



811 Dearborn Ave.
PO Box 2592 (50704)
Waterloo, IA 50703

Phone: 319.232.4150
Fax: 319.232.1086
Sales@BlackHawkWaste.co

Black Hawk Waste Disposal Co., Inc.

June 20, 2017

City of Oelwein
20 2nd Ave SW
Oelwein, IA 50662

Hello,

We, at Black Hawk Waste Disposal, would like to take this opportunity to thank you for allowing us to submit this proposal for your trash and recycle hauling and disposal. Being a local hauler in the area makes us excited at the idea of the possibility of being your hauler. While being local offers some challenges and hurdles for us to overcome, we are ready, willing and able to be your hauler and we would like to point out a couple of things not necessarily considered on the bid:

- Shipping, assembly and delivery will be at the Black Hawk Waste Disposal's expense.
- Black Hawk Waste Disposal is willing to have the totes stamped with the "City's Designation" (ie. City of Oelwein, etc) on the carts at NO ADDITIONAL CHARGE!
- At the end of the agreement (3 year, 5 year or 10 year regardless), the totes will be the property of the City of Oelwein!

Again, we thank you for this opportunity to keep the hauling local and hope our service has spoken for itself over the past 10 years. We pride our company on providing the best possible service for your waste disposal dollar and that will continue if we are provided the opportunity to continue. Thank you!

Sincerely,

Blane Benham
General Manager



Find updates at www.BlackHawkWaste.com or www.Facebook.com/BlackHawkWasteDisposal



Oelwein Single Hauler Exhibit A

Any Hauler submitting a bid must provide prices for a three and five year contract. Ten year bids are optional. City Council wanted to see how a rate would be affected if residents were provided an option for tote sizes.

Three Year Rate

Item	Cost
Weekly Refuse Pickup	\$10.77/month
Bi-weekly Recycling Pickup	\$3.37/month
Monthly Single Item Bulk Pickup	\$10 for furniture/large items, \$15 for appliances
Total Cost per customer	\$14.14/month

Additional Items		
Additional Refuse Tote		
\$6.08/month (any of 3 sizes)		
Large Refuse Tote	96ga	\$10.77/month (see price above)
Medium Refuse Tote	65ga	\$10.60/month
Small Refuse Tote	33ga	\$10.60/month
Additional Recycling Tote	96ga	\$1.50/month

Five Year Rate

Item	Cost
Weekly Refuse Pickup	\$9.71/month
Bi-weekly Recycling Pickup	\$2.84/month
Monthly Single Item Bulk Pickup	\$10 for furniture/large items, \$15 for appliances
Total Cost per customer	\$12.55/month

Additional Items		
Additional Refuse Tote		
\$6.08/month (any of 3 sizes)		
Large Refuse Tote	96ga	\$9.71/month (see price above)
Medium Refuse Tote	65ga	\$9.61/month
Small Refuse Tote	33ga	\$9.61/month
Additional Recycling Tote	96ga	\$1.50/month

Ten Year Rate

Item	Cost
Weekly Refuse Pickup	\$8.91/month
Bi-weekly Recycling Pickup	\$2.44/month
Monthly Single Item Bulk Pickup	\$10 for furniture/large items, \$15 for appliances
Total Cost per customer	\$11.35/month

Additional Items		
Additional Refuse Tote		\$6.08/month (any of 3 sizes)
Large Refuse Tote	96ga	\$8.91/month (see price above)
Medium Refuse Tote	65ga	\$8.81/month
Small Refuse Tote	33ga	\$8.81/month
Additional Recycling Tote	96ga	\$1.50/month

Additional Comments

Attached are the scheduled yearly rates for a 3 year, 5 year or 10 year agreement.

