



**OELWEIN FIRE DEPARTMENT
CITY OF OELWEIN, IOWA
MEMORANDUM**

FROM: Jeremy P. Logan, Public Safety Chief

DATE: August 8, 2023

TO: Mayor Brette DeVore - Oelwein City Council - City Administrator Dylan Mulfinger

SUBJECT: Fire Department LED Sign - Bid Award Recommendation

The City of Oelwein - Fire Department has been awarded a \$45,000 grant from the FEMA-SAFER grant for a double-sided LED sign. The purpose of the sign is to enhance marketing and recruitment-retention efforts for the Oelwein Fire Department.

On April 17, 2023 the bid process was initiated for this project. Request for proposals was provided to seven reputable vendors. Five vendors responded that they had an interest in the project and three vendors conducted site visits/virtual meetings to discuss the project. The proposal deadline was set for May 30, 2023. On the date of the deadline, the city received one proposal. A few days after the deadline, an additional vendor submitted a proposal. An additional vendor, that had conducted a site visit, indicated that their representative fell ill with Covid19 and they were not able to submit a proposal in time. A review of the proposal received within the timeline, showed that the proposal did not meet the bid specifications. A review of the late bid reflected the same. The City of Oelwein and grant funded items generally desire to see at least three bids on a project.

On June 6, 2023, a second RFP was disseminated to the three vendors that had conducted site visits and maintained communication. This RFP provided further clarification on the project and detailed the areas in which the received RFP's were deficient. This second RFP had a deadline of June 20, 2023. At the time of the deadline, one company had submitted a proposal. Again, in the interest of receiving at least three competitive bids, we made personal contact with all three vendors and met with them to discuss the project and reason for not receiving more than one bid. The two vendors that failed to submit a bid advised that they misunderstood the deadline and wording listing them as the general contractor. The vendor that had submitted their proposal in time, needed further clarification on the project as their bid did not meet all areas of the bid specification.

Each of these vendors advised that they understood the project parameters and they were provided a new deadline of July 18th to provide a proposal. Again, only one company provided a proposal on time. The other two vendors provided their proposals after the deadline with one providing a proposal on July 24th and the other on July 26th.

The following outlines those proposals:



**OELWEIN FIRE DEPARTMENT
CITY OF OELWEIN, IOWA
MEMORANDUM**

- 1) Nesper Sign Advertising (Cedar Rapids): This vendor was late on each submission. Their final proposal is the lowest bid by approximately \$191, however, this proposal is not within the specs for the project as it is an 8mm display and the final specs called for a 6 mm display. Other vendors provided a 6 mm option as required. Their final proposal price for the qualifying sign =
\$44,809.52
- 2) Nagle Signs Inc. (Waterloo): This vendor was late on each submission. We had to reach out to them each step of the way to obtain information and proposals. Their final proposal price for the qualifying sign =
\$47,810.14
- 3) Varsity Group Marketing & Signs (Urbandale): This vendor was timely in each submission. Their final proposal price for the qualifying sign =
\$44,993.00

After receiving the bids, we received late notice from FEMA on a new requirement for the sign project. The Oelwein Fire Department sits in a flood zone. In order to continue with the project, FEMA is now requiring that the electrical component connections and the lowest part of the LED sign be at least four feet above ground. This late requirement would increase the size of the posts for the sign as well as the length of the electrical run for the project.

A conversation was had with Varsity Group on this new requirement. They estimated an additional cost of \$350 to meet those guidelines. Further discussion with Varsity Group has them agreeing to reduce that expense so that we can come within budget for this project. Varsity Group has agreed to a final proposal price of \$44,998 for this project.

I would respectfully recommend Varsity Group Marketing & Signs bid of \$44,998 for the double-sided LED sign project. The grant provides 100% reimbursement for this project and is within the grant budgeted amount.



Quote

P.O. Box 7853, Urbandale, IA 50323

#0053023-6rev

FOR:

