# **New Petersburg Medical Center Project**

Project Overview

CMGC Delivery Method

Contractor RFP Process

#### **Progress To Date**

November 2015 Existing Facility Code and Condition Survey

January 2020 Master Plan

May 2021 Borough Resolution 2021-04 to donate land for the project

May 2022 North Haugen and Excel sites selected for further study

September 2022 Phase I ESA, survey and preliminary geotechnical investigation

September 2022 Bettisworth North selected as project architect

January 2023 Programming and Concept Design completed

February 2023 PMC Board approves concept design and selection of Dawson

for pre-construction services

#### **Site Plan**



## **Building Plan**

**Acute Care (12 beds)** 

**Long Term Care (18 beds)** 

**Primary Care Clinic** 

**Emergency Room** 

**Day Surgery** 

**Imaging, Pharmacy, Laboratory** 

**Physical Therapy** 

Public Health Nursing, Home Health, Wellness

**Dietary/Cafeteria** 

Maintenance, Materials Management

## **Current Project Budget**

#### **Approximately \$85M**

- Assumes a 70,000 sf two-story building (\$1,200 per sf)
- Based on 2000 Master Plan preliminary estimate + escalation
- Includes design, medical equipment, inspections, contingency, etc.
- \$62M of direct construction costs needs contractor validation

## **Funding**

\$ 8M

Murkowski FY2022 CDS

Treasury CCPF \$20M

State Capital Budget \$20M

Murkowski FY2024 CDS \$15M - \$30M

Peltola FY2024 CPF \$15M

Denali Commission \$ 1M

#### **Next Steps**

Borough Initiates Rezone & Replat April 2023

Geotech, NEPA, 404 Permit April 2023

Complete Site Design June 2023

Site Work Fall 2023

Complete Building Design January 2024

Start Building Construction Spring 2024

Off-Site Improvements Summer 2024

Project Complete Summer 2026

#### **Phased Construction**

Phase 1 Site Work

Phase 2 Building Shell & Core

**Phase 3** Interior Fit Out

- Necessary due to funding per Borough Resolution 2021-04
- Makes project shovel ready per Borough Resolution 2021-04
- Levels resource requirements and impact on community
- Allows for procurement of long lead items

# **Project Delivery Method**

#### **Construction Manager General Contractor (CMGC)**

(vs. Low Bid)

- Best Value process
- Industry standard for complex projects
- Used by federal government, the state, local governments, tribes

## **Description**

- A/E selected via competitive RFP
- A/E starts design
- Contractor selected via competitive RFP
- Contractor joins team during design
- Contractor provides pre-construction services
- During design owner and contractor negotiate GMP packages
- At owner's discretion, contractor given NTP for packages

## **Advantages**

# A/E works directly for the owner Contractor adds value to project during design

- value engineering
- phasing plans and overall schedule
- procurement of long lead materials and equipment
- constructability
- more accurate market estimating

Allows for phased funding and construction

Lower overall risk for both owner and contractor

Savings at end of project revert back to owner

#### **Checks and Balances**

- RFP includes price and qualification criteria
- Initial contract is only for pre-construction services
- Guaranteed Maximum Price (GMP) packages
- Negotiations are open book
- Owner secures independent estimates prior to negotiations
- Can convert the contract to Lump Sum if desired
- Termination for Convenience clause

#### **Other Considerations**

- Requires good communication between all parties
- Requires commitment to cooperation and mutual respect
- Both A/E and contractor need experience with this model
- Funders may have special requirements
- If GMP negotiations fail, contractor is usually prohibited from participating in the readvertisement\*

<sup>\*</sup> some view this as a positive

#### **Current Medical Projects Using CMGC**

**New Mount Edgecumbe Medical Center** (\$200+ million)

Alaska Native Medical Center Expansion (\$200+ million)

Juneau Vintage Park Medical Office Building (\$30 million)

#### **Bettisworth North CMGC Projects**

Bethel Hospital – \$220M

Morris Thompson Visitors Center – \$12M

Fairbanks Memorial Surgery Addition – \$40M

Valdez Middle School – \$25M

Tanana Chiefs Conference Clinic - \$40M

Haines School Renovation – \$14M

Fairbanks Airport – \$75M

Skagway Public Safety Building - \$14M

Nome Public Safety Building - \$8M

Ketchikan Pioneer Home Renovation – \$1.5M

#### **CMGC Projects - State DOT&PF**

First project was the Anchorage Airport South Terminal Project in 2005

Since then the Central Region has completed approximately 20 projects

13 Active Projects in all three Regions (Central, Southcoast, Northern)

3 projects currently advertising or pending award

## **Selection Process for This Project**

Resolution 2021-04 encouraged PMC to work with potential contractors

**Competitive RFP consistent with Federal procurement standards** 

Selection criteria included price and qualifications

Only received two proposals

**Five member Selection Committee (PMC + Architect)** 

#### Two step process

- Review of written proposals
- Interviews

#### **RFP Results**

Dawson received 39% more points

**Unanimous recommendation to select Dawson** 

PMC Board recommends \$175,000 contract for Pre-construction Services, with option to negotiate GMP packages

#### **Other Factors**

- Momentum and opportunity
- Dawson willing to wait for completion of the funding stack
- Assembly representative on Project Steering Committee
- Assembly will approve GMP packages