



**OELWEIN FIRE DEPARTMENT  
CITY OF OELWEIN, IOWA  
MEMORANDUM**

**FROM:** Jeremy P. Logan, Public Safety Chief

**DATE:** December 17, 2021

**TO:** City Administrator Dylan Mulfinger – Mayor Brett DeVore – Oelwein City Council

**SUBJECT: Emergency Vehicle Occupant Extrication Tools**

The department applied for and was approved for funds from the Northeast Iowa Charitable Foundation to acquire Emergency Vehicle Occupant Extrication Tools, more commonly known as the “Jaws for Life”.

Upon speaking to vendors, there will be a substantial price increase on January 1<sup>st</sup>. Because of this timely matter, I sought only two quotes for review. Those quotes are as follows:

Feld Equipment Co.	Amkus	\$35,481.00
Alex Air Apparatus	Hurst eDraulic	\$37,642.00

At the time of this memo, the bid from Feld Equipment does not indicate if there is an additional charge for shipping or not. The Alex Air bid does include shipping. Additionally, the Alex bid includes setup and training. Some of the officers have observed the various products. Based upon the feedback from the Oelwein Fire Department Officers, which takes into consideration product quality, ease of use, and the weight of the equipment, I would recommend the bid from Alex Air Apparatus. I appreciate the officer’s attention the details on this and their observations about how the differences in weight of the equipment, therefore the wear and tear on the user, offset the difference in the pricing.

We would plan to utilize existing funds in the volunteer firefighter’s compensation line item to pay the balance of the cost. I respectfully request authorization to award the bid to Alex Air Apparatus with \$30,000 of the cost being paid with the NEICF funds and \$7,642.00 being paid out of the volunteer compensation line.



11897 Co. RD 87 SE  
 Alexandria, MN 56308  
 Phone: 800-264-2320  
 Fax: 320-763-9077  
 Email: [info@alexairapparatus.com](mailto:info@alexairapparatus.com)  
 Web Site: [www.alexairapparatus.com](http://www.alexairapparatus.com)

# QUOTE

Date	Customer PO
12/17/2021	

BILL TO
Oelwein Fire Dept 200 W. Charles St Oelwein, Iowa 50662
Jim Tuecke 319-327-2961

SHIP TO
Oelwein Fire Dept 200 W. Charles St Oelwein, Iowa 50662

			S.O. #	Promise Date	Terms	Sales Rep	
					N30	618	
P.O.#	QTY	STOCK ORDER	PART NUMBER	DESCRIPTION		PRICE (Each)	PRICE (Extended)
				Hurst eDraulic E3 Tools			
	1	Order	272899000-1	S789 E3 Cutter		\$12,950.00	\$12,950.00
	1	Order	271855000-9	SP555 E3 28" Spreader		\$14,176.00	\$14,176.00
	1	Order	274885000-9	R521 E3 Ram 53"		\$10,016.00	\$10,016.00
	1			Shipping		\$500.00	\$500.00
				All packages include two batteries and charger.			
				Price includes delivery, setup and training.			

\*CUSTOMERS THAT HAVE NOT PROVIDED TAX EXEMPT FORMS WILL BE CHARGED APPLICABLE SALES TAX

\*FREIGHT PREPAID & ADDED

\*F.O.B SHIPPING POINT

\*THIS IS NOT AN INVOICE

SHIPPING:

Tax Rate SUB: \$37,642.00

TAX:

**TOTAL: \$37,642.00**

\_\_\_\_\_  
 Authorized Signature of Approval

ED M. FELD EQUIPMENT CO. INC  
 113. N. Griffith Road  
 CARROLL, IOWA 51401  
 (712)792-3143 or (800)568-2403  
 www.feldfire.com

Quotation

Sales NE Iowa - Rodger Sill 319-329-7046

SHIP TO

Oelwein IA FD

same

DATE	DATE REQUIRED	CUST. ORDER NO.	TAX EXEMPT NO.	TERMS	F.O.B.	SALESPERSON	SHIP VIA
12/17/2021				net30	factory	SILL	UPS
QUANTITY	STOCK NO.	DESCRIPTION			PRICE	AMOUNT	
						0.00	
					0.00	0.00	
1	IC750LB	Amkus ION G3 CUTTER -LIGHTED HANDLE - bare tool			10650.00	10650.00	
1	IS320LB	Amkus ION G3 32" SPREADER-LIGHTED HANDLE - bare tool			11950.00	11950.00	
1	KS0029-KIT	Amkus EXTENDED REACH TIPS - (1 pr)			970.00	970.00	
1	K-CHAIN24-30	Amkus ION QUICK ADJUST CHAIN PKG (2)			900.00	900.00	
1	ITR500LB	Amkus ION Ram - bare tool			9190.00	9190.00	
					0.00	0.00	
3	BATT9-KIT	TWO 9/3 AMP-HR 60V Flexvolt BATTERIES & SINGLE Fast CHARGER			607.00	1821.00	
		(Amkus recommends 2x batteries per too - one on tool/1 one on charger			0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
					0.00	0.00	
				<b>TOTAL</b>	<b>35481.00</b>		