

| 450<br>Account<br>Number             | Description                               | FY 19/20<br>Actual | FY 20/21<br>Actual | FY 21/22<br>Adopted<br>Budget | FY 22/23<br>Proposed<br>Budget |
|--------------------------------------|---|--------------------|--------------------|-------------------------------|--------------------------------|
| <b>Revenues &amp; Other Sources</b>  |   |                    |                    |                               |                                |
| <b>Harbor Charges:</b>               |   |                    |                    |                               |                                |
| 000 408100                           | Moorage Fees                              | 802,617            | 880,401            | 929,772                       | 1,066,784                      |
| 000 408110                           | Transient Fees                            | 123,010            | 149,091            | 120,000                       | 140,000                        |
| 000 408120                           | Grid Fees                                 | 5,937              | 4,755              | 6,000                         | 5,500                          |
| 000 408130                           | Live Aboard                               | 16,008             | 17,230             | 16,250                        | 17,250                         |
| 000 408150                           | Launch Fees                               | 16,767             | 17,428             | 18,500                        | 20,000                         |
| 000 408160                           | Tour Ship Moorage                         | 11,605             | 27,398             | 33,990                        | 30,000                         |
| 000 408165                           | Commercial Drive Down Facility Fees       | 33,018             | 41,797             | 36,000                        | 41,000                         |
| 000 407170                           | Misc Harbor Charges                       | 57,523             | 44,046             | 60,000                        | 60,000                         |
|                                      | <b>Subtotal Harbor Charges</b>            | <b>1,066,485</b>   | <b>1,182,147</b>   | <b>1,220,512</b>              | <b>1,380,534</b>               |
| <b>Port Charges:</b>                 |   |                    |                    |                               |                                |
| 000 408180                           | Port Leases                               | 150,578            | 161,747            | 134,756                       | 154,724                        |
| 000 408190                           | Port Storage Fees                         | 42,361             | 45,580             | 40,000                        | 45,000                         |
|                                      | <b>Subtotal Port Charges</b>              | <b>192,939</b>     | <b>207,327</b>     | <b>174,756</b>                | <b>199,724</b>                 |
| <b>Misc. Revenue</b>                 |   |                    |                    |                               |                                |
| 000 410260                           | Other Revenues                            | 4,504              | 8,034              | 5,000                         | 5,000                          |
| 000 410300                           | Cashier's over/short                      | -                  | -                  | 100                           | 100                            |
|                                      | <b>Subtotal Misc. Revenue</b>             | <b>4,504</b>       | <b>8,034</b>       | <b>5,100</b>                  | <b>5,100</b>                   |
|                                      | <b>Total Operating Revenues</b>           | <b>1,263,928</b>   | <b>1,397,508</b>   | <b>1,400,368</b>              | <b>1,585,358</b>               |
| <b>Nonoperating Revenues:</b>        |   |                    |                    |                               |                                |
| 000 410100                           | Investment Income                         | 132,302            | 9,027              | 44,100                        | 22,050                         |
| 000 402275                           | State PERS Relief                         | 27,036             | 24,988             | 27,500                        | 25,000                         |
|                                      | <b>Subtotal Nonoperating Revenues</b>     | <b>159,338</b>     | <b>34,015</b>      | <b>71,600</b>                 | <b>47,050</b>                  |
| <b>Interfund Transfers:</b>          |   |                    |                    |                               |                                |
| 000 402140                           | Fish Tax                                  | 399,771            | -                  | 150,000                       | 400,000                        |
|                                      | <b>Subtotal Interfund Transfers</b>       | <b>399,771</b>     | <b>-</b>           | <b>150,000</b>                | <b>400,000</b>                 |
|                                      | <b>Total Revenues &amp; Other Sources</b> | <b>1,823,037</b>   | <b>1,431,523</b>   | <b>1,621,968</b>              | <b>2,032,408</b>               |
