



1732 Old Stage Rd., PO Box 200
Decorah, IA 52101
Phone: 563-382-9214
Fax: 563-382-5923
www.voltmerelectric.com

6/7/2022

Dylan Mulfinger
City of Oelwein
20 2nd Ave SW
Oelwein, IA 50662

RE: Oelwein Municipal Airport

Dear Dylan,

Thank you for reaching out about your concerns of pricing on the repairs Voltmer, Inc. provided on the airport's wind cone last year. I can appreciate that the City wants to make sure their money is spent appropriately, however, I am surprised the City is bringing forward these concerns 6 months after the invoice was paid.

The quotes you provided from the manufacturer cannot be used as an actual comparison to what we charged you because we must purchase the replacement parts from the manufacturer's distributor which includes the distributor's markup. In addition, we have a standard markup that we include on all of our service related materials to cover the necessary overhead costs we incur. The comment that a whole wind cone could be replaced at the cost you were billed for is not accurate as there would be other materials, equipment and additional labor would also need to be included. Our typical price to replace a windcone like Oelwein's ranges from \$7,500.00 to \$10,500.00 depending on additional material required and number of trips.

We invoiced you our normal pricing for service work and unfortunately cannot offer you a credit/refund.

Sincerely,

A handwritten signature in black ink, appearing to read 'Gerad Voltmer', is written over a horizontal line.

Gerad Voltmer
President