

ATTORNEY RFP

	Weight	Max	STAFF RATINGS		
			JVAM	WHF	Zuckerman
Quality & Thoroughness of the Proposal	20	100			
Municipal Government Experience	30	100			
Consultant's Past Performance	30	100			
Completeness (Requested/Required Information)	10	100			
Cost Ratings (see attached)	10	100			
WEIGHTED SCORE	100	n/a			
RANK					

STAFF COMMENTS/QUESTIONS - Please be specific to Colorado

1. How did you hear about this opportunity, and what motivated you to apply?
2. What experience do you have with municipal fire departments?
3. What experience do you have dealing with railroads, CDOT, county road maintenance, land use, ROW and property line disputes?
4. Describe your experience, if any, working with water attorneys, right, or laws.
5. What is your experience with public safety, law enforcement.
6. Do you have experience with elections, liquor and marijuana licensing, municipal court?
7. Please describe any involvement in litigation in which you advised or defended related to CORA and open meeting law in the past 5 years.
8. How would you describe your workload capacity and response time in a typical day or week.
9. Can you commit to attending 3-4 regular meetings each month, and what is your availability for additional/special meetings?
10. What Colorado municipal-related organizations are you a member of (CML, CIRSA, etc.)?
11. In your opinion, what are the benefits of the firm being a sole practitioner or a group of lawyers versus the other?
12. Are any of your fees or rates open to negotiation? "Yes" or "no" response only.

	Year	Rate/hr	Hours	Charges	Travel	Total
Krob Law	2024	\$ 175.00	565.10	\$ 98,893	\$ -	\$ 98,892.50
Krob Law	2025	\$ 175.00	565.13	\$ 98,898	\$ -	\$ 98,897.50

RFPs

ESTIMATES

Name	Period	Rate/hr	Hours	Charges	Travel	Total	Increase
JVAM	12 mos	\$ 325.00	565.00	\$ 183,625	\$ 15,000	\$ 198,625	\$ 99,728

Notes: Average attorney rate is \$300.
Estimate 30 round trips.

Rates

For the Town of Palmer Lake, we will provide special reduced hourly billing rates for legal fees.

	Standard Rate	Special Rate for Town of Palmer Lake
Kent Whitmer	\$450	\$350
Partners	\$425 - \$605	\$300 - \$350
Associates	\$250 - \$325	\$250
Paralegals	\$195	\$135

Expense Categories	Proposed Rates
Travel from Winter Park to Palmer Lake	\$500/round trip
Black & White printing in excess of 500 pages	\$0.25/page
Color printing in excess of 500 pages	\$0.10/page
Postage in excess of 20 mailers	\$0.75/mailer

Zuckerman Legal LLC	12 mos	\$ 245.00	565.00	\$ 138,425	\$ 9,000	\$ 147,425	\$ 48,528
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Notes: Estimate 30 round trips, 2 hours each.
Add mileage in addition to travel expense?

FEES AND COSTS: The Town will pay fees for the legal services the Firm performs on the Town's behalf. The hourly rate which would be charged by Harmon Zuckerman, Esq. for this matter is \$245.00, and fees will be assessed as the amount of time Mr. Zuckerman spends working on Town matters (in tenths of an hour) multiplied by the hourly rate. Travel to and from regularly scheduled meetings of the Board of Trustees will be charged at \$150.00/hour. All other Town-related travel will be charged at the regular hourly rate. The Firm will require reimbursement for any cost incurred by the Firm in connection with its handling of Town matters, including but not limited to mileage (at the current IRS per-mile rate), other travel-related expenses, postage, and service of process.

C.R.S. § 6-1-737(3)(b)(II) disclosure:

The total price for legal services to be provided under this Proposal cannot be precisely determined at this time due to the nature of legal work. Time spent working on municipal matters and reimbursement of expenses incurred in the Firm's representation of the Town will be the basis for the total price.

WHF - Wyatt Hamilton Findlay	12 mos	\$ 240.00	565.00	\$ 135,600	\$ -	\$ 135,600	\$ 36,703
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Notes: Travel charges?
Quarter-hour increments not allowed by state law.

PREDICTABLE & TRANSPARENT PRICING

TRADITIONAL HOURLY SERVICE

Our uniform billable hour structure is simple, transparent, and predictable. All of our attorneys charge the same flat hourly rate of \$240/hr for general legal matters and \$275/hr for litigation matters. We also charge \$120/hr for the services of our paralegals. We bill in quarter-hour increments.¹