City of Oelwein
20 Second Avenue SW
Oelwein, IA 50662
Phone: 641-732-3102

Date: Aug. 8, 2023

Contact: Scott Hale
Phone: 515-967-5500

Quote valid for 30 days

RE: Fire Department Outdoor LED Sign Project

Item / Description	Cost
<p>Outdoor Marquee Sign</p> <p>Two-sided, full-color LED sign with front service access</p> <p>Resolution: 6mm SMD</p> <p>Pixel matrix: Height - 144 Length - 384</p> <p>Number of pixels for each face: 55,296</p> <p>Active area of each face: Height--37.75 inches Length--100.75 inches Depth - 3.78 inches</p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> Proprietary "Flyslide" software Wireless communication capability Cloud-based hosting VX6 video processor and remote computer Light sensor Operational training Five-year warranty for parts 	<div style="border: 1px dashed black; padding: 5px; margin-bottom: 10px;">\$25,780.00</div>
<p>Assembly, crating, shipping of LED sign</p>	<div style="border: 1px dashed black; padding: 5px;">\$900.00</div>
<p>Fire Department identity signage</p> <p>Quantity: One (1) double-sided lighted sign cabinet</p> <p>Dimensions: Height - 24 inches Width - 101 inches</p> <p>Material: 3Mil DiBond with Gloss Laminate</p> <p>Finish: Black returns</p> <p>Design</p>	<div style="border: 1px dashed black; padding: 5px;">\$10,065.00</div>



Quote

P.O. Box 7853, Urbandale, IA 50323

#0053023-6rev

FOR:

Date: Aug. 8, 2023

City of Oelwein

20 Second Avenue SW

Contact: Scott Hale

Oelwein, IA 50662

Phone: 515-967-5500

Phone: 641-732-3102

Quote valid for 30 days

RE: Fire Department Outdoor LED Sign Project

Item / Description	Cost
Installation Concrete footings Steel support posts Travel and install labor	\$6,853.00
Electrical services Performed by Ken's Electric Inc. of Oelwein	\$1,400.00
Total	\$44,998.00

Note: The costs to repair any malfunctions or damage to the LED display caused by vandalism, misuse, traffic accidents or unusual weather events shall be the responsibility of the City of Oelwein

Terms: Purchase Order or 50% deposit due with order; balance due net 30 days upon completion

FOR:

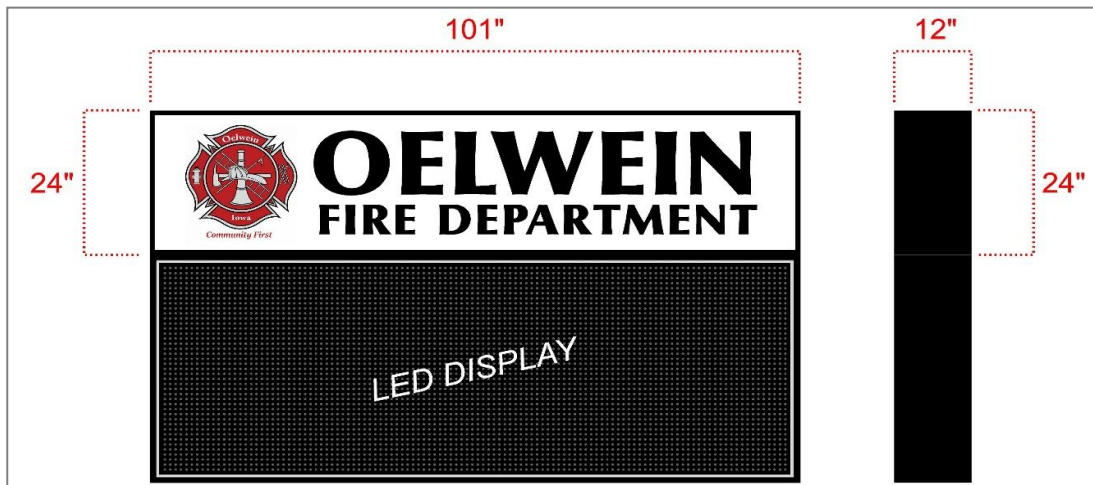
City of Oelwein

Date: Aug. 7, 2023

RE: Fire Department Outdoor LED Sign Project

Item / Description

Renderings of proposed sign; may not be exactly to scale



Option A



Option B

NESPER SIGN ADVERTISING, INC.



C E D A R R A P I D S , I O W A • N A T I O N A L

Proposal

Number: 43453

Date: 07/24/23

INSTALLED AT:

OELWEIN POLICE DEPARTMENT

501 ROCK ISLAND ROAD
OELWEIN, IA 50662

OELWEIN FIRE DEPT.
200 W CHARLES ST.
OELWEIN, IA 50662
JEREMY LOGAN

Nesper Sign hereby proposes to furnish all the materials and perform all the labor necessary for the completion of:

