

**Memorandum of Understanding  
By and Between  
The City of Orland and  
The Orland Community Ambulance Association DBA Westside Ambulance Association**

The City of Orland (Orland) and the Orland Community Ambulance Association DBA Westside Ambulance Association (Westside), together, the Parties, hereby agree, find and determine as follows.

**A. Findings.**

1. Westside provides ambulance services to the citizens of Orland.
2. Westside, a non-profit organization, founded in 1939 by the community, has been dedicated to providing emergency medical services to Orland for over eight decades. Westside's core mission is to save lives and ensure the well-being of Orland by delivering timely and professional emergency medical services.
3. Recently, Westside has encountered significant financial challenges due to a decline in reimbursement rates. Over the past 18 months, insurance reimbursement has declined due to a shift in the types of insurance held by patients, placing additional strain on Westside's budget and exacerbating Westside's financial difficulties. This has resulted in an annual deficit of \$184,113.63.
4. In addition to the decline in reimbursement rates, Westside has faced increased costs in equipment maintenance, which have risen by 18% over the past year, and staff salaries, which have increased by 10% over the past five years.
5. Westside has presented the financial difficulties outlined above to the Orland City Council and to the public. The full analysis is set forth in attachment A.
6. Westside has requested that the City provide financial support in light of these financial difficulties so that the level of ambulance services be maintained.
7. Attachment A sets forth three levels of requested financial assistance: \$17,000, \$35,000, and \$50,000 per month.

**B. City Determination.**

The Orland City Council has considered this request, and based on the findings set forth above, determines as follows:

1. The Orland City Council has determined that maintaining ambulance services to the citizens of Orland is an essential matter of public safety.

2. The City Council has proposed tax measures intended to provide revenue for such services; these measures have been approved by the Orland voters.

3. Westside's request for financial support is fair, rational and reasonable.

4. Financial support to Westside is in the public interest, as such assistance will ensure that ambulance services continue.

5. The amount of \$17,000 per month is sufficient for Westside to maintain operations and provide employees with a salary increase that they have not yet been able to receive, though it would not provide for growth.

6. Westside shall invoice the City, monthly, the amount of \$17,000. This amount shall be paid by the City to Westside within 30 days.

7. Such payments shall not establish any liability on the part of the City as to Westside's operations, and Westside shall defend and indemnify the City for any claim against the City in any way related to this Agreement and/or to Westside's operations.

8. The City intends to provide the assistance as set forth herein for a period of one year. However, the City has the complete discretion to terminate the assistance for any reason, with ninety (90) days' written notice to Westside.

**C. Provision of Financial Records.**

During the tenure of this Agreement, Westside shall, upon request, provide Orland with financial information to update the summarized financial position as stated in Westside's proposal set forth in Attachment A.

Dated: \_\_\_\_\_

Dated: \_\_\_\_\_

For the City of Orland

For the Orland Community Ambulance Association DBA Westside Ambulance Association

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(Signature)

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