

MEMORANDUM

TO: MAYOR JENSEN AND BOROUGH ASSEMBLY
FROM: KARL HAGERMAN, UTILITY DIRECTOR 
SUBJECT: AWARD RECOMMENDATION – SCOW BAY GENERATOR STEP-UP TRANSFORMER
DATE: 7/1/2025
CC: STEVE GIESBRECHT, BOROUGH MANAGER

Petersburg Municipal Power and Light (PMPL) issued an Invitation to Bid for the Scow Bay Generator Step-up Transformer procurement on May 9, 2025.

On June 20, 2025, PMPL received all submitted bids which met the submission deadline. A brief summary of the bids received is below.

<u>Bidder</u>	<u>Bid Amount</u>
North Coast	\$660,240.96
AWG	\$651,614.00
Anixter/WESCO	\$595,800.00
Virginia Transformer	\$580,500.00
General Pacific	\$433,820.00
GD Partners	\$274,273.75
Maddox	\$265,973.00
MVA Power	\$167,907.00
ULS Corp	\$161,748.75
Technology International	\$147,965.00

A number of the bids were non-responsive to the bid instructions and/or bid specifications and therefore, after considerable review by PMPL and our engineering consultant, EPS, a number of the bidders were eliminated from consideration.

As a result of the evaluation for bidder responsiveness and selection of the bid that provides the best value and least risk to the Borough, it is recommended that the Borough Assembly award a purchase order to GD Partners Inc. to provide the Scow Bay Generation Step-up Transformer for the not-to-exceed price of \$274,273.75.

Funding for this purchase is available in Capital Project Fund 728. If awarded, the vendor will take approximately 5 weeks to provide approval drawings and another 24 -26 weeks to build and ship the transformer.

Thank you for your consideration.