ALL QUALITY MATERIALS AND PROFESSIONAL LABOR AND EQUIPMENT TO DESIGN, SUPPLY AND INSTALL ONE (1) NEW DOUBLE-FACED ILLUMINATED CABINET MEASURING 1' TALL X 6'-3" WIDE ABOVE ONE (1) DOUBLE-FACED, WATCHFIRE BRAND, LOW VOLTAGE, FULL COLOR MESSAGE CENTER TO MATCH NESPER DESIGN #MS-0807. 8MM, 72 X 216 PIXEL MATRIX, MEASURING 29" TALL X 6'-3" LONG. INCLUDES IGNITE OPX CLOUD-BASED GRAPHIC SOFTWARE WITH TIME AND TEMPERATURE. OFFERS UP TO 1.2 QUINTILLION COLORS. CONTROLLED WITH 4G WIRELESS WITH LIFE OF SIGN CELLULAR DATA PLAN COMMUNICATIONS. INCLUDES ON-SITE HOOK UP AND TRAINING. PC BY OTHERS. ALSO INCLUDES DIGITAL PRINT VINYL ON .080 ALUMINUM OVER ANGLE IRON FRAME POLE COVER. INCLUDES POWER TO SIGN AND INCLUDES CITY SIGN PERMIT.

QUOTE... \$44,809.52 +TAX*

*PLEASE SEND IN A STATE OF IOWA SALES TAX EXEMPTION CERTIFICATE 31-014 WITH SIGNED PROPOSAL, IF CLAIMING SALES TAX EXEMPTION.

All material is guaranteed, as limited by paragraph 5 in the additional terms and conditions, to be as specified, and the above to be in accordance with the drawings and or specifications submitted for the above work and completed in a workmanlike manner for the sum of:

DOLLARS: \$44,809.52

TERMS: 1/2 DOWN, NET 30 DAYS PRICE IS GOOD FOR 30 DAYS

Maximum Payment by Credit Card is \$1000.00
(INTEREST OF 1.5% WILL BE ADDED TO PAST DUE ACCOUNTS)

MIKE SCHULTE

NESPER SIGN ADVERTISING, INC.



C E D A R R A P I D S , I O W A • N A T I O N A L

Proposal

Number: 43453

Date: 07/24/23

INSTALLED AT:

OELWEIN POLICE DEPARTMENT

501 ROCK ISLAND ROAD
OELWEIN, IA 50662

OELWEIN FIRE DEPT.
200 W CHARLES ST.
OELWEIN, IA 50662
JEREMY LOGAN

Nesper Sign hereby proposes to furnish all the materials and perform all the labor necessary for the completion of:

ACCEPTANCE OF PROPOSAL

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above. I agree to the additional terms and conditions on reverse side.

BUYER

NE SPER SIGN ADVERTISING, INC.

By _____

By _____

Title _____

Title _____

Guaranteed by _____

Contract Date _____

SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS

4620 J. St. SW • Cedar Rapids, IA 52404-4928
(319) 366 - 5312 • Fax (319) 366- 6493 • 800 332-8403



NESPER SIGN ADVERTISING, INC.

