



12/15/2021

Memorandum

To: Steve Giesbrecht, Borough Manager  
Cc: Mayor Jensen and Members of the Borough Assembly  
From: Chris Cotta, Public Works Director  
Re: Fire Department Engine #5 Replacement

The FY22 approved Borough budget includes replacement of Fire Department Engine #5 with a budget allocation of \$650,000. After approval of the FY22 budget, the Fire Department formed a committee to put together specifications for the new engine. The specifications developed by this committee have been reviewed and approved by Motor Pool.

Hughes Fire Equipment has supplied a quote of \$621,846 for a new Pierce Pumper meeting the Fire Department's specifications. If we pre-pay in full upon order placement, discounts of \$25,070 are available which reduces the purchase price to \$596,776. To protect the buyer when pre-paying in this manner, a performance bond is included in the purchase agreement. The pricing is good until January 14, 2022 after which time the price will increase approximately 7% (roughly \$42K). Delivery time is estimated at 14.5 -18.5 months from date of order.

The above pricing was supplied through Sourcewell (Contract #022818-PMI), which is a purchasing cooperative that serves many government entities and utilizes pre-bid equipment contracts. Borough code allows this type of purchasing process, as follows:

Code Section 4.04.040 (Exceptions to Bidding), Section G States: *When it is advantageous to the borough to enter into a contract with a bidder for the same supplies or services such bidder is providing another Alaskan local government, the state of Alaska, a cooperative purchasing association composed of government agencies, or the United States, where such supplies, equipment or services are being provided to the other governmental unit or association on the basis of competitive bids submitted; and where the borough contract is on substantially the same terms as those bid; or to contract with or through such other governmental unit or association so that the benefit of the responsible bid accrues to the borough;*

This proposed vehicle replacement adheres to Borough purchasing code and the cost is significantly under the amount budgeted. Payment for the vehicle will be taken from the Fire Department's Motor Pool reserves, which are currently in excess of \$1.3 million dollars. The engine being retired will be surplusd after the new engine is placed in service and any amount received from the sale will be used to offset the cost of the new engine.

**Public Works Department**

PO Box 329, Petersburg, AK 99833 – Phone (907) 772-4430 Fax (907) 772-4102

[www.petersburgak.gov](http://www.petersburgak.gov)

For the preceding reasons, Public Works recommends award of this vehicle purchase to Hughes Fire Equipment of Springfield, Oregon, in the amount of \$596,776. If you agree with this recommendation, please forward it to the Borough Assembly for consideration at their next regular meeting on December 20, 2021. Thank you.

Attachments: Hughes Fire Equipment Quote Sheet (1 page)  
Component List (13 pages)

**Public Works Department**

PO Box 329, Petersburg, AK 99833 – Phone (907) 772-4430 Fax (907) 772-4102

[www.petersburgak.gov](http://www.petersburgak.gov)