



1/8/2024

Memorandum

To: Steve Giesbrecht, Borough Manager
Cc: Mayor Jensen and Members of the Borough Assembly
Karl Hagerman, Utilities Director
From: Chris Cotta, Public Works Director
Re: PMPL #20 Replacement

The FY24 approved Borough budget includes \$230,000 for replacement of Power & Light #20 aerial service truck (copy of FY24 Motor Pool Replacement Memo attached for reference). Motor Pool has been working with Power & Light to identify a replacement vehicle. After investigating a couple of brands, PMPL found a suitable unit that comes in under budget. Utilities Director Hagerman has provided a memo of support (attached) that explains the process behind selection of the subject vehicle.

Global Rental Co., Inc. has supplied a quote of \$187,509 for a new Altec AT41M aerial service truck (quote attached). The supplied chassis may be Ford or Chevy but the body will be Altec and the price is the same either way. This pricing was supplied through Sourcewell (Contract #062320-ALT), which is a purchasing cooperative that serves many government entities and utilizes pre-bid equipment contracts. Borough code allows this type of purchasing process, as follows:

Code Section 4.04.040 (Exceptions to Bidding), Section G States: When it is advantageous to the borough to enter into a contract with a bidder for the same supplies or services such bidder is providing another Alaskan local government, the state of Alaska, a cooperative purchasing association composed of government agencies, or the United States, where such supplies, equipment or services are being provided to the other governmental unit or association on the basis of competitive bids submitted; and where the borough contract is on substantially the same terms as those bid; or to contract with or through such other governmental unit or association so that the benefit of the responsible bid accrues to the borough;

This proposed vehicle replacement adheres to Borough purchasing code and the cost is significantly under the amount budgeted. Payment for the vehicle will be taken from Power & Light's Motor Pool reserves, which are currently in excess of \$800K dollars. The aerial truck being retired will be surplus after the new truck is placed in service and any amount received from the sale will be used to offset the cost of the new unit.

For the preceding reasons, Public Works recommends award of this vehicle purchase to Global Rental Co., Inc. in the amount of \$187,509. If you agree with this recommendation, please forward it to the Borough Assembly for consideration at their next regular meeting on January 16th, 2024. Thank you.

Attachments: PMPL Memo of Support (1 page)
Global Rental Co., Inc. Quote (1 page)
FY24 Motor Pool Replacement Memo (2 pages)