ADDITIONAL TERMS AND CONDITIONS

- 1) This proposal (the "Agreement") is made for specially constructed equipment and when accepted is not subject to cancellation. Nesper shall not be responsible for errors in plans, designs, specifications or drawings furnished by buyer or for defects caused thereby.
- 2) Nesper shall commence the construction of display and prosecute the work thereon with due diligence until completion. All obligations to be performed by Nesper hereunder shall be subject to delay or failure resulting from war, fire, labor disputes, unforeseen commercial delays, acts of God, regulations or restrictions of the Government or public authorities, or other accidents, forces, conditions or circumstances beyond Nesper's control.
- 3) Buyer shall be responsible for securing and maintaining in force all necessary permits from the owner of the premises upon which display is to be installed, and for all other private permissions necessary for the maintenance, use, and existence of display. Nesper shall apply for public permits. Buyer shall be responsible for additional costs incurred should procedures other than normal permit applications be required. Nesper shall not be obligated to commence construction of display until public permits have been issued. If public permits are denied after every reasonable effort by both parties to secure the same, then agreement shall terminate without liability to either party.
- 4) Buyer shall (a) bring feed wires of suitable capacity and approved type to the location of the display, and make connection thereto, (b) pay for all electrical energy used by display, and (c) be responsible for the supply thereof. In the event substantially adverse building or soil conditions or underground obstructions are encountered at delivery site, parties agree to adjust installation cost to extent of Nesper's additional cost. **Nesper Sign will be responsible for public utility locate. Client is responsible for all costs and marking of ALL private utility locate. Should private utility locate not be clearly marked, Nesper assumes no responsibility for repairs.**
- 5) Nesper unconditionally warrants, as set forth on the prior page, the signs against defective workmanship and materials for 90 days from date of shipment or installation, if installation is effected by Nesper, and disclaims all other warranties, including the implied warranties of fitness and merchantability. Any part found by Nesper to be defective due to faulty workmanship or materials, within the warranty period, will be repaired or replaced f.o.b. point of production. Other than the replacement of such defective work or material, Nesper shall not be liable for any damage or losses, including but not limited to incidental or consequential damages, whether breach of contract or negligence, and Buyer's sole remedy shall be limited to the replacement of defective work or material.
- 6) Payment for items purchased under the terms of this agreement will be made upon receipt of invoices submitted. In the event payment is not made as agreed, Buyer agrees to pay a service charge on past due amount from the times they are due, thirty (30) days from invoice date, at the rate of 1 1/4% per month. In the event Nesper takes action to enforce the terms of this Agreement, attorney's fees shall be added.
- 7) Title to all materials and property covered by this contract shall remain in Nesper and shall not be deemed to constitute a part of the realty which it may be attached until the purchase price is paid in full. Nesper is given an express security interest in said material and property both erected and unerected notwithstanding the manner in which such personal property shall be annexed or attached to the realty. In the event of default by Buyer, including, but not limited to, payment of any amounts due and payable, Nesper may at once (and without process of law) take possession of and remove, as and when it sees fit and where found, all materials used or intended for use in this construction of said equipment and any and all property called for in the Agreement without being deemed guilty of trespass.
- 8) When the Agreement is signed by a duly authorized person of each party, all provisions contained herein become integral parts of the Agreement, and there is no other agreement or understanding of any nature specifically incorporated herein by reference.
- 9) The Agreement shall be governed by and construed in accordance with Iowa law, and Buyer agrees to submit any disputes arising in connection with this Agreement to the exclusive jurisdiction of the Linn County District Court.

This Agreement, with all conditions as noted, is herewith accepted by both parties.

OPTIONAL ELECTRIC SIGN MAINTENANCE AGREEMENT (the "Sign Agreement")

Make prompt inspection of display on Customer's request.

Repair or replace inoperative luminous tubes.

Replace burned out incandescent and/or fluorescent lamps.

Replace defective transformers and/or ballasts.

Repair defective wiring within display.

Replace broken or defective housing, sockets, tube supports and insulators.

Clean display completely once each year.

Maintain flasher(s).

Repaint all exposed painted surfaces as needed.

Repaint tube cross-over sections as needed.

Electrical wiring service to the display and controls of same located outside the sign body, and repair or replacement of plastic or metal components, are **not** included in this Sign Agreement.

Does not include replacement of neon tubes or LED's that dim over time through natural processes.

RATE PER MONTH \$ _____ Months

The services rendered under this Sign Agreement begin one year after installation and remain in force for a period of 12 months and are to continue thereafter for similar periods of time unless written notice of termination is given thirty (30) days prior to the expiration of such terms.

Date _____ Signed _____



1020 Wilbur Ave.
 PO BOX 2098 Waterloo, IA 50704
 319-233-4604 • 800-728-4604 • Fax: 319-233-7514

605 Iowa Ave. W
 Marshalltown, IA 50158
 641-752-6608 • 888-656-SIGN • Fax: 641-752-6968

REMIT TO: P.O. BOX 2098 WATERLOO, IA 50704

PROPOSAL

Proposal #: 38000

Proposal Date: 07/26/23
 Customer #: CRM017597
 Page: 1 of 5

SOLD TO:	JOB LOCATION:
Oelwein Fire Department 200 West Charles St Oelwein IA 50662	Oelwein Fire Department 200 West Charles St Oelwein IA 50662 REQUESTED BY: Jeremy Logan

NAGLE SIGNS INC (HEREINAFTER CALLED THE "COMPANY") HEREBY PROPOSES TO FURNISH ALL THE MATERIALS AND PERFORM ALL THE LABOR NECESSARY FOR THE COMPLETION OF:

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	QUOTE #40088-6MM 7-24 DESIGN - Provide and install double-sided monument sign with Daktronics digital display. Overall dimensions 7'6" wide and 7'0" tall, with 2'11"x 7'6" GT6x 6mm 120x360 Daktronics display. Price includes backlit logo and lettering on lower routed aluminum pole cover, excavation in grass with steel structure set in concrete footing, connection to electric at base of sign, running (2) 20AMP circuits in conduit from breaker panel at NE corner of building, cloud based control using Venus Control Suite, wireless modem with Verizon 4G cellular data plan, 5 year warranty on display parts, 1 year labor warranty on all sign components. Sales tax and sign permit fee extra.	\$47,810.14	\$47,810.14