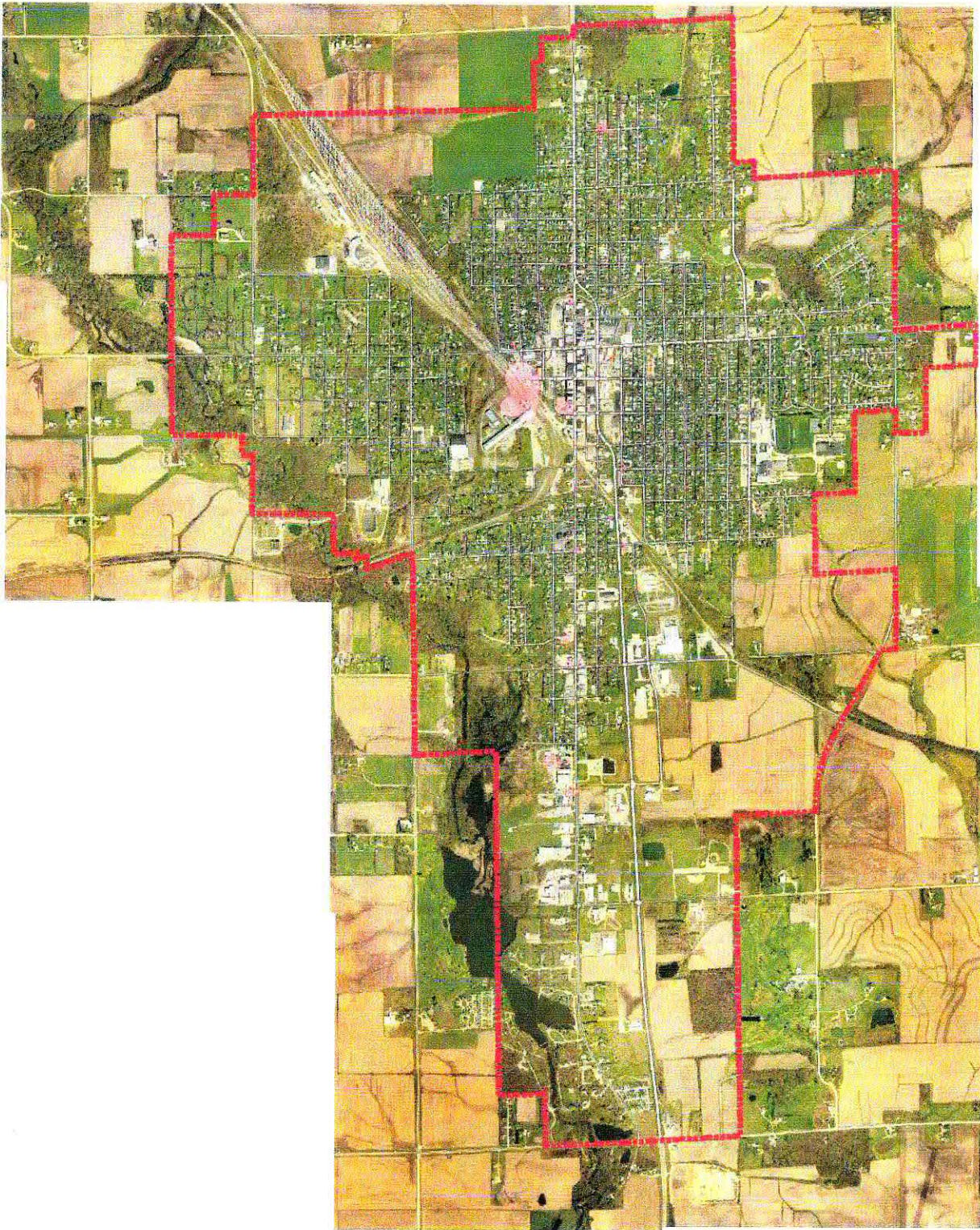
Yearly Rates per Option of Agreement

3 Year	1	2	3	4	5	6	7	8	9	10
33 ga	13.97	13.97	14.17	n/a	n/a	n/a	n/a	n/a	n/a	n/a
65 ga	13.97	13.97	14.17	n/a	n/a	n/a	n/a	n/a	n/a	n/a
96 ga	14.14	14.14	14.35	n/a	n/a	n/a	n/a	n/a	n/a	n/a

5 Year	1	2	3	4	5	6	7	8	9	10
33 ga	12.45	12.45	12.45	12.63	12.81	n/a	n/a	n/a	n/a	n/a
65 ga	12.45	12.45	12.45	12.63	12.81	n/a	n/a	n/a	n/a	n/a
96 ga	12.55	12.55	12.55	12.73	12.92	n/a	n/a	n/a	n/a	n/a

10 Year	1	2	3	4	5	6	7	8	9	10
33 ga	11.25	11.25	11.25	11.41	11.58	11.75	11.92	12.09	12.27	12.45
65 ga	11.25	11.25	11.25	11.41	11.58	11.75	11.92	12.09	12.27	12.45
96 ga	11.35	11.35	11.35	11.52	11.69	11.86	12.03	12.21	12.39	12.57

Appendix B – Corporate City Limits



Appendix F. Performance Bond Calculation

Residential & Municipal Solid Waste & Recycling Collection Contract

As stated in Article 8.3 of the Contract, the performance bond must cover the amount equal to or exceeding 150% of the estimated annual revenue for all work under this Contract.

