Town can either choose to award based on these informal quotes, or have the contractor furnish the cable trench at a marked-up price. We recommend awarding to GHMR to get the best possible price.





PURCHASE REQUISITION  
POLK SUBSTATION MODIFICATIONS

VENDOR TO:  
ATTN: Kelly Tippins  
S&C Electric Company c/o  
Robert W. Chapman & Company  
P.O. Box 240748  
Charlotte, NC 28217

SHIP TO:  
ATTN: Dwayne Corzine  
Town of Pineville  
118 College St.  
Pineville, NC 28134  
P: 980-579-0599  
F: 704-889-2292

P.O. NUMBER:  
SCE\_S&C10282020\_P(Polk)  
[The P.O. number must appear on all  
related correspondence, shipping  
papers, and invoices]

P.O DATE	REQUISITIONER	SHIPPED	F.O.B. POINT	TERMS
	Kevin Smorgala	Best Way	12109 Lancaster Hwy	Net 30

QTY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL
		Schedule 1:		
1		115KV Circuit Switcher (597738-BE12H2KMTT2VW1Y)	\$46,142.00	\$46,142.00
8		Anchor Bolts (S-81365-1)	\$31.00	\$248.00
		Delivery: 18-20 week ARO		

SUBTOTAL	\$46,390.00
SALES TAX	\$2,129.00
SHIPPING AND HANDLING	n/a
OTHER	n/a
TOTAL	\$48,519.00

- Please send two copies of your invoice.
- Enter this order in accordance with the prices, terms, delivery method, and specifications listed above.
- Please notify us immediately if you are unable to ship as specified.
- Send all correspondence to:

11316 Sam Furr Road      PO Box 2819  
Huntersville, NC 28078      Huntersville, NC 28078  
P: 704-948-0550  
F: 704-948-0111

Account No.	Amount

Kevin Smorgala

Requested by

Authorized by

Date



PURCHASE REQUISITION  
POLK SUBSTATION MODIFICATIONS

VENDOR TO:  
ATTN: Ethan Brown  
VFP, Inc.  
5410 Fallowater Lane  
Roanoke, VA 24018  
[ebrown@vfpinc.com](mailto:ebrown@vfpinc.com)

SHIP TO:  
ATTN: Dwayne Corzine  
Town of Pineville  
118 College St.  
Pineville, NC 28134  
P: 980-579-0599  
F: 704-889-2292

P.O. NUMBER:  
SCE\_VFP10282020\_P(Polk)  
[The P.O. number must appear on all related correspondence, shipping papers, and invoices]

P.O DATE	REQUISITIONER	SHIPPED	F.O.B. POINT	TERMS
	Kevin Smorgala	Best Way	12109 Lancaster Hwy	Net 30

QTY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL
		Schedule 2:		
1		Equipment House, 12'x20'	\$78,638.00	\$78,638.00
		120 ton crane and 2 riggers, 8 hours	\$6,843.00	\$6,843.00
		Delivery: 18-20 week ARO		

SUBTOTAL	\$85,481.00
SALES TAX	n/a
ESTIMATED FREIGHT	\$4,648.00
OTHER	n/a
<b>TOTAL</b>	<b>\$90,129.00</b>

- Please send two copies of your invoice.
- Enter this order in accordance with the prices, terms, delivery method, and specifications listed above.
- Please notify us immediately if you are unable to ship as specified.
- Send all correspondence to:

11316 Sam Furr Road      PO Box 2819  
Huntersville, NC 28078      Huntersville, NC 28078  
P: 704-948-0550  
F: 704-948-0111

Account No.	Amount

Kevin Smorgala

Requested by

Authorized by

Date



# PURCHASE REQUISITION POLK SUBSTATION MODIFICATIONS

VENDOR TO:  
ATTN: Sammy Montalbano  
Birmingham Control Systems  
3779 Pine Lane  
Bessemer, AL 35022  
[SammyM@bhcontrol.com](mailto:SammyM@bhcontrol.com)

SHIP TO:  
ATTN: Dwayne Corzine  
Town of Pineville  
118 College St.  
Pineville, NC 28134  
P: 980-579-0599  
F: 704-889-2292

P.O. NUMBER:  
SCE\_BCS10282020\_P(PoIk)  
[The P.O. number must appear on all related correspondence, shipping papers, and invoices]

P.O DATE	REQUISITIONER	SHIPPED	F.O.B. POINT	TERMS
	Kevin Smorgala	Best Way	118 College St	Net 30

QTY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL
		Schedule 3:		
1		Relay Panel (Q20210)	\$35,484.00	\$35,484.00
		Delivery: 12-14 week ARO		

SUBTOTAL	\$35,484.00
SALES TAX	n/a
SHIPPING AND HANDLING	n/a
OTHER	n/a
<b>TOTAL</b>	<b>\$35,484.00</b>

1. Please send two copies of your invoice.
2. Enter this order in accordance with the prices, terms, delivery method, and specifications listed above.
3. Please notify us immediately if you are unable to ship as specified.
4. Send all correspondence to:

11316 Sam Furr Road      PO Box 2819  
Huntersville, NC 28078      Huntersville, NC 28078  
P: 704-948-0550  
F: 704-948-0111

Account No.	Amount

Kevin Smorgala

Requested by

Authorized by

Date





PURCHASE REQUISITION  
POLK SUBSTATION MODIFICATIONS

VENDOR TO:  
ATTN: Brian Brand  
Concast, Inc. c/o  
GHMR Company, Inc.  
5720 Falls View Drive  
Buford, GA 30518  
[brian.brand@ghmr.com](mailto:brian.brand@ghmr.com)

SHIP TO:  
ATTN: Dwayne Corzine  
Town of Pineville  
118 College St.  
Pineville, NC 28134  
P: 980-579-0599  
F: 704-889-2292

P.O. NUMBER:  
SCE\_CC10282020\_P(Polk)  
[The P.O. number must appear on all  
related correspondence, shipping  
papers, and invoices]

P.O DATE	REQUISITIONER	SHIPPED	F.O.B. POINT	TERMS
	Kevin Smorgala	Best Way	12109 Lancaster Hwy	Net 30

QTY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL
		Schedule 4:		
		Cable Trench per Quote #0032414	\$10,333.00	\$10,333.00
		Delivery: 8-9 week ARO		

- Please send two copies of your invoice.
- Enter this order in accordance with the prices, terms, delivery method, and specifications listed above.
- Please notify us immediately if you are unable to ship as specified.
- Send all correspondence to:

11316 Sam Furr Road      PO Box 2819  
Huntersville, NC 28078      Huntersville, NC 28078  
P: 704-948-0550  
F: 704-948-0111

SUBTOTAL	\$10,333.00
SALES TAX	n/a
SHIPPING AND HANDLING	n/a
OTHER	n/a
TOTAL	\$10,333.00

Account No.	Amount

Kevin Smorgala

Requested by

Authorized by

Date