ALL MATERIAL IS GUARANTEED TO BE AS SPECIFIED, AND THE ABOVE TO BE IN ACCORDANCE WITH THE DRAWINGS AND OR SPECIFICATIONS SUBMITTED FOR THE ABOVE WORK AND COMPLETED IN A WORKMANLIKE MANNER FOR THE SUM OF:

TOTAL PROPOSAL AMOUNT: \$47,810.14

TERMS: 50.0% DOWN, BALANCE DUE ON COMPLETION
 (INTEREST OF 1.5% PER MONTH WILL BE ADDED TO PAST DUE ACCOUNTS)

THIS PRICE DOES NOT INCLUDE ELECTRICAL HOOKUP, PERMITS, ENGINEERING, SHIPPING, FREIGHT OR SALES OR USE TAX UNLESS SPECIFICALLY STATED.

NOTE: THIS PROPOSAL MAY BE WITHDRAWN IF NOT ACCEPTED WITHIN 30 DAYS. WORK WILL NOT BEGIN UNTIL DOWN PAYMENT AND WRITTEN ACCEPTANCE IS RECEIVED.

ANY ALTERATION FROM THE ABOVE SPECIFICATIONS INVOLVING EXTRA COSTS, WILL BE EXECUTED ONLY UPON WRITTEN ORDERS, AND WILL BECOME AN EXTRA CHARGE OVER AND ABOVE THE ESTIMATE TO BE PAID BY THE PURCHASER.

TERMS AND CONDITIONS

1. All agreements contingent upon strikes, accidents, material shortages or any

COMPANY INITIALS _____

CUSTOMER INITIALS _____



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605 Iowa Ave. W
Marshalltown, IA 50158
641-752-6608 • 888-656-SIGN • Fax: 641-752-6968

REMIT TO: P.O. BOX 2098 WATERLOO, IA 50704

PROPOSAL

Proposal #: 38000

Proposal Date: 07/26/23
Customer #: CRM017597
Page: 2 of 5

other delays beyond our control.

2. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workmen's Compensation Insurance.
3. This proposal is made for specially constructed equipment and when accepted by owner is not subject to cancellation. NAGLE SIGNS INC shall not be responsible for errors in plans, designs, specifications or drawings furnished by owner or its representatives, or for defects or increased costs caused by such errors.
4. NAGLE SIGNS INC shall commence the constructions of display and prosecute the work thereon with due diligence until completion. All obligations to be performed by NAGLE SIGNS INC hereunder shall be subject to delay or failure resulting from war, fire, labor disputes, material shortages, unforeseen commercial delays, acts of God, regulations or restrictions of the Government or public authorities, or other accidents, forces, conditions or circumstances beyond its control.
5. Owner shall be responsible for securing and maintaining in force all necessary permits from the owner of the premises upon which display is to be installed, and for all other private permissions necessary for the maintenance, use and existence of display. NAGLE SIGNS INC shall apply for public permits. Only the cost of normal permit applications is included in this proposal. Buyer shall be responsible for any and all costs incurred should procedures other than normal permit applications be required. NAGLE SIGNS INC shall not be obligated to commence construction of display until public permits have been issued. If public permits are denied after every reasonable effort by both parties to secure same, then this agreement shall terminate without liability to either party.
6. Buyer shall bring feed wires of suitable capacity and approved type to the locations of the display, and make connection thereto, and shall pay for all electrical energy used by display and shall be responsible for the supply thereof in the event substantially adverse building or soil conditions or underground obstructions are encountered at delivery site. In the event of such adverse building or soil conditions or underground obstructions, owner agrees that Nagle Signs shall be allowed to increase the price quoted in this proposal to the extent of Nagle Signs, Inc's. additional costs.
7. Owner shall be responsible for locating all property lines and utility easements and existing utilities located within or on the real estate on which the display is to be constructed.
8. NAGLE SIGNS INC unconditionally warrants the signs against defective workmanship and materials for 1 year from date of shipment or installation, if installation is effected by NAGLE SIGNS INC Any part found by NAGLE SIGNS INC to be defective due to faulty workmanship or materials within the warranty period will be repaired or replaced f.o.b. point of production. NAGLE SIGNS INC SPECIFICALLY DISCLAIMS ALL OTHER WARRANTIES OF ANY KIND OR NATURE WHATSOEVER, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. NAGLE



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PROPOSAL

Proposal #: 38000

Proposal Date: 07/26/23
Customer #: CRM017597
Page: 3 of 5

SIGNS INC shall not be liable for any incidental or consequential damages or losses. Owners sole and exclusive remedy against NAGLE SIGNS INC for the breach of its express warranty contained herein shall be the replacement of such defective work or material.

