

CITY OF OELWEIN HOTEL AND MOTEL TAX FUNDING APPLICATION (TOURISM)

Application Deadlines

September I -- December I March I -- June I

Applications must be received by 5:00 p.m. on the deadline date. All areas of the applications must be completed and typed. Each applicant will be afforded the opportunity to attend a brief question and answer session with the Advisory Board.

Organization Name	Williams Center for the Arts, Williams Center, Inc		
Organization Name:			
Contact Name:	Linda Murphy & Sandie Graf, Co-Directors		
Mailing Address:	P.O. Box 636		
City, State, Zip:	Oelwein, Iowa 50662		
Phone: 319-283-6616	Fax:	Email Address:	director@williamscenterforthearts.com
Total Project Cost:	14,068		
Total Requested from Hotel/Motel Tax Funds: \$ 1,500			
Please indiate which category you are applying for funds:			
Category I - Primary Category 2 - Community Culture and Education Category 3 - Community Recreation and Events Category 4 - New and Emerging Organization and Events			
Please sign and date this application. Your signature below certifies that you have read and understand all of the guidelines for this funding program. You further understand that you will be required to submit a summary of expenses at the end of the project and that if any funds are not expended or are found to be outside the scope of the grant made by the City Council you will be required to reimburse/return these funds to the City of Oelwein.			
Applicant: by: Andie gr Open telephone Company	Fraf	Date <u>7-8-20</u>	24

HOTEL/MOTEL TAX FUNDING APPLICATIONM

(Tourism, Community Culture and Education, and Community Recreation and Events.)

Project Identification:

- 1. What is the title of your project?
- 2. <u>Dolly Parton & Kenny Rogers Trubute Show</u>: Williams Center for the Arts stage.

Provide a brief description of your project. Attach Additional pages if needed.

Mark Hinds has been performing a Tribute to Kenny Rogers for the past 20 years. It all started in Gaylord Michigan in 1979 when given the opportunity to perform as Kenny Rogers at a ski resort would change his life forever. Mark has performed at numerous Moose, Elk and Eagles Lodges, perfecting his act and gaining much notoriety as the only Kenny Rogers tribute artist in the country at the time.

Kelly Vohnn sings all types of music. No project is too big or too small. She has sung in front of 100,000 people in stadiums and outdoor concerts and also enjoys singing in a very intimate setting. Besides her Dolly Parton Tribute shows, she is also known for her Reba McIntyre imitation. She is the recipient of the "Best Entertainer" 2023 Silver State Award.

Expenses for this concert include the artists' fee, lighting sound, printing, advertising, meals, and housing. This program is the 1st show in the 24-25 Williams Center for the Arts Artist Series. The program will be held on Saturday, August 24, 2024

3. Hotel and Motel Tax Funds must be used to fund projects that promote and/or expand tourism activity in Oelwein. How will your project help to realize this goal?

The Williams Center for the Arts is one of the top destinations of choice for the arts in the four county area of northeast lowa. Almost 1/3 of our audiences come from communities other than Oelwein. We have had concert attendees from over 40 area communities.

Some of the locations which our patrons come from include: Spencer, IA, Des Moines, IA, Minneapolis, MN, Rochester, MN, Galena, IL, Dubuque, IA, as well as the Oelwein area.

People coming to Oelwein for programs at the Williams Center for the Arts not only come to the programs but also spend money with our local businesses such as restaurants, convenience stores and motel/hotels.

During the 2024-25 concert year the Williams Center for the Arts

will spend more than \$8,000 in hotel costs at Cornerstone Inn and Suites. An additional \$5,000 is spent for meals, and an additional \$1,500 for hospitality, which is a required part of each contracted event.

4. Project Evaluation:

A. Targeted Population

1.) Hotel/Motel guests generated by this project.

a. Number of guests.

The number of guests generated by this project is approximately 75+. This includes the performers as well as members of the audience needing housing.

b. How will hotel/motel guests be tracked?

