



BOARD OF ALDERMEN
AGENDA ITEM
01/07/26

ISSUE: BJAG Equipment Grant Application

PRESENTED BY: Andrew Page, Interim Police Chief

DEPARTMENT: Police Department Fund - 10

Background: This request is for the Board to authorize the Police Department to apply for the BJAG Equipment Grant up to \$50,000 to purchase Mobile Data Terminals and Radios. There is no matching requirement and if awarded, the Board will be required to adopt a budget ordinance amendment to accept the grant.

Attachments: Justification Letter from the Interim Police Chief and BJAG Grant application.

Recommendation: Approve the Police Department applying for the BJAG Grant.

Action Needed: Yes

Suggested Motion: *"I, _____, make a motion to approve the Police Department applying for the BJAG Equipment Grant up to \$50,000."*

Funds: 10

Follow Up: Interim Police Chief

Town of North Topsail Beach

Service



Integrity

Police Department

Interim Chief Andrew Page

December 16, 2025

The Honorable Mayor & Board of Alderman
2008 Loggerhead Court
North Topsail Beach, NC 28460

Subject: Law Enforcement Equipment Grant

Dear Mayor Grant and Members of the Board,

I am requesting the review and approval of the following grant application, due by January 31st, 2026, to the Governor's Crime Commission for an award of up to \$50,000 used to purchase Mobile Data Terminals and Radios for the Police Department.

We understand the Board's commitment to responsible governance and North Topsail Beach's future. This grant offers a cost-effective way to provide the Police Officers with updated equipment.

I have attached the detailed application that will be submitted to the Governor's Crime Commission.

Thank you for your time, consideration, and dedication to our community.

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew Page".

Andrew Page
Interim Chief



GCC Application ID: 2000087378

Subrecipient:	Town of North Topsail Beach	*Project Name:	2026-North Topsail Beach...
Created On:	12/16/25	Indirect Cost Rate:	0.00
Program Priority:	CJI 2026-LEA Equipment-50K/yr	Matching Funds %:	0.00
Period of Perform... :	Oct 1, 2026	Maximum Budget	50,000.00
Period of Performance (To):	Sep 30, 2027		

Project Abstract (The Problem): Briefly describe project's purpose, identify target population, and discuss program components which address the identified problem. Include local statistics to substantiate the need. (Max 300 characters) :

Located in Onslow County, economic tier 2 level, we assist other neighboring departments when requested. Jan 2025-Nov 2025 we have assisted over 260 times. Our MDTs and radios are outdated and have hardware issues. Our community is small but highly popular, growing 400%-500% during summer months.

Please identify the partners with whom you will collaborate and briefly describe how that collaboration will occur. (Max 1300 characters) .:

Our police officers collaborate with the County Dispatch, Onslow County Sheriff's Department, Surf City, and Topsail Beach. Our Police Department has Mutual Aid Agreements in place with our neighboring Towns, and we aid when needed. Having up to date equipment is essential for clear communications Our department participates in the Governor's Highway Safety Patrol Events with neighboring towns and will use our new equipment to ensure clear communications and report events with no hinderance due to outdated equipment.

Project Narrative Summary: Please provide additional information about your project application. (Max 1300 characters):

Our community faces rising emergency calls with our growing tourism base. This puts a strain on our officer's dues to faulty communication equipment and outdated, slow mobile data terminals. These issues can delay response times and impact outcomes. This project proposes providing mobile data terminals and radios for better communications and support to not only residents, visitors, but also neighboring towns that need our assistance.

Project Timeline of Activities (Max 1300 characters):

October-December 2026 - Purchase Equipment, January-March 2026 - Inventory, install programs, train officers, April-June 2026 - Full deployment of equipment, July-September 2026 - Evaluate equipments performance and effectiveness.

Goals

Grantees are limited to two goals. Your project should at least have one goal.

Description (Max 500 characters):

To provide Officers with effective updated Mobile Data Terminals for better security that will also help them perform their job efficiently. Which in return helps the citizens and tourists of our community.

Description (Max 500 characters) :

To provide Officers with updated and better radios to communicate clearly with dispatch and other law enforcement officers.

☒ Objectives 1

Objective (Max 500 characters):

Provide 12 Patrol Officers with updated rugged laptops that will help them provide faster and better service to our community.

Performance Measure (Max 500 characters):

The laptops will be inspected to ensure that they are properly installed and maintained. Feedback will be given from the Patrol Officers to verify that the laptops are performing and operating as they should.

Evaluation Method (Max 500 characters):

The department will continue to monitor and evaluate the performance of the purchased laptops. This will be done by monitoring support calls to our IT Department and the downtime of each laptop when updates to software are made.

☒ Objectives 2

Objective (Max 500 characters):

Replace 2 of our current radios with updated radios to provide faster and better service to our community.

Performance Measure (Max 500 characters):

Radios will be inspected and programmed to the correct channels. Feedback will be given from the Patrol Officers to verify that radios are operating as they should.

Evaluation Method (Max 500 characters):

The department will continue to monitor and evaluate the performance of the purchased radios. This will be done by our Officers and our IT Department.

Project Director Name:

Keri Simpson

Financial Officer Name:

Wayne Johannessen

Authorizing Official Name:

Alice Derian

Project Director Phone:

910-328-0042

Financial Officer Phone:

910-328-1349

Authorizing Official Phone:

910-328-1349

Project Director Email:

ksimpson@northtopsailbe...