9. Payment for items purchased under the terms of this agreement will be made upon receipt of invoices submitted. In the event payment is not made within thirty (30) days of the invoice date, Buyer agrees to pay a service charge on past due amounts at the rate of 1½% per month. In the event this agreement is placed for collection with a collection agency or if litigation is commenced to collect amounts owed, Buyer shall be responsible for all costs incurred by Nagle Signs, including but not limited to its reasonable attorney's fees.
10. Title to all materials and property covered by this contract shall remain in NAGLE SIGNS INC and shall not be deemed to constitute a part of the realty to which it may be attached until the purchase price is paid in full. NAGLE SIGNS INC is given an express security interest in said material and property both erected and unerected notwithstanding the manner in which such personal property shall be annexed or attached to the realty and is authorized to file a financing statement perfecting this security interest. In the event of default by Buyer, including, but not limited to, payment of any amounts due and payable, NAGLE SIGNS INC may at once (and without process of law) take possession of and remove, as and when it sees fit and wherever found, all material used or intended for use in this construction of said equipment and any and all property called for in this Agreement without being deemed guilty of trespass.
11. When this Agreement is signed by a duly authorized person of each party, this document shall constitute a binding contract and the entire agreement between the parties and shall supersede all other written or oral agreements. The parties agree that a signature communicated by facsimile or by e-mail shall Have the same effect as an original signature on an original document, and either party may prove the existence of a binding contract by producing a copy thereof with a signature obtained through electronic means (by facsimile or e-mail). This contract shall be governed by the laws of the state of Iowa.
12. Owner is liable for any and all state, local or federal taxes imposed upon this transaction, including but not limited to sales and/or use tax. Owner will be liable for the taxes even if the taxes are not included in the original invoice to Owner if the taxes are imposed by a governing body after invoicing.
13. The Iowa District Court in and for Black Hawk County, Iowa shall have exclusive jurisdiction of all actions of any kind or nature whatsoever arising out of the work to be performed pursuant to this proposal including but not limited to any action by NAGLE SIGNS INC to collect amounts owed to it pursuant to the terms of this proposal and any corresponding invoice, and the parties consent to exclusive jurisdiction and venue in said court.

THIS PROPOSAL DOES NOT BECOME EFFECTIVE UNTIL SIGNED AND DATED BY THE COMPANY.

COMPANY INITIALS _____

CUSTOMER INITIALS _____



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PROPOSAL

Proposal #: 38000

Proposal Date: 07/26/23
Customer #: CRM017597
Page: 4 of 5

THE ABOVE PRICES, SPECIFICATIONS, AND CONDITIONS ARE SATISFACTORY AND ARE HEREBY ACCEPTED. YOU ARE AUTHORIZED TO DO THE WORK AS SPECIFIED. PAYMENT WILL BE MADE AS OUTLINED ABOVE.

SALESPERSON: _____

DATE: _____

ACCEPTED BY: _____

TITLE: _____

SIGNATURE: _____

DATE: _____

COMPANY INITIALS _____

CUSTOMER INITIALS _____



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REMIT TO: P.O. BOX 2098 WATERLOO, IA 50704

DEPOSIT INVOICE

Invoice #: **DP38000**

Inv Date: 07/26/23
 Customer #: CRM017597
 Page: 5 of 5

SOLD TO:	JOB LOCATION:
Oelwein Fire Department 200 West Charles St Oelwein IA 50662	Oelwein Fire Department 200 West Charles St Oelwein IA 50662 REQUESTED BY: Jeremy Logan

ORDERED BY	PO NUMBER	SALESPERSON	ORDER DATE	PAYMENT TERMS	DUE DATE
Jeremy Logan		Mason Fromm	07/24/23	50.0% Due Upon Receipt	11/01/23

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	QUOTE #40088-6MM 7-24 DESIGN - Provide and install double-sided monument sign with Daktronics digital display. Overall dimensions 7'6" wide and 7'0" tall, with 2'11"x 7'6" GT6x 6mm 120x360 Daktronics display. Price includes backlit logo and lettering on lower routed aluminum pole cover, excavation in grass with steel structure set in concrete footing, connection to electric at base of sign, running (2) 20AMP circuits in conduit from breaker panel at NE corner of building, cloud based control using Venus Control Suite, wireless modem with Verizon 4G cellular data plan, 5 year warranty on display parts, 1 year labor warranty on all sign components. Sales tax and sign permit fee extra.	\$47,810.14	\$47,810.14
	TOTAL PROPOSAL AMOUNT		----- \$47,810.14
	*** FINAL INVOICE AMOUNT MAY VARY UPON COMPLETION ***		