The formula to determine the performance bond amount (PBA) is:

$$PBA = [(605 \times \$ \text{small bid}) + (1,438 \times \$ \text{medium bid}) + (2,600 \times \$ \text{large bid})] \times 12 \times 1.5$$

The amount of the estimated annual revenue calculated for the total bid amount includes all work represented by the bid amount.

$$3 \text{ year PBA} = 2,600 \times 14.35 \times 12 \times 1.5 = \$671,480.00$$

$$5 \text{ year PBA} = 2,600 \times 12.92 \times 12 \times 1.5 = \$604,656.00$$

$$10 \text{ year PBA} = 2,600 \times 12.57 \times 12 \times 1.5 = \$588,276.00$$

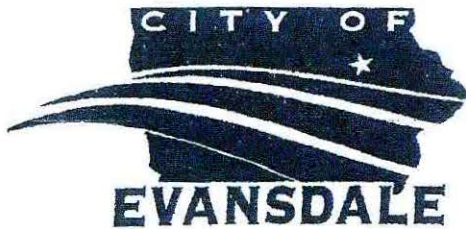
Appendix A. – List of City Facilities

Current list of City facility requirements. The City reserves the right to add¹ or delete containers as needed during the contract period.

Facility	Location	Type of container(s)	Number of Cont.	Size of Container	Solid Waste Collection Frequency	Recyclables Collection Frequency
City Hall/Fire Station	20 2nd Ave. SW	Dumpster	1	2-yard	Bi-weekly* special collection for fire dept. events one in spring and one in fall	1 96-gallon tote every other week
Oelwein Public Library	201 E Charles St	Tote	1	96-gallon	Once/week	1 96-gallon tote every other week
Downtown	Downtown	Can	11	32 gallon	Once/week	
Park/Utilities	500 7th Ave. SW	Dumpster	1	5-yard	Bi-Weekly	Bi-Weekly
Street/Utilities	400 7th Ave. SW	Dumpster	1	5-yard	Bi-Weekly	Bi-Weekly
WPCP	500 9 th Ave SW	Dumpster	1	2-yard	Bi-Weekly	Bi-Weekly
Police Station	501 Rock Island Rd	Dumpster	1	5-yard	Bi-Weekly	Bi-Weekly
Seasonal						
Campground	2400 S. Frederick Ave	Dumpster	1	5-yard	Once/week	
Veterans Sports Complex	205 20th St. SE	Dumpster	1	5-yard	Once/week	
Family Aquatic Center	400 4th St. NE	Tote	2	96- gallon	Once/week	Once/week
Wings Park	400 4th St. NE	Dumpster	1	5-yard	Once/week	

No charge for service for municipal containers and totes service.

¹ Additions will be limited to no more than one additional container at each location.



CITY OF EVANSDALE, IOWA

123 N. EVANS ROAD • EVANSDALE, IA 50707 • (319)232.6683 • FAX (319)232.1586

MAYOR
CHAD DEUTSCH

September 25, 2012

COUNCIL
MEMBERS:

Re: Black Hawk Waste Disposal

KENNY LOFTUS
WARD 1

To Whom It May Concern:

CARL WYANT
WARD 2

As the Mayor of the City of Evansdale we have had the pleasure of working with Black Hawk Waste Disposal for over 25 years. They have been a tremendous company to work with. It is my pleasure to take this time to highly recommend their services.

RICK HIBBEN
WARD 3

DICK DEWATER
WARD 4

Over a year and a half ago we went from traditional rear load garbage pickup to completely automated pickup with single stream curbside recycling. Black Hawk Waste went the extra mile to insure our citizens were well informed and they worked with our citizens on things as simple as cart placement to insure their satisfaction and a smooth transition.

