



Dear Mayor and Council members,

Alliant Energy has been an active partner with the Iowa League of Cities for several years. The values and goals of both organizations collectively align in many areas, including a steadfast focus on economic development across the state.

Recently, Alliant Energy installed underground fiber to connect its energy assets across portions of the state. The good news – and the reason we're reaching out today – is that there are some excess fiber strands and conduit available. This presents an opportunity as these extra fiber strands and conduit are available for lease and could help attract new economic development opportunities as well as support local growth plans. They could also be used to potentially partner with area internet service providers (ISPs) for enhanced local broadband.

The "pass-through" resolution Alliant Energy is submitting for council approval was developed in partnership with the Iowa League of Cities. Due to the intricacies of the company's franchise agreement for energy delivery, Alliant Energy seeks a simple, separate agreement that allows extra fiber strands and conduit to be leased. The resolution allows for entities to use the lines to simply "pass-through" town as part of their network. Should an entity (like an ISP) want to use those strands or conduit to serve or improve service to your town, they would still need to get the required approvals from the council. Lease payments would offset Alliant Energy's cost to build the network and lead to savings for Alliant Energy's customers.

Alliant Energy and the Iowa League of Cities believe this "pass-through" resolution is a clear, concise and fair approach to attracting economic development and elevating broadband speeds across lowa. We appreciate your consideration and welcome the opportunity to share more details about the resolution and answer any of your questions.

Sincerely,

Mike Wagner

Community Development Manager

Alliant Energy

mikewagner@alliantenergy.com

(319) 430-4140

Alan Kemp **Executive Director** Iowa League of Cities alankemp@iowaleague.org

ala W. Keys

(515) 974-5315