



***Delivered via Email***

May 6, 2021

Dylan Mulfinger  
City Administrator  
20 Second Avenue SW  
Oelwein, IA 50662

RE: West Water Tower Repainting  
*FOX PN 3406-19A*

Mr. Mulfinger,

Maguire Iron, Inc. has requested that Flores Sand Blast and Paint LLC be allowed as a subcontractor to perform the sandblasting and recoating work on the West Water Tower Repainting project. The Contract documents include provisions that require the prime contractor, Maguire Iron, Inc., to self-perform no less than 85% of the total contract cost for the project. Since the sandblasting and recoating work is a major portion of the work, these provisions would prohibit Maguire Iron, Inc. from utilizing Flores Sand Blast and Paint LLC as a subcontractor without modification of the original Contract documents.

Maguire Iron has indicated that they have a long-standing relationship with Flores Sand Blast and Paint and have successfully completed numerous projects together. Additionally, Maguire Iron has indicated that Flores Sand Blast and Paint would be utilizing a crew larger than Maguire Iron's in-house crew and would be able to complete the work approximately 25 days sooner than Maguire Iron would be able to. A project reference list for Flores Sand Blast and Paint was requested and a copy is attached to this letter for your information. In addition to requesting project references, FOX Engineering reached out to the paint manufacturers' local representatives to verify Flores Sand Blast and Paint's past performance and capabilities. Feedback received indicates that Flores has a reputation of performing quality work and is more than capable of successfully performing the work on the West Water Tower.

As an incentive to the City for authorizing a Contract change to allow Flores Sand Blast and Paint to perform the sandblasting and repainting portion of the work, Maguire Iron would agree to upgrade the ladder safety climb systems being installed on the tank from galvanized steel to stainless steel and would also install a ladder safety gate at the base of the tank ladder to provide additional measures to prevent individuals from climbing the tower. Both items would have a value to the city of several thousand dollars each, would provide a longer lasting safety climb system, and provide additional safety benefits to the city. In addition to providing these incentive items, Maguire Iron has committed to having their Quality Control team on site weekly during the sand blasting and repainting work to ensure all work is being conducted according to the specifications. This additional QC oversight would be in addition to third party inspections already being provided by the City.

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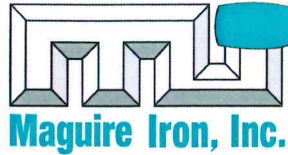
Based on information received on Flores Sand Blast and Paint's past performance and the benefits the city would be receiving from the incentive items Maguire Iron is offering, it is our recommendation that the City Council approve the attached Change Order No. 4 and allow Flores Sand Blast and Paint LLC to be utilized as a subcontractor on this project.

Sincerely,  
FOX Engineering Associates, Inc.



Lance Aldrich, P.E.  
Project Manager/Principal

cc: Vic Kane, Utilities Superintendent, City of Oelwein (Email)



March 17, 2021

## Flores Sand Blast and Paint LLC

Flores Address: 9277 Byrd Drive Manassas, VA 20110. Juan Flores (571)-247-1430

Below are some of references and Jobs for Flores Sand Blast and Paint LLC.

Job Name	Tank Size/Style	City	State	Contact Person	Business Number	Cellphone Number	Containment
West River Lyman Jones (Wall Tank)	300 Sphere	Wall	SD	Brandon Kinsley	605-530-1139		No
West River Lyman Jones (Murdo Tank)	300 Sphere	Murdo	SD	Brandon Kinsley	605-530-1139		No
West River Lyman Jones (Kennebec Tank)	150 Sphere	Kennebec	SD	Jake Fitzgerald	605-530-1139	605-530-1139	No
Agar, SD	40 Cone	Agar	SD	Steve Mikkelson	605-258-2324	605-769-1600	No
Hartington, NE	500 Sphere	Hartington	NE	Pat Guy	402-254-6452	402-841-3901	No
Remsen, IA	200 Sphere	Remsen	IA	Chris Poecaus	712-786-2150	712-253-1516	No
Elkton, SD	200 Sphere	Elkton	SD	Dave Landsman	605-542-5411	605-690-2129	No
Eureka, SD	200 DE	Eureka	SD	Glen Olene	605-284-2411	605-520-0779	Yes
Bridgeport, NE	250 DE	Bridgeport	NE	Dave Smith		308-279-2531	No
2019							
Job Name	Tank Size/Style	City	State	Contact Person	Business Number	Cellphone Number	Containment
Haxtun, CO	300 Sphere	Haxtun	CO	Ron Carpenter	970-774-6104		No
Yuma, CO	250 Toro	Yuma	CO	Claude Strait	970-630-7487 x 2114	970-630-7487	No
Gothenburg, NE	500 DE	Gothenburg	NE	Dana Daniels	308-234-6456		No

Flores Sand Blast and Paint LLC are great contractors, they specialize in water tower Coatings and containment jobs. They will strive to get the project done well and in a timely manner.

Best.

Christopher Hatting  
 Project Coordinator