

Prepared for

PETERSBURG BOROUGH

Prepared by



Beacon

May 17, 2023

Proposal for

Industrial Hygiene Services

Proposal Valid for 90 days

Beacon Occupational Health & Safety Services, Inc.
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Anchorage, AK 99503
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COVER LETTER

Debra Thompson and Sara Heideman
Petersburg Borough
Human Resources Director and Borough Attorney

May 17, 2023

RE: Industrial Hygiene Support

Beacon Occupational Health and Safety Services, Inc. (Beacon) appreciates the opportunity to submit this proposal to provide Industrial Hygiene Support. We provide high quality, convenient, market competitive medical staffing, occupational health, safety, and training services to employers. Our focus is on providing comprehensive professional services to companies requiring assistance with development, implementation and maintenance of their required medical, occupational health, drug, and safety programs. Beacon understands the demands placed upon businesses today and our goal is to assist them in providing a safer, healthier environment for their employees.

Industrial Hygiene support offers a variety of ways to improve safety practices, and to establish and maintain a culture of safety within your organization including but not limited to safety inspections, individualized safety training, and tailored consultative support. All programs are designed to meet your company's specific needs.

The attached proposal outlines our capabilities, experience, and cost. Please call me at your convenience to review this proposal further so I can answer any questions you might have.

Best regards,



Amanda Johnson
Beacon, Chief Operating Officer
ajohnson@beaconohss.com
(907) 980.8066

Purpose, Scope, and Responsibilities

This proposal is submitted to Petersburg Borough by Beacon OHSS for providing professional safety services including:

- Industrial Hygiene Support – Scope of Work

Option 1: Review of Safety Program with two days on site. Beacon Certified Safety Professional (CSP) would travel to Petersburg to review the Petersburg Borough Safety Program. This review would include interviews with representatives of the key departments, walkthroughs of their work areas, and a review of safety documentation (written plans, hazard assessments, insurance loss control visit reports). A report would then be developed with findings and recommendations.

Option 2: Review of Safety Program through an interview process. Beacon’s, CSP would use Zoom or other methods to interview representatives of the key departments’ reports. A report would then be developed with findings and recommendations. This approach would not provide an accurate assessment of the hazards and mitigations; however, it should be able to provide key findings and recommendations for the safety program.

Option 3: Review of Vehicle Driving Safety and Heavy Equipment Operations. Beacon’s CSP would review safety documentation related to vehicle driving safety and heavy equipment operations. Representatives from the Borough responsible for vehicle and heavy equipment use will be interviewed to understand the risks and mitigations. A report would then be developed to provide key findings and recommendations.

Cost Schedule

This project shall be billed out at the conclusion of the work that will be conducted, payment will be due net-30. The following estimate rate schedule applies to this project:

Please note that this proposal is not a guarantee of overall cost of services for the project. It is an estimate based on current information from Petersburg Borough about the project requirements. The actual overall cost may change once project elements are finalized or negotiated and may vary considerably based on the dynamics of the project or work while on site as conditions develop.

Option 1- In Person

Task Description	Rate	Quantity	Total
Certified Industrial Hygienist: Onsite Walk Through	\$175.00	30 hours	\$5250.00
*Airfare – ANC to Petersburg, roundtrip <small>Beacon assumes rental car transportation will be provided by client. If not, this will be billed at cost+ 10%</small>	\$600.00	Cost +10%	\$660.00
*Lodging – Cost +10%	\$175.00	2 days	\$385.00
Per Diem	\$65.00	2 days	\$130.00
Total			\$6,425.00

**Estimate- Price may vary*

Option 2 – Web Based

Task Description	Rate	Quantity	Total
Certified Industrial Hygienist	\$175.00	20 hours	\$3,500.00

Option 3 – Web Based

Task Description	Rate	Quantity	Total
Certified Industrial Hygienist	\$175.00	10 hours	\$1,750.00

Conclusion

Beacon is a leading provider of occupational health and safety services throughout the state of Alaska. We recognize that quality service and open communication result in high level of customer satisfaction. In addition, we recognize the importance of education and experience in personnel, flexibility to meet customer’s scheduling requirements, having additional staff of resources, and providing professional medical and safety program support.

Please do not hesitate to contact me with any questions.

Mike Wyne
Business Development Manager
mwyne@beaconohss.com
907.222.7612

If this proposal is acceptable, please sign and date below.

Accepted by:	
<hr/>	
Signature	Date

