



Petersburg Medical Center

Borough Assembly Report – February 2023 – Phil Hofstetter, CEO

FY24-28 Strategic Plan Goals, Priorities, and Benchmarks

1. Workforce Wellness
2. Community Engagement
3. Facility
4. Financial Wellness
5. Patient-Centered Care

Workforce Wellness: The professionalism and dedication of the PMC staff has been invaluable, despite facing burnout. They are willing to take on extra responsibilities and assist other departments, even while working to overcome challenges related to staff shortages and budget constraints. PMC continues to have a strong local workforce with 100% local medical staff and 95% total local workforce.

Community Engagement: PMC reports at January and February Borough Assembly meetings; KFSK Radio PMC Live each month; and participates in the SHARE Coalition.

Facility: Bettisworth North presented on February 1 to review preliminary space planning. Proposals for the RFP for Construction Manager/General Contractor (CM/GC) are due February 10.

Financial Wellness: The mid-year financial review demonstrated considerable post pandemic fluctuations monthly for FY23. Despite a high patient volume, the mid-year point of FY2023 showed the need to draw twice from cash reserves in December and January due to persistent inflationary cost expenses. The January finance committee

shows a YTD net loss of 10%. PMC will need to reduce expenses and optimize payor reimbursement and will need to be innovative to prevent service reduction and cost impacts to the community. Increased difficulties collecting from third-party payors are causing longer

Revenue Cycle - Millennium	Monday, 18-Dec-2022 to Tuesday, 17-Jan-2023	vs. November 2022
A/R > 90 Days	\$1,577,660.31 Dollars	↓ 56,358.51 (3.57%)
Average Daily Revenue	\$69,136.67 Dollars	↑ 2,731.87 (4.11%)
Charges	\$2,217,290.97 Dollars	↑ 113,268.00 (5.38%)
DNFB Dollars	\$1,508,475.60 Dollars	↑ 43,285.90 (2.85%)
Gross A/R Days	74.0 Days	↑ 9.1 (14.0%)

Account Receivable (A/R) days. We are also hearing about workforce challenges that are adding to the administrative workload, leading to significant delays in reimbursements from Medicaid, Medicare and other payors.

Economically, the local PMC workforce plays a significant role in the community's economy, accounting for a large percentage of workers in Petersburg. The PMC workforce generates approximately \$1 million in monthly wages for the community, totaling \$10 million in direct annual wages that have a major impact on Petersburg's economy.

Patient-Centered Care: The months of November and December saw the highest number of ER visits and patient days in the inpatient unit, largely due to flu and respiratory illnesses. The need for long term care has doubled in the past year following the lowest resident numbers during COVID. The Kinder Skog program for school-aged youth continues to be successful, and PMC is also providing school nurse functions and support in partnership with the Petersburg school district. PMC is offering the second year of the Lifestyle Balance Program from The University of Pittsburgh, aimed at reducing the risk of Type 2 Diabetes and heart disease.

