



To: Mayor and City Council  
 From: Dylan Mulfinger  
 Subject: Wellness Center Funding  
 Date: 6/9/2025

The City Administrator was directed to provide options for the Oelwein city council to increase fees for the Williams Wellness Center. Below are options for changes that can be made starting July 1.

Current Rates:

General Memberships	12 Month Total
Single	\$216/\$18 monthly EFT
Couple	\$300/25 monthly EFT
Family (3-4 members)	\$360/\$30 monthly EFT
Family (5 members)	\$450/\$37.50 monthly EFT
Family (6 members)	\$540/\$45 monthly EFT
Family (7 members)	\$630/\$52.50 monthly EFT (Above 7 members \$90 per person)

#### 5 Percent Increase 2 Percent Membership Loss

Members		547	Lost Census		9
Rate Increase		5%	Total Revenue		\$169,053.71
Est. Mem. Loss		2%	FY25 vs FY26		\$31,679.71
			New Money		\$44,925.71
	New Rates	PNew Census	Raw Rev.	7% Sales Tax	3.5% Processing Fee
Single	\$226.80	238	\$54,010.15	\$3,780.71	\$1,820.41
Couple	\$315.00	108	\$33,957.00	\$2,376.99	\$1,144.52
Family	\$378.00	101	\$38,155.32	\$2,670.87	\$1,286.03
Student	\$126.00	13	\$1,605.24	\$112.37	\$54.10
Insurance	\$360.00	78	\$28,080.00		
	<b>TOTALS</b>	<b>538</b>	<b>\$155,807.71</b>	<b>\$8,940.94</b>	<b>\$4,305.06</b>

#### 10 Percent Increase 4 Percent Membership Loss

Members		547	Lost Census		19
Rate Increase		10%	Total Revenue		\$172,752.73
Est. Mem. Loss		4%	FY25 vs FY26		\$35,031.17
			New Money		\$48,624.73
	New Rates	PNew Census	Raw Rev.	7% Sales Tax	3.5% Processing Fee
Single	\$237.60	233	\$55,427.33	\$3,879.91	\$1,868.18
Couple	\$330.00	106	\$34,848.00	\$2,439.36	\$1,174.55
Family	\$396.00	99	\$39,156.48	\$2,740.95	\$1,319.77
Student	\$132.00	12	\$1,647.36	\$115.32	\$55.52
Insurance	\$360.00	78	\$28,080.00		
	<b>TOTALS</b>	<b>528</b>	<b>\$159,159.17</b>	<b>\$9,175.54</b>	<b>\$4,418.02</b>



### 15 Percent Increase 6 Percent Membership Loss

<b>Members</b>		<b>547</b>	<b>Lost Census</b>		<b>28</b>
Rate Increase		15%	Total Revenue		\$176,177.75
Est. Mem. Loss		6%	FY25 vs FY26		\$38,134.37
			New Money		\$52,049.75
	<b>New Rates</b>	<b>PNew Census</b>	<b>Raw Rev.</b>	<b>7% Sales Tax</b>	<b>3.5% Processing Fee</b>
Single	\$248.40	228	\$56,739.53	\$3,971.77	\$1,912.41
Couple	\$345.00	103	\$35,673.00	\$2,497.11	\$1,202.36
Family	\$414.00	97	\$40,083.48	\$2,805.84	\$1,351.01
Student	\$138.00	12	\$1,686.36	\$118.05	\$56.84
Insurance	\$360.00	78	\$28,080.00		
	<b>TOTALS</b>	<b>519</b>	<b>\$162,262.37</b>	<b>\$9,392.77</b>	<b>\$4,522.62</b>

### 30 Percent Increase 12 Percent Membership Loss

<b>Members</b>		<b>547</b>	<b>Lost Census</b>		<b>56</b>
Rate Increase		30%	Total Revenue		\$184,808.79
Est. Mem. Loss		12%	FY25 vs FY26		\$45,954.43
			New Money		\$60,680.79
	<b>New Rates</b>	<b>PNew Census</b>	<b>Raw Rev.</b>	<b>7% Sales Tax</b>	<b>3.5% Processing Fee</b>
Single	\$280.80	214	\$60,046.27	\$4,203.24	\$2,023.86
Couple	\$390.00	97	\$37,752.00	\$2,642.64	\$1,272.43
Family	\$468.00	91	\$42,419.52	\$2,969.37	\$1,429.75
Student	\$156.00	11	\$1,784.64	\$124.92	\$60.15
Insurance	\$360.00	78	\$28,080.00		
	<b>TOTALS</b>	<b>491</b>	<b>\$170,082.43</b>	<b>\$9,940.17</b>	<b>\$4,786.19</b>