



Memo

To: Honorable Mayor & City Council,

From: Utility Superintendent Victor Kane

CC: City Administrator Dylan Mulfinger

Reference: New Skid Steer

Date: 03/18/21

Greetings,

We have received 2 quotes for the purchase of a new skid steer. Bryan Heavy Equipment Inc. quoted a Bobcat brand for \$53,048.52. Bodensteiner Implement Co. quoted a John Deere brand for \$56,000.00.

We only quoted the Bobcat hydraulic breaker, root grapple and snow blade attachments from Bryan Heavy Equipment. This was to keep them interchangeable between the new and the old machine. Quote total for the three is \$15,313.24

The Bobcat works with all the current attachments. The John Deere has its own periphery system. Thus, it would require a purchase of an electronic control box converter to use with bobcat attachments. Then our accessories including the old Bobcat would need switched to work with the John Deere setup. Otherwise, to switch the John Deere may void the warranty. Do to these issue and the pricing difference I recommend purchasing the Bobcat and attachments from Bryan Heavy Equipment for a total cost of \$68,361.76.

Thank you for your time.
Victor Kane

From the Desk of
Oelwein Utility Superintendent Victor Kane



Bobcat

Product Quotation

Quotation Number: HMM-25337v1

Date: 2021-02-16 12:49:31

Customer Name/Address:	Bobcat Delivering Dealer	ORDER TO BE PLACED WITH: Contract Holder/Manufacturer
CITY OF OELWEIN 270057 20 2nd Ave Oelwein, IA 50662	Bryan Heavy Equipment Inc., Oelwein, IA 101 COUNTY LINE RD OELWEIN IA 50662 Phone: 319-283-2345 Fax: 319-283-4567	Clark Equipment Co dba Bobcat Company 250 E Beaton Dr, PO Box 6000 West Fargo, ND 58078 Phone: 701-241-8719 Fax: 701-280-7860 Contact: Heather Messmer Heather.Messmer@doosan.com

Description	Part No	Qty	Price Ea.	Total
S770 T4 Bobcat Skid-Steer Loader 92 HP Turbo Tier 4 Diesel Engine Air Intake Heater (Automatically Activated) Auxiliary Hydraulics: Variable Flow Backup Alarm Bob-Tach Bobcat Interlock Control System (BICS) Controls: Bobcat Standard Engine/Hydraulic Systems Shutdown Horn Instrumentation: Engine Temp and Fuel Gauges, Hourmeter, RPM and Warning Lights	M0283	1	\$42,238.70	\$42,238.70
	Lift Arm Support Lift Path: Vertical Lights, Front & Rear Operator Cab			
	<ul style="list-style-type: none"> Includes: Adjustable Suspension Seat, Top & Rear Windows, Parking Brake, Seat Bar, Seat Belt Roll Over Protective Structure (ROPS) meets SAE-J1040 & ISO 3471 Falling Object Protective Structure (FOPS) meets SAE-J1043 & ISO 3449, Level I; (Level II is available through Bobcat Parts) 			
	Tires: 12-16.5 12 PR Bobcat Heavy Duty Warranty: 2 years, or 2000 hours whichever occurs first			
P68 Performance Package Power Bob-Tach 7-Pin Attachment Control Kit High Flow	M0283-P06-P68	1	\$4,461.10	\$4,461.10
	2-Speed Hydraulic Bucket Positioning Automatic Ride Control			
C37 Comfort Package Enclosed Cab with AC/Heat Sound Reduction Cab Accessories Package	M0283-P07-C37	1	\$4,504.50	\$4,504.50
	Deluxe Instrument Panel with Keyless Start Radio Heated Cloth Air Ride Suspension Seat			
Selectable Joystick Controls (SJC)	M0283-R01-C04	1	\$661.50	\$661.50
Telematics US	M0283-R51-C02	1	\$0.00	\$0.00
80" Heavy Duty Bucket	7272681	1	\$931.00	\$931.00
--- Bolt-On Cutting Edge, 80"	6718008	1	\$251.72	\$251.72
Total of Items Quoted				\$53,048.52
Dealer Assembly Charges				\$37.50
Trade-in 2009 Bobcat S130				(\$3,000.00)
Quote Total - US dollars				\$50,086.02

Notes:

ORDER ACCEPTED BY:

SIGNATURE

DATED

PRINT NAME AND TITLE

PURCHASE ORDER #

SHIP TO ADDRESS: _____

BILL TO ADDRESS (if different than Ship To): _____

****Prices per the Iowa State Contract #MA 005 – 17312D***

****Terms Net 30 Days. Credit cards accepted.***

****FOB Destination within the 48 Contiguous States.***

****Delivery: 60 to 90 days from ARO.***

****Please include a Tax Exempt Certificate with order placed.***

****TID# 38-0425350***

****Orders Must be Placed With: Clark Equipment dba Bobcat Company, Govt Sales, 250 E Beaton Drive, PO Box 6000, West Fargo, ND 58078.***

Prices & Specifications are subject to change. Please call before placing an order. Applies to factory ordered units only.





