

CITY OF OELWEIN HOTEL AND MOTEL TAX FUNDING APPLICATION (TOURISM)

Application Deadlines

September I -- December I March I -- June I

Applications must be received by 5:00 p.m. on the deadline date. All areas of the applications must be completed and typed. Each applicant will be afforded the opportunity to attend a brief question and answer session with the Advisory Board.

Organization Name:	Williams Center for the Arts, Williams Center Inc			
Contact Name:	Linda Murphy & Sandie Graf, Co-Directors			
Mailing Address:	P.O. Box 636			
City, State, Zip:	Oelwein, IA 50662			
Phone: 319-283-6616	Fax: 319-283-4497 Email Address: director@williamscenterforthearts.com			
Total Project Cost:				
Total Requested from Hotel/Motel Tax Funds: \$ 1,500				
Please indiate which category you are applying for funds: Category 1 - Primary Category 2 - Community Culture and Education Category 3 - Community Recreation and Events Category 4 - New and Emerging Organization and Events Please sign and date this application. Your signature below certifies that you have read and understand all of the guidelines for this funding program. You further understand that you will be required to submit a summary of expenses at the end of the project and that if any funds are not expended or are found to be outside the scope of the grant made by the City Council you will be required to reimburse/return these funds to the City of Oelwein. Applicant: Date May 30, 2023				
(printed name)				



Assurances Continued

All grantees acknowledge that the source of the grant it is requesting from the City comes from the hotel and motel tax applicable in the City of Oelwein as contemplated by lowa Code Chapter 422A (2007). The grantee specifically acknowledges the limited use that can be made of hotel and motel tax revenues and assures the City of Oelwein that the grant will be used only for allowable purposes as specifically set forth in lowa Code Chapter 422A (2) (4) (2007). The grantee additionally and specifically acknowledges and assures the City of Oelwein that it will not use the grant for any purpose, which would be improper pursuant to this law. Furthermore, the grantee warrants that should it use the grant for any purpose not allowed by lowa Code Section 422A (2)(4)(2007) that it will reimburse, in full, the City of Oelwein the entire amount of the grant;

All grantees acknowledge and assure the City of Oelwein that all grant funds received shall be segregated from other funds maintained by the grantee, until used for the proper purposes as described herein. The sums will be deposited into a segregated, identifiable checking account;

All grantees expressly acknowledge and assure the City of Oelwein that none of the sums received hereunder shall be used for "political purposes" as contemplated by Chapter 56 of the Code of Iowa (2007).

Cost Reimbursement

- A complete project budget and schedule of completion must be included with the application.
- o Applicants must have accurate estimates included with the project budget.
- Applicants are eligible for up to 100% funding and funds will be distributed upon approval of the City of Oelwein City Council.
- o Funds will be paid only to the applicant, not to contractors or vendors.
- O Upon completion of the project, the applicant must submit documentation of expenses and a project recap within 60 days to City Hall.
- Any funds that are not expended or are found to be outside the scope of the grant made by the Funding Advisory Board must be reimbursed/returned, by the applicant, to the City of Oelwein within 60 days.
- Failure to comply with the aforementioned rules will prohibit the applicant from applying for funds for one year.

Recipient	Date
Recipient Grad	<u>5-30-202</u> 3 Date





CITY OF OELWEIN HOTEL/MOTEL TAX FUNDING APPLICATION (Tourism)

Project Identification:

What is the title of your project?
 American English-The Complete Beatles Tribute. Williams Center for the Arts stage.

Provide a brief description of your project. Attach Additional pages if needed.

The show begins with the early years of Ed Sullivan and includes classic Beatles favorites such as She Loves You, Twist and Shout, I Want to Hold Your Hand and many others. American English captures the very essence of John, Paul, George and Ringo.

Next, you'll take a trip with American English as they recreate the psychedelic era of the Beatles. Every musical and visual detail is magically shaped in a colorful journey back in time. You'll witness incredible versions of selections from Sgt. Pepper and Magical Mystery Tour. All the songs are performed completely live without any tapes on backing tracks.

And in the end, you'll be transformed to a spectacular musical excursion of the final years of the Beatles partnership. Relive the years of the White Album, Let It Be, and Abbey Road. Moving renditions of songs such as Hey Jude, Something, and Let It Be, are sure to complete the tribute to the Beatles. This show will be presented on Saturday, August 19, 2023 @ 7:00 pm.

2. Hotel and Motel Tax Funds must be used to fund projects that promote and/or expand tourism activity in Oelwein. How will your project help to realize this goal?

The Williams Center for the Arts is one of the top destinations of choice for the arts in the four-county area of northeast lowa. Almost 1/3 of our audiences come from communities other than Oelwein. We have had concert attendees from over 40 area communities.

