



07/14/25

Memorandum

To: Steve Giesbrecht, Borough Manager
Cc: Mayor Jensen and Members of the Borough Assembly
From: Aaron Marohl, Assistant Public Works Director
Re: Public Works #100 Replacement

The FY26 approved Borough budget includes \$460,000 for replacement of Public Works #100 CAT 950 loader (copy of FY26 Motor Pool Replacement Memo attached for reference).

NC Machinery has supplied a quote of \$427,842.84 for a new CAT 950-BR with rock bucket (quote attached). This pricing was supplied through Sourcewell, which is a purchasing cooperative that serves many government entities and utilizes pre-bid equipment contracts. Borough code allows this type of purchasing process, as follows:

Code Section 4.04.040 (Exceptions to Bidding), Section G States: *When it is advantageous to the borough to enter into a contract with a bidder for the same supplies or services such bidder is providing another Alaskan local government, the state of Alaska, a cooperative purchasing association composed of government agencies, or the United States, where such supplies, equipment or services are being provided to the other governmental unit or association on the basis of competitive bids submitted; and where the borough contract is on substantially the same terms as those bid; or to contract with or through such other governmental unit or association so that the benefit of the responsible bid accrues to the borough;*

This proposed equipment replacement adheres to Borough purchasing code and the cost is under the amount budgeted. Payment for the vehicle will be taken from the Streets Dept's Motor Pool reserves, which are currently in excess of \$1.2M dollars. The equipment being retired will be surplus after the new equipment is placed in service and any amount received from the sale will be used to offset the cost of the new unit.

For the preceding reasons, Public Works recommends award of this vehicle purchase to NC Machinery in the amount of \$427,842.84. If you agree with this recommendation, please forward it to the Borough Assembly for consideration at their next regular meeting on July 21, 2025. Thank you.

Attachments: NC Machinery Quote (1 page)
FY26 Motor Pool Replacement Memo (2 pages)

Purchaser's Order

DATE

Jul 02, 2025

Quote No.