GENE WALKER
AT-LARGE

Our recycling has grown from a few residents using our recycling center, to more than half the residents in town recycling on a bi-weekly basis at their curbs.

It is for these reasons I was willing to offer a high recommendation without reservation. If you have any questions in regards to this recommendation, please do not hesitate to contact me at 319-232-6683.

Sincerely,

Chad A. Deutsch
Mayor



City of Denver

Rod Diercks, Mayor

100 Washington Street
PO Box 394
Denver, IA 50622

Phone: 319-984-5642
Fax: 319-984-6013
www.cityofdenveriowa.com

July 1, 2014

Jesup City Council
791 6th Street
Jesup, Iowa 50648

Dear Mayor & City Council Members:

I understand that you are taking proposals for garbage collection and recycling services in your City. Blane Benham of Black Hawk Waste Disposal has asked me to comment on the services his company provides to the City of Denver. The City of Denver is satisfied with the garbage collection and curb-side recycling services provided by Black Hawk Waste Disposal.

Sincerely,

Larry Farley
City Administrator

City Administrator: Larry Farley

City Council Members:

Dave Larson, Jeremie Peterson, Mark Richmann, Mary Scharnhorst, Joel Wikner

December 31, 2008

RE: Recommendation for Black Hawk Waste Disposal

Black Hawk Waste Disposal has been the waste contractor for the City of Fairbank, Iowa since 1999. During that time service has been excellent, fees reasonable, and Black Hawk has been very accommodating to our city's needs. Any concerns have been handled quickly and professionally. General Manager Blane Benham has personally addressed the city council to obtain our comments and concerns. Blane has also worked the route on occasion to ensure the best possible service to our city. I strongly recommend Black Hawk for waste disposal services.

Should you have any questions or concerns please feel free to contact me at city hall, 319-635-2869.

Sincerely,



Jason Kayser
City Council

232-1286



1321 5th Street • P.O. Box 107 • Gilbertville, Iowa 50634
319-296-1822 City Hall • 319-296-3238 Fax

July 1, 2014

To Whom it May Concern:

The City of Gilbertville has contracted with Black Hawk Waste Disposal Company for over 10 years for garbage and recycling. Black Hawk Waste Disposal Company promotes recycling and implemented curb side recycling to promote more recycling and reduce garbage going to the land fill.

The City approved a new contract May 5, 2014. Automated curbside garbage pickup is being implemented in the next month.

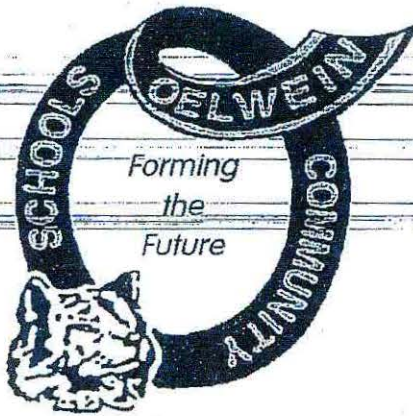
Black Hawk Waste Disposal Company has provided the City of Gilbertville with excellent service for many years. If we have any problems they quickly take care of it and I feel they go above and beyond to provide excellent service.

Please call me if you have any questions.

Sincerely,

A handwritten signature in blue ink that reads "Teresa Adamson". The signature is written in a cursive, flowing style.

Teresa Adamson, City Clerk



OELWEIN COMMUNITY SCHOOLS

Steve Westerberg, Superintendent

307 Eighth Ave. S.E.

Oelwein, Iowa 50662

Phone: 319-283-3536 Fax: 319-283-4497

"Putting Students First"

January 16, 2015

Black Hawk Waste
Attn: Blaine
811 Dearborn Ave.
Waterloo, IA 50703

To Whom It May Concern:

Black Hawk Waste has taken care of the Oelwein Community School District's garbage and recycling needs for the past several years. They have always taken great care when driving onto the school buildings property and have always been available for emergency pick-up calls or additional delivery of containers when needed.

We have been very pleased with the service and happy to give them a high recommendation.

Sincerely,

Steve Westerberg
Superintendent

"Husky Pride is hard to hide...Catch it at Oelwein Community Schools"