



## TOWN OF PALMER LAKE BOARD OF TRUSTEES - AGENDA MEMO

<b>DATE:</b> April 24, 2025	<b>ITEM NO.</b>	<b>SUBJECT:</b> Direction for Single Hauler Trash Collection Service
<b>Presented by:</b> Town Administrator/Clerk		

### Background

As previously reviewed with the Board, three proposals were presented to the Town Board for trash collection service. The proposals were posted to the town website with an invitation to the public to submit questions, concerns, and comments. The feedback was provided at the 4/10 meeting.

Note this service is intended for residential service. It does not take the place of special event sponsors utilizing other services nor, at this time, commercial collection services.

At the 4/10 meeting, members inquired about the percentage of business each provider has in town, as well as confirming the quotes submitted with the possibility of less than 100% participation

Following is a full summary of the information to date –

Vendor	Cost to Citizens	Service Summary	Current %	Confirmation of Quote
<b>Apex Infinite Disposal</b>	<ul style="list-style-type: none"> <li>- \$25/month for trash</li> <li>- \$12/month for recycling</li> <li>- \$10/month for bear-proof bin</li> </ul>	<ul style="list-style-type: none"> <li>- Weekly trash; bi-weekly recycle</li> <li>- Offers bulk pickup</li> <li>- Route management technology</li> <li>- Provides local customer service</li> <li>- Provides sustainability initiatives</li> </ul>	-Approx 1/3 of town residents	Note (A) below
A) <b>Apex-Infinite</b> will honor the proposed rates and is willing to collaborate with the Town to transition remaining households and fully implement a single-hauler program, even if some residents initially stay with other providers.				
<b>Republic Services</b>	<ul style="list-style-type: none"> <li>- \$30/month for trash &amp; recycling</li> <li>- \$35.50/month with bear-proof trash cart</li> <li>- \$36.80/month for bear-proof bins for both trash and recycling</li> </ul>	<ul style="list-style-type: none"> <li>- Weekly trash; bi-weekly recycle</li> <li>- Utilizes technology for tracking service and customer communication</li> <li>- Provides sustainability-focused with renewable energy initiatives</li> </ul>	-Unable to provide the percentage of residential customers currently serviced due to market sensitivity and the competitive nature of the solid waste industry in CO	Note (B) below
B) <b>Republic Services</b> based the quote on servicing 1,200 residential units under a single-hauler contract with an opt-out fee structure.				
<ul style="list-style-type: none"> <li>○ Not willing to participate in a preferred hauler model, as it undermines pricing integrity.</li> </ul>				



Vendor	Cost to Citizens	Service Summary	Current %	Confirmation of Quote
<ul style="list-style-type: none"> <li>Based on experience in other communities, they expect a 95%+ participation rate for the model to be economically viable.</li> <li>Strongly recommends the Town pursue a true single-hauler program to ensure the full benefits of the system.</li> </ul> <p><b>Added bonus</b>            Republic Services provides items such as 30yd roll-off for events that are often built into their single-hauler contracts, with some communities including three to four events annually. This approach can offer significant savings for residents by bundling the service into the overall agreement.</p>				
<b>Waste Connections</b>	- \$13.50/month for trash service - Bi-weekly recycling collection included - Includes up to 3 extra bags	- Weekly trash; bi-weekly recycle - Offers bulk pick up - Local presence	- Currently services less than 1% of town residents. They do, however, service many commercial businesses within town.	Note (C) below
C) <b>Waste Connections</b> based the quote on 100% participation rate, with the understanding that the Town was seeking a single-hauler model, not a preferred hauler. The rate was calculated based on a total of 1,200+ residential units, including town homes, mobile homes, duplexes, and condos, using data provided by Town staff.				

### Recommended Action

Provide direction for the single hauler trash collection service for town residents.