



Quote Number: 1214202307
 Opportunity Number:
 Sourcewell Contract #: 062320-ALT
 Date: 12/14/2023

Quoted for: City of Petersburg
 Quoted by: Bryce Sadoris
 Phone: / Email: (360) 218-6930 / bryce.sadoris@altec.com

REFERENCE MODEL	Sourcewell Price
AT37-G 4x4, 2022	\$129,049

(A.) Sourcewell Options On Contract

1		
2		
3		

SOURCEWELL OPTIONS TOTAL: \$129,049

(A.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Unit to be Altec AT41M in lieu of AT37-G	\$32,027
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	Chassis and unit body to be 2024 model year in lieu of 2022	\$16,093
		Chassis to be Ford F600 in lieu of Ford F550	\$2,000
8	OTHER		
9			
OPEN MARKET OPTIONS TOTAL:			\$50,120

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$179,169

Delivery to Customer: \$8,340

TOTAL FOR UNIT/BODY/CHASSIS: \$187,509

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		
2		
3		
4		

Pricing valid for 45 days and may be subject to availability at time of order

NOTES

** Denotes FET fees were paid when unit was new. Global is not FET exempt.

All items listed subject to availability, quote provided at time of request detailing options

Delivery is \$3.00 / mile

Alternate year models may be available in addition to the ones shown here, they will be discounted / priced appropriately to reflect this

Chassis model can be any standard chassis (Ford, Dodge, International, Freightliner, Peterbilt, etc.)

PAINT COLOR: White to match chassis, unless otherwise specified

TO ORDER: To order, please contact the Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than _____ days ARO, FOB Customer Location

TERMS: Net 10 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry, Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.