We ask for information from Cornerstone Inn and Suites as to the number of rooms used and how many guests were housed in those rooms per evening.

2.) Number of adults the project will reach.

The total number of visitors to the Williams Center for the Arts Artist Series is 7,625 persons per year. Total number of persons using the Williams Center for the Arts during a calendar year is over 75,000. This includes the Artist Series, City of Oelwein, Mercy Hospital, NICC use, school use, district and state music associations, the State of Iowa, and the Federal Government.

The total number of adults this project will reach is 500 persons.

The Williams Center for the Arts provides residents with special needs the opportunity to attend the events at the center. Groups with special needs using the Williams Center for the Arts include: Mercy Living Plus, the two Alternative Living Homes in Oelwein, Full Circle Services, Grandview Nursing Home, Oelwein Care Nursing Home, and ABCM facilities in Independence, IA. These residents are admitted to the Artist Series event at a reduced ticket price.

3.) Number of youth the project will reach.

Approximately 300 youth will be reached by this project and over 10,000 youth will be served for the entire 2022-23 performance year. (This number includes all usage.) Every Oelwein School student (K-12) is admitted at no charge.

C. Volunteers

1) Number of volunteers

Based on past experience we will have over 25 volunteers

2.) Number of volunteer hours

We anticipated volunteers contributing 50 hours.

D. Attendance of event previous year(s)

The total number of visitors to the Williams Center for the Arts Artist Series is approximately 75,000 persons. (This includes the Williams Center for the Arts Artist Series, Northeast Iowa Honor Bands and Honor Choirs, Pre-All State High School Vocal Workshop, Programs and Concerts from the Oelwein Community Schools, Gallagher-Bluedorn children's plays, and various Community usages, as well as the State of Iowa, and the Federal Government.

E. Day open to the public or performances(s)?

The Williams Center for the Arts Artist Series begins in mid-August and runs through April, 2024. American English: The Complete Beatles Tribute was the first show in the series. It was held on August 19, 2023.

The show cited for this grant will be Friday, February 16, 2024.

5. Project Budget:

A. Please provide a project budget and schedule of completion including all expenses. If desired, the project budget may be attached to the application. If exact costs are not known please attach estimates to the application, which should be identified as such. Cost estimates are included at the conclusion of this grant request form in this application. Date of cost completion should be February 16, 2024.

B. List sources of matching funds obtained below. Funding requests are eligible up to 100% funding, but priority will be given to projects with additional sources of funding, including in-kind donations.

Matching funds:

Northeast Iowa Charitable Foundation, In-Kind donations, Memorials, Ticket Sales, Local Business Sponsorships (program ads)

The Williams Center for the Arts is requesting a \$1,500 grant to help cover part of the cost of Dolly Parton & Kenny Rogers Tribute Show.

C. Is this application "seed money" for a new? Project? If yes, Please explain.

It is not "seed" money.

D. Is this application for the expansion of an existing project/program? If yes, please explain.

This application helps to fund the existing 2024-25 Artist Series at the Williams Center for the Arts.

E. Have you ever received Hotel/Motel funding?

From the City of Oelwein in the past?

Yes: X No: _____

If you answered yes, please answer the following: (attach additional pages if needed)

Amount of Funding: The Williams Center Artist Series has received \$6,000 each year for the past several years. Prior to 2017, the City of Oelwein was able to assist the Williams Center Artist series in the amount of \$10,000 yearly. We are hoping for a \$1,500 grant.

Completion Date is August 24, 2024

BUDGET FOR: <u>Dolly Parton & Kenny Rogers Tribute</u> <u>Show</u>

Artist fee - \$9,500

Housing \$800 estimate

Meals: \$500 estimate

Sound and Lights: \$1,500 estimate

Advertising: \$743

Programs and posters: \$675

Hospitality: \$100

Transportation: \$250

Total Projected Costs: \$14,068