316200

PURCHASER STREET ADDRESS CITY/STATE L POSTAL CODE D CUSTOMER CONTACT: T O INDUSTRY CODE:		PETERSBURG BOROUGH PO BOX 329 PETERSBURG, AK 99833-0329 EQUIPMENT Aaron Marohl PRODUCT SUPPORT SAM HOSCHAR LOCAL GOVERNMENT (GV93)		COUNTY PETERSBURG PHONE NO. 907 772 4425		BUILDING, COMMERCIAL & PUBLIC (250)		AK WEST DELIVER TO AML SEA DOCK. AML BARGE PRE-PAID TO PETERSBURG. ERIK WILL PROVIDE BOOKING # F.O.B.AT: AML Petersburg dock			
CUSTOMER NUMBER 9991601		Sales Tax Exemption # (if applicable) LOCAL GOVERNMENT				CUSTOMER PO NUMBER					
PAYMENT TERMS: (All terms and payments are subject to Finance Company - OAC approval)											
NET PAYMENT ON RECEIPT OF INVOICE <input checked="" type="checkbox"/>		NET ON DELIVERY <input type="checkbox"/>		FINANCIAL SERVICES <input type="checkbox"/>		CSC <input type="checkbox"/>		LEASE <input type="checkbox"/>		LKE Assignment <input type="checkbox"/>	
CASH WITH ORDER \$0.00		BALANCE TO FINANCE		INTEREST RATE							
PAYMENT PERIOD		PAYMENT AMOUNT		NUMBER OF PAYMENTS		OPTIONAL BUY-OUT					
DESCRIPTION OF EQUIPMENT ORDERED / PURCHASED											
MAKE: CATERPILLAR STOCK NUMBER: TBD		MODEL: 950-BR SERIAL NUMBER: TBD		YEAR: 2025 SMU: TBA							
950 WHEEL LOADER		590-6108		WINDOWS, STANDARD		627-5969		OIL CHANGE SYSTEM, HIGH SPEED		563-3741	
				JOYSTICK 4V, STEERING WHEEL		536-1588		WHEEL CHOCKS		590-6285	
LANE 3 ORDER		0P-9003		STEERING SYST, STD, WHL		590-6265		12 month Standard warranty			
STANDARD PACKAGE		632-4593		PRODUCT LINK, DUAL PLE683		558-7515		PSM HPL Coupler			
LINKAGE, STANDARD LIFT		590-6206		TECHNOLOGY, PAYLOAD, ASSIST		633-1811		PSM 4.75 cyd bucket with teeth, adapters, segments & heel plates			
COUNTERWEIGHT, STANDARD		632-7599		CAMERA, REAR VISION		572-1871		Parts Book and service shop manual			
AXLES, MAN/OPEN, SGR, WHL		633-8175		COOLING CORES, 9FPI		566-3139					
NO AXLE OIL COOLER		590-6312		ANTIFREEZE, -34C (-29F)		626-1926					
HYDRAULICS, 4V RC STD/LOG		590-6153		TIRES, 23.5R25 BS VJT * L3		622-7018					
QUICK COUPLER READY, STD		631-1548		AIR INLET STANDARD, RAIN CAP		365-0112					
HYDRAULIC OIL, STANDARD		366-9912		FENDERS, FRONT W/REAR EXTN		550-3409					
STARTING, COLD (120V)		590-6273		AUTOLUBE, STD		590-6232					
LIGHTS, LED PREMIUM		590-6197		LIGHT, WARNING BEACON		491-7467					
CAB, DELUXE, STRG WHEEL		647-7843		LIGHTS, SERVICE/ACCESS		590-6405					
FILTRATION, STANDARD		633-1821		GUARD, POWERTRAIN		569-8170					
TRADE-IN EQUIPMENT											
MODEL:		YEAR:		SN:		SELL PRICE				\$427,842.84	
PAYOUT TO:		AMOUNT:		PAID BY:		NET BALANCE DUE				\$427,842.84	
MODEL:		YEAR:		SN:		BALANCE				\$427,842.84	
PAYOUT TO:		AMOUNT:		PAID BY:							
MODEL:		YEAR:		SN:							
PAYOUT TO:		AMOUNT:		PAID BY:							
MODEL:		YEAR:		SN:							
PAYOUT TO:		AMOUNT:		PAID BY:							
ALL TRADE-INS ARE SUBJECT TO EQUIPMENT BEING IN "AS INSPECTED CONDITION" BY VENDOR AT TIME OF DELIVERY OF REPLACEMENT MACHINE PURCHASE ABOVE.											
PURCHASER HEREBY SELLS THE TRADE-IN EQUIPMENT DESCRIBED ABOVE TO THE VENDOR AND WARRANTS IT TO BE FREE AND CLEAR OF ALL CLAIMS, LIENS, MORTGAGES AND SECURITY INTEREST EXCEPT AS SHOWN ABOVE.											
<input checked="" type="checkbox"/> CATERPILLAR EQUIPMENT WARRANTY		INITIAL				<input type="checkbox"/> USED EQUIPMENT WARRANTY		INITIAL			
The customer acknowledges that he has received a copy of the /Caterpillar Warranty and has read and understood said warranty. Scheduled oil sampling (S.O.S.) is mandatory with this warranty. The customer is responsible for taking oil samples at designated intervals from all power train components and failure to do so may result in voiding the warranty. Warranty applicable including expiration date where necessary: 12 Months Standard Warranty											
All used equipment is sold as is where is and no warranty is offered or implied except as specified here: Warranty applicable:											
CSA:											
NOTES:											

THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS ON THE REVERSE

ORDER RECEIVED BY

Clark, Erik

REPRESENTATIVE

APPROVED AND ACCEPTED ON
PETERSBURG BOROUGH

PURCHASER

BY

PURCHASER

PRINT NAME AND TITLE

SIGNATURE

MOTOR POOL RECOMMENDATION

TO: STEVE GIESBRECHT, BOROUGH MANAGER
FROM: CHRIS COTTA, PUBLIC WORKS DIRECTOR
SUBJECT: FY26 VEHICLE/EQUIPMENT FLEET RECOMMENDATIONS
DATE: 2/27/2025
CC: MOTOR POOL FILE

FY26 Replacement Recommendation Summary

The following is a summary of the Motor Pool's recommendations for vehicle replacements and service extensions for the next budget year.