PLEASE PAY THIS DEPOSIT AMOUNT:	\$23,905.07
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City of Oelwein
Request for Bid

Bid Title: Fire Department Outdoor LED Sign Project

Description:

ADVERTISEMENT FOR BIDS

LED Display/Sign Acquisition and installation

The City of Oelwein is soliciting bids for the purchase and installation of a double-sided full-color outdoor LED display/sign and associated items at the property located at 200 West Charles, Oelwein, Iowa. The bidder for this project will be the overall general contractor, and will be responsible for the complete sign acquisition, purchase, installation, footers, and all necessary electrical considerations/installation for the sign. Electrical considerations include, but are not limited to the electrical service to the sign and electrical hook-up. Bidders may utilize local electrical and concrete contractors. The project comprises of the following mandatory minimum items:

1. Double-sided full-color outdoor LED display/sign
2. The primary bid will be for a 10 mm full color display. Bidders should provide cost options for an 8 mm and 6 mm display.
3. The display will be housed on a monument mount.
4. The display will be integrated into a surrounding internally LED lighted sign identifying the Oelwein Fire Department with maximum viewing being provided to the LED messaging display. The department is open to design and sizing ratio between the back-lit identifying sign and the actual LED messaging display. Consideration will be given to the proposal with the maximum LED messaging display with fiscal consideration in mind.
5. Graphics on sign shall be digitally printed, UV protected, and adhered to the inside of sign face.
6. Maximum overall sign dimensions, to include framing, posts, pedestal/monument, and accessories cannot exceed 8 feet in length and 6 feet in height. Bids will list what the active display area is of each sign proposed.
7. Display will allow for multiple of text with use of custom images and videos.
8. Entire sign UL Listed and FCC Part 15 compliant.
9. Communication method: Proposals should allow for remote connectivity/communication that does not include reoccurring monthly or annual costs.
10. Software: Free updates for the life of the product. Controllable in any location with varying devices.
11. Maximum wind load rating of at least 120 mph.
12. Display should be vandal resistant.
13. All costs of installation and purchase.
14. 5-year warranty on display parts/components.
15. Lifetime warranty on structure and faces.
16. Submitted bids shall include at least two different proposed designs in color imagery for reference.

This document has been authored with the best intentions of including necessary and comparable specifications. The bidder is ultimately responsible for providing a bid that is inclusive of all relevant materials and work for a completed project.

This project is being supported with funds from the Department Homeland Security (SAFER) grant. Vendor must demonstrate that they are not suspended or debarred based upon their status at the time of award via;

<https://www.sam.gov/SAM/pages/public/searchRecords/search.jsf>

Site visits can be scheduled by emailing Public Safety Chief Jeremy Logan – jlogan@oelweinpolice.org.

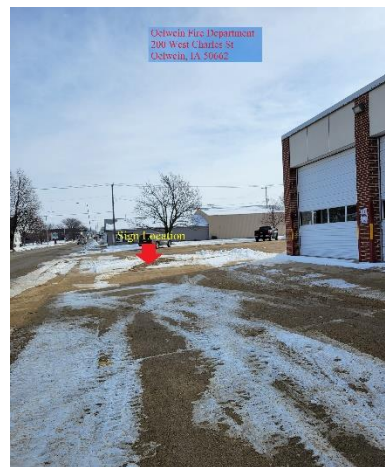
See image below for desired sign location in relation to the building.

Sealed bids for the Oelwein Fire Department Outdoor LED Display/Sign project will be received at 20 2nd Ave SW, Oelwein, Iowa 50662 until 10:00 a.m. Tuesday, May 30, 2023.

The City of Oelwein hereby notifies all bidders that it will affirmatively insure that in any contract entered into pursuant to this advertisement will be afforded full opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of race, color, sex, or national origin in consideration for an award. The City of Oelwein is an Equal Opportunity Employer. We encourage all small and minority owned firms and women’s business enterprises to participate. No bidder may withdraw his bid within (60) days after the actual date of the opening thereof.

All contracts entered into will comply with all federal requirements necessary to meet contract needs.