Some of the locations which our patrons come from include: Spencer, IA, Marion, IA, Waverly, IA, Des Moines, IA, Minneapolis, MN, Rochester, MN, Galena, IL, Dubuque, IA, as well as the Oelwein area.

People coming to Oelwein for programs at the Williams Center for the Arts not only come to the programs but also spend money with our local businesses such as restaurants, convenience stores and motel/hotels.

During the 2023-24 concert year the Williams Center for the Arts will spend more than \$8,000 in hotel costs at Cornerstone Inn and Suites. An additional \$5,000 is spent for meals, and an additional \$1,500 for hospitality, which is a required part of each contracted event.

3. Project Evaluation:

A. Targeted Population

1.) Hotel/Motel guests generated by this project.

a. Number of guests.

The number of guests generated by this project is approximately 75+. This includes the performers as well as members of the audience needing housing.

b. How will hotel/motel guests be tracked?

We ask for information from Cornerstone Inn and Suites as to the number of rooms used and how many guests were housed in those rooms per evening.

2.) Number of adults the project will reach.

The total number of visitors to the Williams Center for the Arts Artist Series is 7,625 persons per year. Total number of persons using the Williams Center for the Arts during a calendar year is over 75,000. This includes the Artist Series, City of Oelwein, Mercy Hospital, NICC use, school use, district and state music associations, the State of Iowa, and the Federal Government.

The total number of adults this project will reach is 500 persons.

The Williams Center for the Arts provides residents with special needs the opportunity to attend the events at the center. Groups with special needs using the Williams Center for the Arts include: Mercy Living Plus, the two Alternative Living Homes in Oelwein, Full Circle Services, Grandview Nursing Home, Oelwein Care Nursing Home, and ABCM facilities in Independence, IA. These residents are admitted to the Artist Series event at a reduced ticket price.

3.) Number of youth the project will reach.

Approximately 300 youth will be reached by this project and over 10,000 youth will be served for the entire 2023-24 performance year. (This number includes all usage.) Every Oelwein School student (K-12) is admitted at no charge.

B. Geographic area of draw

All of Northeast Iowa in addition to outlying areas such as Spencer, IA, Marion, IA, Waverly, IA, Des Moines, IA, Minneapolis, MN, Rochester, MN, Galena, IL, Dubuque, IA.

C. Volunteers

1) Number of volunteers

Based on past experience we will have over 25 volunteers

2.) Number of volunteer hours

We anticipated volunteers contributing 50 hours.

D. Attendance of event previous year(s)

The total number of visitors to the Williams Center for the Arts Artist Series is approximately 75,000 persons. (This includes the Williams Center for the Arts Artist Series, Northeast Iowa Honor Bands and Honor Choirs, Pre-All State High School Vocal Workshop, Programs and Concerts from the Oelwein Community Schools, Gallagher-Bluedorn children's plays, and various Community usages, as well as the State of Iowa, and the Federal Government.

E. Day open to the public or performances(s)?

The Williams Center for the Arts Artist Series begins in mid-August and runs through April, 2024. The American English will be the first show in the 2023-2024 series. It will be held on August 19, 2023.

4. Project Budget:

A. Please provide a project budget and schedule of completion including all expenses. If desired, the project budget may be attached to the application. If exact costs are not known please attach estimates to the application, which should be identified as such.

ESTMATED BUDGET FOR: <u>American English-The Complete Beatles Tribute</u>

Artist fee: -\$8,500 Housing: \$1230 Meals: \$350 Sound: \$1,000 Lights: \$600 Advertising: \$1000 Programs and posters: \$675 Hospitality: \$100 **Total Projected Costs:** \$13,455

B. List sources of matching funds obtained below. Funding requests are eligible up to 100% funding, but priority will be given to projects with additional sources of funding, including inkind donations.

C.

Matching funds:

Northeast Iowa Charitable Foundation, In-Kind donations, Memorials, Ticket Sales, Local Business Sponsorships.

The Williams Center for the Arts is asking for a \$1,500 grant to help cover part of the cost of American English-The Complete Beatles
Tribute

C. Is this application "seed money" for a new? Project? If yes, Please explain.

It is not "seed" money.

D. Is this application for the expansion of an existing project/program? If yes, please explain.

This application helps to fund the existing 2023-24 Artist Series at the Williams Center for the Arts.

E. Have you ever received Hotel/Motel funding? From the City of Oelwein in the past?

Yes:	Χ	No:
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If you answered yes, please answer the following: (attach additional pages if needed)

Amount of Funding: The Williams Center Artist Series has received \$6,000 each year for the past several years. Prior to 2017, the City of Oelwein was able to assist the Williams Center Artist series in the amount of \$10,000 yearly. We are asking for a \$1,500 grant.