Bobcat

Product Quotation

Quotation Number: HMM-25338

Date: 2021-02-16 11:26:54

Customer Name/Address:	Bobcat Delivering Dealer	ORDER TO BE PLACED WITH: Contract Holder/Manufacturer
CITY OF OELWEIN 270057 20 2nd Ave Oelwein, IA 50662	Bryan Heavy Equipment Inc., Oelwein, IA 101 COUNTY LINE RD OELWEIN IA 50662 Phone: 319-283-2345 Fax: 319-283-4567	Clark Equipment Co dba Bobcat Company 250 E Beaton Dr, PO Box 6000 West Fargo, ND 58078 Phone: 701-241-8719 Fax: 701-280-7860 Contact: Heather Messmer Heather.Messmer@doosan.com

Description	Part No	Qty	Price Ea.	Total
HB1180 Hydraulic Breaker with Nail Point	7115923	1	\$8,091.72	\$8,091.72
--- X-Change Mounting Cap - HB1180/HB1380/NB170	7117325	1	\$433.96	\$433.96
--- Hose Kit - Breakers - Ldr	7114764	1	\$160.36	\$160.36
--- Loader Mounting Frame, HB1180/HB2380	7115937	1	\$598.88	\$598.88
82" Root Grapple	7168338	1	\$3,046.84	\$3,046.84
86" Snow Blade - Heavy Duty	7207861	1	\$2,981.48	\$2,981.48

Total of Items Quoted	\$15,313.24
Dealer Assembly Charges	\$0.00
Quote Total - US dollars	\$15,313.24

Notes:

**Prices per the Iowa State Contract #MA 005 – 17312D*

**Terms Net 30 Days. Credit cards accepted.*

**FOB Destination within the 48 Contiguous States.*

**Delivery: 60 to 90 days from ARO.*

**Please include a Tax Exempt Certificate with order placed.*

**TID# 38-0425350*

**Orders Must be Placed With: Clark Equipment dba Bobcat Company, Govt Sales, 250 E Beaton Drive, PO Box 6000, West Fargo, ND 58078.*

Prices & Specifications are subject to change. Please call before placing an order. Applies to factory ordered units only.

ORDER ACCEPTED BY:

SIGNATURE

DATED

PRINT NAME AND TITLE

PURCHASE ORDER #

SHIP TO ADDRESS: _____

BILL TO ADDRESS (if different than Ship To): _____





Quote Summary

Prepared For:
OELWEIN CITY OF
20 2ND AVE SW
OELWEIN, IA 50662
jletzring@cityofoelwein.org

Prepared By:
Bryan Rau
Bodensteiner Implement Co.
1900 S Frederick Avenue
Oelwein, IA 50662
Phone: 319-283-4371
Mobile: 563-920-0111
raub@bodimp.com

Price includes delivery to Oelwein shop.

Quote Id: 23688342
Created On: 17 February 2021
Last Modified On: 18 February 2021
Expiration Date: 26 March 2021

Table with 4 columns: Equipment Summary, Selling Price, Qty, Extended. Row: JOHN DEERE 332G SKID STEER, \$ 56,000.00 X, 1 =, \$ 56,000.00. Summary row: Equipment Total \$ 56,000.00

Table with 4 columns: Trade In Summary, Qty, Each, Extended. Row: 2007 BOBCAT S130, 1, \$ 13,500.00, \$ 13,500.00. Summary row: Trade In Total \$ 13,500.00

Quote Summary table with 2 columns: Description, Amount. Rows include Equipment Total (\$ 56,000.00), Trade In (\$ (13,500.00)), SubTotal (\$ 42,500.00), Total (\$ 42,500.00), and Balance Due (\$ 42,500.00).

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

Selling Equipment

Quote Id: 23688342

Customer: OELWEIN CITY OF

JOHN DEERE 332G SKID STEER

Hours:

Stock Number:

Code	Description	Qty
0BD2T	332G SKID STEER	1

Standard Options - Per Unit

0770	Cab/Heat/AC, Power QT, Hi Flow, SL & RC, 2Spd, LED Lights, Rev Fan, Chrome, Heat Seat, Radio	1
0953	ISO-H Switchable Controls and EH Joystick Performance Package	1
1501	English Operator's Manual and Decals	1
1741	Less JDLink	1
2320	14x17.5 14 PR Titan HD2000-II	1
4001	2-Inch Seat Belt with Shoulder Harness	1
6006	Air Suspension Seat (Cloth with Heat)	1
8042	Rear View Camera	1
8050	Cold Start Package	1
8060	Engine Air Precleaner	1
8380	Footrest with Floormat	1
9062	84 in. HD Construction Bucket (21.0 cu. ft.) with Edge	1

Other Charges

Freight	1
Setup	1



JOHN DEERE

Trade In

Quote Id: 23688342

Customer: OELWEIN CITY OF

2007 BOBCAT S130

Machine Details

Description	Net Trade Value
2007 BOBCAT S130	\$ 13,500.00

Your Trade In Description

Additional Options

Hour Meter Reading	2500
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