Dawn Collins

From: Mike Mcdonnell < Michael.McDonnell@WasteConnections.com>

Sent: Tuesday, May 27, 2025 10:06 AM

To: Dawn Collins
Cc: Erica Romero

Subject: RE: Approved Resolution

------WARNING: This email originated from outside the Town of Palmer Lake. DO NOT CLICK on any attachments or links from unknown senders or unexpected emails. Always check the sender's display name and email address are correct before you communicate.-----

Hi Dawn,

Good morning. After discussions with my team, we won't be able to honor any set price if there is no contract in place that guarantees us at least 80% of the residents in Palmer Lake. When we first started this discussion, it was presented as a single hauler (100%) request for proposal. We were then asked to bid this assuming we would be servicing 80% of the residents, which brought our rate up a bit but still lower than we would charge for a normal subscription customer in this area.

With no contract in place to guarantee a percentage of the residents, we need to reevaluate and treat this as a preferred hauler situation. Please let me know what questions or concerns you have.

Thank You,

Mike McDonnell | District Sales Manager

Waste Connections of Colorado Springs 7770 Palmer Park Blvd. Colorado Springs, CO 80951

Cell: (720) 601-0117

Mike.mcdonnell@wasteconnections.com



From: Dawn Collins <dawn@palmer-lake.org>

Sent: Friday, May 23, 2025 2:19 PM

To: Mike Mcdonnell < Michael. McDonnell@WasteConnections.com >

Cc: Erica Romero <erica@palmer-lake.org>

Subject: Approved Resolution

Hello Mike,

The Board approved the resolution approving Waste Connections as preferred trash service with an effective date of July 1 to provide time to communicate the Board's action.

Note enclosed resolution. Additionally, we are directed to assist in communicating the action by the Board of Trustees.