| <b>Expenditures &amp; Other Uses</b> |   |                    |                    |                               |                                |
| <b>Operating Expenses</b>            |   |                    |                    |                               |                                |
| <b>Payroll Expense:</b>              |   |                    |                    |                               |                                |
| 000 500110                           | Regular Pay                               | 418,814            | 408,240            | 423,983                       | 475,000                        |
| 000 500120                           | Overtime Pay                              | 19,216             | 10,512             | 15,469                        | 16,000                         |
| 000 500200                           | Benefits                                  | 244,792            | 226,295            | 254,867                       | 265,000                        |
|                                      | <b>Subtotal</b>                           | <b>682,822</b>     | <b>645,047</b>     | <b>694,319</b>                | <b>756,000</b>                 |
| <b>Supplies:</b>                     |   |                    |                    |                               |                                |
| 000 501320                           | Operating Supplies                        | 16,035             | 15,682             | 22,000                        | 16,000                         |
| 000 501325                           | Grounds Supplies                          | 443                | -                  | 500                           | 500                            |
| 000 501330                           | Maintenance Supplies                      | 6,885              | 6,148              | 8,000                         | 8,000                          |
| 000 501334                           | Safety Gear                               | 1,058              | 2,788              | 1,500                         | 1,500                          |
| 000 501335                           | Waste Oil Repair & Maint                  | 798                | 758                | 1,000                         | 1,000                          |
| 000 501340                           | Small Tools                               | 3,924              | 6,578              | 5,000                         | 6,500                          |
|                                      | <b>Subtotal</b>                           | <b>29,142</b>      | <b>31,954</b>      | <b>38,000</b>                 | <b>33,500</b>                  |
| <b>Services &amp; Charges:</b>       |   |                    |                    |                               |                                |
| 000 501410                           | Professional Services                     | 12,274             | 9,437              | 10,000                        | 15,000                         |
| 000 501415                           | DC Lobbyist                               | 16,500             | 18,000             | 18,000                        | 18,000                         |
| 000 501420                           | Communications                            | 8,902              | 8,568              | 8,000                         | 8,500                          |
| 000 501430                           | Travel & Training                         | 1,676              | 451                | 1,178                         | 4,400                          |
| 000 501440                           | Advertising & Printing                    | 1,870              | 901                | 1,700                         | 1,700                          |
| 000 501448                           | Security Boat O&M                         | 8,026              | 3,061              | 4,800                         | 4,800                          |

|            |  |                  |                    |                    |                    |
|------------|--|------------------|--------------------|--------------------|--------------------|
| 000 501449 | Motor Pool O & M                           | 12,273           | 11,037             | 17,720             | 17,720             |
| 000 501450 | Rentals/Leases                             | -                | -                  | 750                | 750                |
| 000 501451 | Vehicle Replacement                        | 2,730            | 7,969              | 4,202              | 4,202              |
| 000 501462 | Liability Insurance                        | 24,534           | 29,565             | 31,042             | 35,477             |
| 000 501463 | Property Insurance                         | 1,642            | 1,998              | 2,198              | 2,398              |
| 000 501464 | Vehicle Insurance                          | 548              | 539                | 593                | 593                |
| 000 501470 | Utilities                                  | 78,349           | 71,627             | 82,000             | 80,000             |
| 000 501472 | Utilities - Garbage                        | 71,366           | 68,893             | 95,000             | 95,000             |
| 000 501480 | Repair & Maint                             | 24,982           | 29,022             | 26,000             | 30,000             |
