

Quote No: Q-27346 Version: 1

Petersburg Fire Dept 1200 Haugen Drive Petersburg, AK 99833

ZOLL Customer No: 315469

Josh Rathmann 907-518-1694 jrathmann@petersburgak.gov

ZOLL Medical Corporation

269 Mill Road Chelmsford, MA 01824-4105 Federal ID# 04-2711626

> Phone: (800) 348-9011 Fax: (978) 421-0015 Email: esales@zoll.com

> > Quote No: Q-27346 Version: 1

Issued Date: March 10, 2022 Expiration Date: March 31, 2022

Terms: NET 30 DAYS

FOB: Shipping Point Freight: Prepay & Add

Prepared by: Amy Turley EMS Territory Manager aturley@zoll.com +1 2538205490

ltem	Contract Reference	Part Number	Description	Qty	List Price	Adj. Price	Total Price
1		601-2231011-01	X Series Monitor/Defibrillator - 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, EtCO2, CPR Expansion Pack Includes: 4 trace tri-mode display monitor/ defibrillator/ printer, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5in (16.5cm) diagonal screen. Accessories Included: MFC cable and CPR connector, A/C power cord, One (1) roll printer paper, 6.6 Ah Li-ion battery, Carry case, Operator Manual, Quick Reference Guide, and One (1)-year EMS warranty. Parameter Details: Real CPR Help - Dashboard display of CPR Depth and Rate for Adult and Pediatric patients, Visual and audio prompts to coach CPR depth (Adult patient only), Release bar to ensure adequate release off the chest, Metronome to coach rate for Adult and Pediatric patients. See-Thru © CPR artifact filtering • Interpretative 12-Lead ECG (Full 12 ECG lead view with both dynamic and static 12-lead mode display. 12-Lead OneStep ECG cable - includes 4-Lead limb lead cable and removable precordial 6-Lead set) • ZOLL Noninvasive Pacing Technology • Welch Allyn NIBP with Smartcuff. 10 foot Dual Lumen hose and SureBP Reusable Adult Medium Cuff • Masimo SpO2 & SpCO with Signal Extraction Technology (SET), Rainbow SET® • EtCO2 Oridion Microstream Technology. Microstream tubing set sold separately •	1	\$41,220.60	\$33,800.89	\$33,800.89
2		8900-0400	CPR Stat-padz HVP Multi-Function CPR Electrodes - 8 pair/case	1	\$605.64	\$496.62	\$496.62



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3		8900-000219-01	OneStep Pediatric CPR Electrode (1 pair)	1	\$94.64	\$77.60	\$77.60
4		8300-000208	Microstream Advance Adult-Pediatric Intubated CO2 Filter Line, Short Term Use, Box of 25	1	\$275.00	\$225.50	\$225.50
5		8300-000200	Microstream Advance Adult Oral-Nasal CO2 Filter Line With O2 Tubing, Short Term Use, Box of 25	1	\$355.00	\$291.10	\$291.10
6		8000-0895	Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs	1	\$157.50	\$129.15	\$129.15
7		8000-001392	Masimo rainbow® RC-4 - 4FT, Reusable EMS Patient Cable	1	\$252.35	\$206.93	\$206.93
8		8000-000371	rainbow® DCI® SpO2/SpCO/SpMet Adult Reusable Sensor with connector (3 ft)	1	\$870.35	\$713.69	\$713.69
9		8000-0580-01	Six hour rechargeable Smart battery	1	\$519.75	\$426.20	\$426.20
10		8200-000100-01	Single Bay Charger for the SurePower and SurePower II batteries	1	\$1,022.02	\$838.06	\$838.06
11		8000-000876-01	Paper, Thermal, w/Grid, BPA Free (Box of 6)	1	\$24.72	\$20.27	\$20.27
12		8900-0004	4 ECG electrodes/pouch (120 pouches / 480 electrodes)	1	\$103.82	\$85.13	\$85.13
13		8900-0006	6 ECG electrodes/pouch (100 pouches / 600 electrodes)	1	\$129.78	\$106.42	\$106.42
14		8012-0206	12-lead ECG Simulator	1	\$1,151.80	\$944.48	\$944.48
15		8900-0190	Training CPR Stat-padz. Includes one training cable with CPR Sensor, Y Connector for simulator connection, and one pair of replacement training electrodes.	1	\$96.25	\$78.93	\$78.93
16		8778-89003-PM	X Series - Preventive Maintenance - 3 Years At Time of Sale Includes: Annual preventive maintenance, 24/7 Telephone support, general software updates, and minimum service fee waived. Shipping and use of a Service Loaner during preventive maintenance, no charge shipping.	1	\$765.00	\$765.00	\$765.00
17		7900-9902	ZOLL ALS Equipment M & E Series Trade In Allowance (EMS Group)	1		(\$1,000.00)	(\$1,000.00)
			See Trade Unit Considerations.				



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Total: \$38,205.97

Trade Unit Considerations

Trade-In values valid through March 31, 2022 if all equipment purchased is in good operational and cosmetic condition and includes all standard accessories. Trade-In values are dependent on the quantity and configuration of the ZOLL devices listed on this quotation. Customer assumes responsibility for shipping trade-in equipment at the quantities listed on the trade line items in this quotation to ZOLL's Chelmsford Headquarters within 60 days of receipt of new equipment. Customer agrees to pay cash value for trade-in equipment not shipped to ZOLL on a timely basis.

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at http://www.zoll.com/GTC and for software products can be found at http://www.zoll.com/GTC and for software products can be found at http://www.zoll.com/SSPTC and for hosted software products can be found at http://www.zoll.com/SSPTC. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

- 1. This Quote expires on March 31, 2022. Pricing is subject to change after this date.
- 2. Applicable tax, shipping & handling will be added at the time of invoicing.
- 3. All purchase orders are subject to credit approval before being accepted by ZOLL.
- 4. To place an order, please forward the purchase order with a copy of this quotation to esales@zoll.com or via fax to 978-421-0015.
- 5. All discounts from list price are contingent upon payment within the agreed upon terms.
- 6. Place your future accessory orders online by visiting www.zollwebstore.com.

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Order Information (to be completed by the customer)

] Tax Exempt Entity (Tax Exempt Certificate must be provided to ZOLL)

] Taxable Entity (Applicable tax will be applied at time of invoice)

BILL TO ADDRESS	SHIP TO ADDRESS
Name/Department:	Name/Department:
Address:	Address:
City / State / Zip Code:	City / State / Zip Code:

Is a Purchase Order (PO) required for the purchase and/or payment of the products listed on this quotation?

[] Yes PO Number: _____ PO Amount: _____ (A copy of the Purchase Order must be included with this Quote when returned to ZOLL)

[] No (Please complete the below section when submitting this order)

For organizations that do not require a PO, ZOLL requires written execution of this order. The person signing below represents and warrants that she or he has the authority to bind the party for which he or she is signing to the terms and prices in this quotation.

Petersburg Fire Dept

Authorized Signature:

Name:	
Title:	
Date:	