



Oelwein Single Hauler Exhibit A

Any Hauler submitting a bid must provide prices for a contract.

Bid bond shall be \$34,148.42.

2023-2024

Item	Cost
Weekly Refuse Pickup	\$15.00/month/house
Bi-weekly Recycling Pickup	\$10.00/month/house
Total Cost per customer	\$25.00/month/house

Monthly Single Item Bulk Pickup	\$35.00 for the first item
Additional Items	\$15.00 for each additional
Additional Refuse Tote	\$15.00/month/house
Large Refuse Tote	96 GAL
Medium Refuse Tote	64 GAL
Additional Recycling Tote	\$10.00/month/house
Container Exchange	\$25.00 each
Container Replacement	\$65.00 each
Assisted/Elderly/disabled Pickup	\$30.00/month/house (detailed in proposal)

2024-2025

Item	Cost
Weekly Refuse Pickup	\$15.45/month/house
Bi-weekly Recycling Pickup	\$10.30/month/house
Total Cost per customer	\$25.75/month/house

2025-2026

Item	Cost
Weekly Refuse Pickup	\$15.90/month/house
Bi-weekly Recycling Pickup	\$10.60/month/house
Total Cost per customer	\$26.50/month/house



Additional Comments

See attached proposal for additional details.



I, Alex Tungland, represent that I am authorized to submit the above bid on behalf of Rite Environmental, Inc.

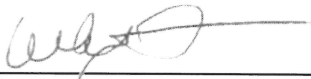
Company: Rite Environmental, Inc.

Contact Person: Alex Tungland

Address: 110 Dunham Pl, Waterloo, IA 50703

Telephone No: 319-235-7401

Email: alex@riteenvironmental.com



Signature

Alex Tungland

Typed or Printed

1/4/2023

Date



“RitePeople RitePrice RiteService”

City of Oelwein – 5 Year Contract Term			
Service Description	HH Service Cost/Mo	Units	Monthly Cost
96 Gallon Garbage Weekly	\$15.00	2430	\$36,450.00
96 Gallon Recycling EOW	\$10.00	2430	\$24,300.00
City Owned Locations	\$0.00	11	\$0.00
TOTAL:			\$60,750.00

Additional Services		
Service Description	HH Service Cost/Mo	Service Cost/Description
Bulky Item Pickup	N/A	\$35.00 Per Single Item, \$15.00 Per Add'l Item
Add'l Garbage Tote	\$15.00	
Add'l Recycling Tote	\$10.00	
Container Exchange	N/A	\$25.00 Each
Container Replacement	N/A	\$65.00 Each
Assisted/Elderly/Disabled	\$30.00	See Additional Service Notes
Extra Bag Stickers	N/A	\$2 Each, Max 3 Per HH Per Day



"RitePeople RitePrice RiteService"

Additional Services Notes:

-Service will be broken out into four zones; service of 96 gallon residential trash containers and 96 gallon recycling containers, same day for trash and recycling, same days as current

-96 gallon trash containers will be blue with black lids, 96 gallon recycling containers will be blue with blue lids and read "Recycling Only"

-64 gallon carts and concierge service will be available to those requiring it (assisted/elderly/disabled) which would entail collection by a driver from a set location by the owners house or garage. The driver would wheel out the cart, service it and return it. Monthly cost for this type of service would be \$30.00/month.

-Extra bag stickers will be made available for purchase at City Hall for \$2 each, maximum of 3 additional per house per service day. Residents would set out the bag next to their cart with the sticker visible to the driver. The cart would be emptied, reloaded with the extra bag and emptied again.

-Service of City trash dumpsters will be on Tuesday, City recycling dumpsters will also be serviced Tuesday, residential bulk item pickups will be available weekly on Tuesday year-round. City carts for trash/recycling will be serviced based on their zone (same as residential). Service of these locations will be provided at no cost.

-Regarding capacity Rite employs 17 drivers, 3 maintenance staff and 5 admin personnel. For equipment we have 5 automated side load trucks, 3 rear load trucks, 3 front load trucks, 13 roll-off trucks and 3 oil trucks. Oelwein specifically would be allocated 1 driver daily for residential trash/recycling collection and 1 driver for commercial service/bulk item collection once weekly. A real, local person will be available to answer a call from 6:00am-5:00pm Monday-Friday.

-In addition to the brochure we will provide in advance of service start, Rite is active on social media providing updates to service, holiday changes, trash/recycling best practices and responding to residents where appropriate. We can aid in PR efforts relevant to a transition in haulers.

-Rite is seeking a contract with a 10yr term, 3% annual increases. We would request exemption or a change to the parameters for insurance requirements listed in the RFP. The cities we currently service - Evansdale, Grundy Center, Waterloo and the area's largest employer, John Deere - have made this concession so there is precedent to do so.

Equipment Pictures by Type:

Automated Side Load Truck



Rear Load Truck



Carts



Rear Load Trash Dumpster



Residential Service References:

City of Evansdale (2021-Present)

Relationship: Residential Garbage & Recycling Collection, Citywide Cleanup, Drop-Site Recycling Collection

Contact: DeAnne Kobliska, Mayor
319-232-6683

mayor@cityofevansdale.org

City of Waterloo (2016-Present)

Relationship: Drop-Site Recycling Collection (4 sites), Citywide Cleanups (5-7 annually)

Contact: Scott Brunson, Sanitation Director
319-291-4455

scott.brunson@waterloo-ia.org

City of Grundy Center (2020-Present)

Relationship: Residential and Commercial Garbage & Recycling Collection, Bulk Item Pickup, Felix-Grundy Days, Grundy County Fair

Contact: Kristy Sawyer, City Clerk
319-825-6118

cityclerk@gcmuni.net

About Rite Environmental:

Rite is locally owned, we operate well-maintained equipment and employ well-trained, uniformed drivers. When you call our office, you will reach an actual person, not an automated voice message to direct you to another department. Rite provided containers are uniform in style and color. Each truck is equipped with a tablet for the driver, with each stop routed and geocoded to the pickup location. That means no missed stops and supremely efficient pickups. Additionally, it allows us to track the real time location of each truck in our fleet, and the ability to retrace a driver's breadcrumb trail on any given past date. If a customer is not serviced because they did not have it out or the container is inaccessible (car parked in front of it, etc.) the driver will take a picture, which is then linked directly to the customer's account and emailed to our office staff. Each truck providing residential service is also equipped with a dash cam.

Our Management Team:

Brian Hoyer, President
Theresa Heidemann, Office Manager
Doug Wilkinson, Operations Manager
Carey Hoyer, Maintenance Manager
Alex Tunland, Business Development

The Rest of the Rite Team:

Alfonso Brown, Operator
Aaron Cook, Operator
Jason Cox, Operator
Tim Crow, Maintenance
Tony Fleshner, Operator
Mark Huenefeld, Operator
Kurt Larsen, Operator
Leander Martin, Operator
Nick Miller, Operator
Chris Paul, Operator
Jake Rommel, Operator
Conner Scoles, Operator
Annette Sherwood, Administrative Assistant
Nick Snyder, Operator
Isaac Stanley, Maintenance
Josh Thompson, Operator
Kevin VanBrocklin, Operator
Randy VanBrocklin, Operator
Alex Wadsley, Operator
Duane Wilson, Operator

We appreciate the opportunity to present our bid for service to the City of Oelwein. Hopefully, in the coming years we can partner to provide the citizens of Oelwein better, safer service. We look forward to serving you.

Regards,



Brian Hoyer
Rite Environmental, Inc.