| 000 501481 | Scowbay, Port, Drive Down Facil. Maint     | -                | 1,838              | 4,000              | 4,000              |
| 000 501491 | Overhead Charges                           | 95,582           | 98,847             | 97,456             | 93,619             |
| 000 501498 | Credit Card Fee                            | 19,591           | 20,461             | 19,000             | 29,679             |
| 000 501499 | Bad Debt Expense                           | 8,164            | 1,813              | 8,000              | 2,400              |
| 000 501500 | Contingency                                | 7,064            | -                  | 20,000             | 20,000             |
| 000 501501 | Security Camera Repair & Maintenance       | 2,849            | 1,563              | 5,000              | 5,000              |
| 000 501502 | Large Crane Maintenance                    | -                | -                  | 65,000             |                    |
| 000 501503 | Derelict Boat Disposal                     | -                | -                  | 7,500              | 7,500              |
|            | <b>Subtotal</b>                            | <b>398,921</b>   | <b>385,591</b>     | <b>529,139</b>     | <b>480,738</b>     |
|            | <b>Depreciation</b>                        |                  |                    |                    |                    |
| 000 502000 | Depreciation                               | 1,399,303        | 1,399,303          | 1,400,000          | 1,400,000          |
|            | <b>Total Operating Expense</b>             | <b>2,510,188</b> | <b>2,461,895</b>   | <b>2,661,458</b>   | <b>2,670,238</b>   |
|            | <b>Other Uses</b>                          |                  |                    |                    |                    |
| 000 500210 | State PERS Relief                          | 27,036           | 24,998             | 27,500             | 25,000             |
|            | <b>Subtotal</b>                            | <b>27,036</b>    | <b>24,998</b>      | <b>27,500</b>      | <b>25,000</b>      |
|            | <b>Capital Outlays</b>                     |                  |                    |                    |                    |
| 000 506500 | Computer Equipment                         | 452              | -                  | 3,000              | 3,000              |
| 000 506519 | Machinery & Equip                          | 4,066            | 1,814              | 7,500              | 7,500              |
| 000 506521 | Security Cameras                           | 3,945            | -                  | 7,000              | 7,000              |
| 000 506528 | Outboard - 50hp                            | 2,213            | -                  | 8,000              | 9,000              |
| 000 506535 | Building Remodel Plan                      | -                | -                  | -                  |                    |
| 000 506538 | Dock Ladders & Ramps                       | -                | -                  | 2,500              | 2,500              |
| 000 506539 | South Harbor Float Maintenance             | -                | -                  | 20,000             | 20,000             |
| 000 506540 | Rebuild Dock Project adj. to Harbor Offic  | -                | -                  | -                  |                    |
| 000 506541 | S. Harbor Corp of Engin. Dredge Study      | 15,612           | 148,675            | 728,400            | 713,400            |
| 000 506542 | Middle Harbor Anode Installation           | -                | -                  | -                  | 71,000             |
| 000 506544 | Office Repairs                             | 1,791            | 2,175              | -                  |                    |
| 000 506546 | Petro Trade                                | 23,836           | -                  | 135,000            | 135,000            |
| 000 506547 | South Harbor Fire Shed                     | 25,846           |                    | -                  |                    |
| 000 506548 | Upgrade Elec Pedestels End of C flt        | -                |                    | -                  |                    |
| 000 506549 | 10 yd Dumpster                             | -                |                    | 11,000             | 12,000             |
|            | Bobcat V519, Telehandler                   |                  |                    |                    | 79,000             |
|            | Galvanized Steel Piling 75'                |                  |                    |                    | 110,000            |
|            | Flatbed 1T w/Snow Plow                     |                  |                    |                    | 50,000             |
|            | <b>Subtotal</b>                            | <b>77,761</b>    | <b>152,664</b>     | <b>922,400</b>     | <b>980,400</b>     |
|            | <b>Total Other Uses</b>                    | <b>218,933</b>   | <b>295,632</b>     | <b>949,900</b>     | <b>1,005,400</b>   |
|            | <b>Total Expenditures &amp; Other Uses</b> | <b>2,729,121</b> | <b>2,757,526</b>   | <b>3,611,358</b>   | <b>3,675,638</b>   |
|            | <b>Net Change in Position</b>              | <b>(906,084)</b> | <b>(1,326,004)</b> | <b>(1,989,390)</b> | <b>(1,643,230)</b> |