Publication Date/Time: April 17, 2023 at 2:00 p.m.
Closing Date/Time: May 30, 2023 at 10:00 a.m.
Bid Opening Information: 501 Rock Island Road, Oelwein, IA 50662 – At least two city officials to review
Contact Person: Public Safety Chief Jeremy P. Logan -501 Rock Island Road -Oelwein, IA 50662
jlogan@oelweinpolice.org





City of Oelwein Revised Request for Bid

Bid Title: Fire Department Outdoor LED Sign Project

Description:

ADVERTISEMENT FOR BIDS

LED Display/Sign Acquisition and installation

In April of 2023, the City of Oelwein solicited for bids in reference to an outdoor LED display/sign project. None of the bids received successfully complied with all of the RFP requirements. This bid process has allowed the City of Oelwein to reconsider the original scope of the project. Be assured, for those vendors that submitted a proposal, the details of your proposal have not and will not be shared with others.

The City of Oelwein will accept new proposals for this project based upon these considerations for the purchase and installation of a double-sided full-color outdoor LED display/sign and associated items at the property located at 200 West Charles, Oelwein, Iowa. The bidder for this project will be the overall general contractor, and will be responsible for the complete sign acquisition, purchase, installation, footers, and all necessary electrical considerations/installation for the sign. Electrical considerations include, but are not limited to the electrical service to the sign and electrical hook-up. Bidders may utilize local electrical and concrete contractors. The project comprises of the following mandatory minimum items:

1. Double-sided full-color outdoor LED display/sign
2. Bidders should provide cost options for an 8 mm and 6 mm display.
3. The display will be housed on a monument mount provided and installed by the vendor.
4. The display will be integrated into a surrounding internally LED lighted sign identifying the Oelwein Fire Department with maximum viewing being provided to the LED messaging display. The department is open to design and sizing ratio between the back-lit identifying sign and the actual LED messaging display. Consideration will be given to the proposal with the maximum LED messaging display with fiscal consideration in mind.
5. Graphics on sign shall be digitally printed, UV protected, and adhered to the inside of sign face.
6. LED vendors provide for varying sign dimensions based upon the manufacturer that they utilize. Because of this, a specific LED sign measurement will not be provided. The area in which the sign will be located is capable of an overall sign measuring up to 9 feet in length and 7 feet in height. Based upon the initial proposals that did not meet the guidelines, an LED display of 8 feet in length is not fiscally possible. Vendors should take this into consideration and slightly step back the LED display when developing their proposal.
7. Display will allow for multiple lines of text with use of custom images and videos.
8. Entire sign UL Listed and FCC Part 15 compliant.
9. Communication method: Proposals should allow for remote connectivity/communication that does not include reoccurring monthly or annual costs.
10. Software: Free updates for the life of the product. Controllable in any location with varying devices.
11. Maximum wind load rating of at least 120 mph.
12. Display should be vandal resistant.
13. All costs of installation and purchase.
14. 5-year warranty on display parts/components.
15. Lifetime warranty on structure and faces.
16. Submitted bids shall include at least two different proposed designs in color imagery for reference.

This document has been authored with the best intentions of including necessary and comparable specifications. The bidder is ultimately responsible for providing a bid that is inclusive of all relevant materials and work for a completed project.

This project is being supported with funds from the Department Homeland Security (SAFER) grant. Vendor must demonstrate that they are not suspended or debarred based upon their status at the time of award via;

<https://www.sam.gov/SAM/pages/public/searchRecords/search.jsf>

Site visits can be scheduled by emailing Public Safety Chief Jeremy Logan – jlogan@oelweinpolic.org.

See image below for desired sign location in relation to the building.

Sealed bids for the Oelwein Fire Department Outdoor LED Display/Sign project will be received at 20 2nd Ave SW, Oelwein, Iowa 50662 until 10:00 a.m. Tuesday, June 20, 2023.

The City of Oelwein hereby notifies all bidders that it will affirmatively insure that in any contract entered into pursuant to this advertisement will be afforded full opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of race, color, sex, or national origin in consideration for an award. The City of Oelwein is an Equal Opportunity Employer. We encourage all small and minority owned firms and women’s business enterprises to participate. No bidder may withdraw his bid within (60) days after the actual date of the opening thereof.

All contracts entered into will comply with all federal requirements necessary to meet contract needs.

Publication Date/Time: June 6, 2023 at 11:00 a.m.
Closing Date/Time: June 20, 2023 at 10:00 a.m.
Bid Opening Information: 501 Rock Island Road, Oelwein, IA 50662 – At least two city officials to review
Contact Person: Public Safety Chief Jeremy P. Logan -501 Rock Island Road -Oelwein, IA 50662
jlogan@oelweinpolic.org