Units replaced:	4	\$705,000
Units extended:	13	
Total recommended replacement budget:		<u>\$705,000</u>

<u>Unit</u>	<u>Recommendation</u>	<u>Budget</u>
PMPL #32 (2015 Ford F550 flatbed w/ dump)	Replace	\$105,000
PD #86 (2017 Ford F250 4x4 crew cab pickup)	Replace	\$ 80,000
PW #100 (2000 Cat 950 loader)	Replace	\$460,000
P&R #111 (2004 Ford cutaway van)	Replace	\$ 60,000
P&R #1 (2010 Toyota Tacoma)	Extend for 2 years	-
WW GEN3 (2006 John Deere generator)	Extend for 3 years	-
FD #6 (1994 Pierce Pumper fire engine)	Extend for 1 year	-
FD #9 (2003 Ford F550 squad vehicle)	Extend for 2 years	-
PW #13 (2004 Ingersoll-Rand air compressor)	Extend for 3 years	-
PMPL #21 (2006 Interstate tilt deck trailer)	Extend for 3 years	-
EH #23 (2004 Chevy Trailblazer)	Extend for 2 years	-
PW #41 (2003 Sander attachment)	Extend for 2 years	-
PW #50 (2014 Ford Explorer)	Extend for 3 years	-
FD #92 (2005 Ford F450 Ambulance)	Extend for 2 years	-
PW #95 (2004 International crane truck)	Extend for 2 years	-
PW #106 (2003 Clark forklift)	Extend for 3 years	-
SAN #117 (2016 International garbage truck)	Extend for 1 year	-

Total Replacement Budget requested FY2026	\$705,000
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Fleet Replacement Recommendations

PMPL #32 (2015 Ford F550 4x4 flatbed w/ dump) This 2-ton flatbed is used as a service and transport vehicle for the Power & Light crew. The dump feature facilitates the hauling/unloading of brush and crushed rock for department projects. It is also fitted with a snowplow and used for clearing PMPL sites in the winter months. The chassis is experiencing transmission problems and the work body has severe rust/corrosion issues. It is time to replace this unit with the same type of truck and body before a major failure occurs resulting in extensive downtime. The existing snow plow will be retained and used on the replacement vehicle.

PD #86 (2017 Ford F250 4x4 crew cab pickup) This unit serves the Police Dept as a patrol vehicle and also performs light duty trailer towing when required. It has generally served the department well but has had some engine problems that required it to be sent off-island for repairs and resulting downtime. At 8 years old and 70K island miles it is only a matter of time before this vehicle experiences another issue that results in extended downtime. Because of the critical nature of this truck's mission, we recommend replacement before any further problems occur. The budget assumes replacement with a similar class of vehicle (truck or heavy SUV) and should support outfitting the new unit as a K9 carrier - if the department ends up implementing a K9 program.

PW #100 (2000 Cat 950 loader) This unit is used by the Streets crew for loading rock and is also one of the Borough's primary snow removal units in the winter months. It was originally slated for replacement in FY21 and has been extended 3 times for a total of 5 years of additional service. At present it still operates but has approximately 7,000 hours of runtime on the meter. The engine and transmission are getting weak as are the hydraulics. It is time to replace this unit before a major component failure occurs. Since the intended mission for this unit has not changed, the replacement would be substantially similar to the existing loader.

P&R #111 (2004 Ford E350 cutaway van) This unit serves the Parks-N-Rec Dept as a facility maintenance vehicle, used for storing and transporting tools, supplies and equipment. Also used for event setup. It was originally scheduled for replacement after 10 years of service and has far outlived its programmed lifespan, having been extended several times. Although mileage (45K) is not excessive, the engine has developed the common Ford problem of throwing spark plugs out of the heads periodically. This unit also has severe rust issues, with some frame members completely rusted through. It is time to replace this vehicle before corrosion issues begin to compromise vehicle safety. Because the layout of this vehicle does not fit very well with the department's current mission (it is more of a cargo truck than a service van), the intention is to replace it with a service van that has standing headroom in the van body.

Fleet Extensions

A total of 13 units are recommended for extension. The various vehicles and equipment were evaluated by the Motor Pool dept. All units recommended for extension have been found to be reliable and in good mechanical condition. The units listed in the first page summary are being recommended for 1-3 year extensions with details provided upon request.

End of Recommendation