



**OELWEIN FIRE DEPARTMENT
CITY OF OELWEIN, IOWA
MEMORANDUM**

FROM: Jeremy P. Logan, Public Safety Chief

DATE: February 22, 2022

TO: City Administrator Dylan Mulfinger – Mayor Brett DeVore – Oelwein City Council

SUBJECT: Fire Department Aerial Platform Project

In cooperation with the Oelwein Fire Department Leadership Team, we have completed the bid specification process, bid letting, bid reviews, and team collaboration on the Oelwein Fire Department Aerial Platform Apparatus Project.

On January 5, 2022, the 150-page bid specifications were electronically provided to eleven fire apparatus vendors. Those vendors were:

Alexis Fire	Reliant Fire Apparatus
Danko	Rosenbauer
DPC Emergency	Spartan – Feld Fire
E-One	Sutphen
Ferrara	Toyne
KME	

On January 7, 2022, an addendum was provided to all vendors to allow for clarification on various items.

The bids were to be submitted in a specific format, in a specific order, and with other guidelines. At the January 27, 2022 deadline, three companies had submitted five bids for the project.

Reliant Fire Apparatus	Primary Bid
Reliant Fire Apparatus	Alternate Bid
Reliant Fire Apparatus	Alternate Bid B
Spartan - Feld Fire Apparatus	Primary Bid
Toyne	Primary Bid

Part of the leadership team reviewed the bids that were received and rejected all of the bids due to not conforming to the bid specification document requirements. On February 2, 2022, Bidders were notified of the bid rejections and allowed until February 14, 2022, at 11:00 a.m.; to submit new proposals that more closely aligned with the department's expectations. Two companies provided bids within the deadline.

Reliant Fire Apparatus	Spartan - Feld Fire Apparatus
------------------------	-------------------------------

On February 17, 2022, the committee met to review the two bids. Both companies have extensive backgrounds with great reputations in the fire apparatus business. Upon reviewing the bids, the committee recognized one bid, Reliant Fire Apparatus, to be significantly outside the budgetary reach of our community. While they provide a great product, the committee quickly recognized that the City of Oelwein would not be able to fund the aerial that they were proposing. The minor discrepancies and exceptions in the Spartan – Feld Fire bid were outweighed by their product being priced nearly \$450,000 lower than the only other bid received. Additionally, the Spartan – Feld Fire product is a demo unit and is already built. This shortens the timeline of receipt of this apparatus to 30 days compared to 12 to 13 months for the other bid unit.

The City of Oelwein is funding this aerial platform with the utilization of a Firefighter's Assistance grant in the amount of \$761,904.76, a USDA Facilities grant in the amount of \$140,000, a corporate donation of \$150,000, proceeds from the sale of the existing aerial, and we are attempting to obtain further donations.

The two bids received are:

Reliant Fire Apparatus	\$1,650,075.00
Spartan – Feld Fire Apparatus	\$1,218,176.00

The Spartan – Feld Fire Apparatus bid does not include some of the loose equipment necessary to outfit the apparatus. The committee has reviewed those items and would request additional authorization to utilize funds of up to \$40,000 to acquire some of the loose equipment needs such as SCBA/air packs for placement in the cab seats. The placement of air packs in the seats is comparable to the other department response vehicles and provides for a quicker, more efficient, and safe ready status when the members arrive at the scene.

Due to funding deadlines, the ability to have the Spartan unit in service sooner, the significant cost difference, and the recognition that the City of Oelwein does not have the appropriate funding for a made-to-order aerial fire apparatus, I would respectfully recommend that the Oelwein City Council approve the Spartan – Feld Fire Apparatus bid of \$1,218,176.00, with an additional up to \$40,000 for the loose equipment needs as stated above, for a total authorization of \$1,258,176.