



741 Boston Post Road, Suite 200, Guilford, CT 06437 • (203) 453-6800

April 18th, 2025

Ms. Glorianne Wollen
Harbor Master
Borough of Petersburg
223 Harbor Way
Petersburg, AK 99833

Dear Ms. Wollen:

We appreciate the collaboration over the last nine months as we work to structure a long-term partnership with the Borough. Thank you for organizing the April 15th meeting with the leadership team of the Borough.

We understand the funding concerns through the previously proposed public-private partnership. In light of this, American Cruise Lines believes the most efficient path forward is to modify our Land Disposal Application to lease the property from the borough and fund the new dock through its own efforts.

In the spirit of partnership, we would be happy to incorporate the following into a lease agreement with the Borough:

- ACL will design, permit, fund and build the new dock extension
- ACL will have a (50) fifty-year lease as stated on the Land Use Application
- ACL to pay annual standard lease fee and property tax as any other lease holder within the Borough
- In the spirit of partnership and sustainable tourism, ACL agrees to only allow small overnight passenger vessels with a passenger capacity under 250 to dock for the entire duration of the Lease. ACL will not accept reservations from other overnight passenger vessels unless referred from the Petersburg Harbor Department.
- ACL will maintain the dock, will manage the schedule, and will retain all revenue associated with other uses its schedules at the dock.
- If it chooses, the Borough may take over management and scheduling of the dock from September 30 to May 1 in each year. If the Borough chooses this, it will make no payment to ACL, but will take the full maintenance cost of the dock (except for damage caused by ACL) and will split the revenue it derives from the dock 50/50 with ACL.

We look forward to the continued partnership with the Borough of Petersburg and are happy to discuss this updated proposal at any time.

Sincerely,

Charles B. Robertson
President & CEO

Kristin Meira
Director of Government
Affairs

Eric Dussault
Director of Port Development
and Construction