Financial Officer Email:

wjohannessen@northtopsailbe
achnc.gov

Authorizing Official Email:

aderian@northtopsailbeachnc.
gov

Project Director Title:

Program Support Specialist

Financial Officer Title:

Finance Officer

Authorizing Official Title:

Town Manager

Implementing Agency

*Implementing Agency ID:

North Topsail Beach Police Department

State:

NORTH CAROLINA

Implementing Agency Name:

North Topsail Beach Police Department

Zip Code:

28460

Address/Street:

2008 Loggerhead Court

*Phone:

(910) 328-0042

Address/ No.:

Fax:

(910) 328-1943

City:

North Topsail Beach

No Sworn Officers:

22

Budget Summary by Expense Group

Expense Group	Year1 Amount	Year2 Amount	Year3 Amount	Total Amount
Equipment	\$41,905.20	\$0.00	\$0.00	\$45,901.39
Totals	\$41,905.20	\$0.00	\$0.00	\$45,901.39

Budget Table

[7](#) [Export](#)

Requested amount

Qty

Description

15,748.96

2

Motorola 2-N70 Radios

26,156.24

12

Dell Pro Rugged 14 Laptops

General

US Congressional Districts:

03

Population of Project Area:

1000

Project Counties:

ONSLOW

City (Principal Place of Performance):

North Topsail Beach

NC Senate Districts:

06

NC House Districts:

010

Zip Code (Principal Place of Performance):

28460-_____

Is this application for a
continuation of a current
GCC-funded project?

☒ No, this application is for
a new Project

☐ Yes, this is a
continuation of services or
act

QUALIFYING INFORMATION

The questions below are specific to the priority under which you applied. Please remember that your proposal needs include only one of the bullet components to which the questions are directed but may include more than one. The information you provide will be available to the grant reviewers. To that end, please respond to each question briefly. If your proposal does not include any of the components mentioned in that provision, your proposal may not receive consideration.

Certification

CERTIFICATION

A. Certification of Non-Supplanting:

- ☐ The applicant hereby certifies that federal funds will not be used to supplant or replace State or local funds, but will instead be used to increase the amounts of such funds that would, in the absence of federal funds, be made available for project activities.

B. Certification of Filing an Equal Employment Opportunity Program:

- ☐ The project director certifies that the applicant/grantee has formulated an Equal Opportunity Program, ...
- ☐ The project director certifies that the Amended Equal Employment Guidelines (28 C.F.R. 42.301, et seq...

Please check all the boxes that apply.:

- | | |
|---|---|
| <input type="checkbox"/> Recipient has less than 50 employees | <input type="checkbox"/> Recipient is an Indian tribe |
| <input type="checkbox"/> Recipient is a non-profit organization | <input type="checkbox"/> Recipient is an educational institution |
| <input type="checkbox"/> Recipient is a medical institution | <input type="checkbox"/> Recipient is receiving an award less than \$25,0 |

D. Certification of Submission of Current Annual Operating Budget::

- ☐ The project director certifies that a copy of the implementing agency's current annual operating budget will be submitted upon request.

E. Certification that Applicant is Eligible to Receive Federal Funds::

- ☐ The project director certifies that neither the grant applicant nor any of its officers, directors or consultants are presently debarred, proposed for debarment, suspended, declared ineligible or voluntarily excluded from receiving federal funds. [If the director cannot make this certification, an explanation must be attached. If this certification cannot be provided, the applicant will not necessarily be denied participation in this program. The certification or explanation will be considered in connection with the determination by the Governor's Crime Commission as to whether or not to approve the application. However, if neither the certification nor an explanation is provided, the application will be rejected.

F. Certification Regarding Lobbying:(for agencies receiving \$100,000 or more):

The project director certifies that (1) no federally appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any federal agency, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any agreement; (2) If any non-federal funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this federal grant, the project director shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions

G. Drug Free Workplace Compliance: (for state agencies only):

- ☒ The project director certifies that (1) a drug-free workplace awareness program was held on and/or will be held annually on which all grant project employees are required to attend; (2) a copy of the agenda of that program, including an attendance sheet signed by all employees, will be provided to the Governor's Crime Commission; (3) a statement will be published notifying employees that any unlawful involvement with a controlled substance is prohibited in the grantees workplace and that specific actions will be taken against employees who violate this rule; (4) all employees will receive a copy of this notice; (5) all employees must agree to abide by the statement and to notify the applicant of any criminal drug statute conviction for a violation occurring in the workplace within 5 days of the conviction; (6) within 10 days of receiving such notice, the applicant will inform the Governor's Crime Commission of an employee's conviction; (7) any employee so convicted will be disciplined or required to complete a drug abuse treatment program; and (8) the applicant will make a good faith effort to maintain a drug-free workplace, in accordance with the requirements of Sections 5153 and 5154 of the Anti-Drug Abuse Act of 1988 and Sections 8103 and 8104 of Title 41 of the United States Code.

H. Certification of Compliance with General Statute 114-10.01: (for law enforcement agencies only):

- ☒ The project director certifies that the implementing agency is presently in compliance and will remain in compliance with the traffic stop reporting provisions of General Statute 114-10.01 for the duration of the funded project. An agency may be in compliance with the reporting provisions of General Statute 114-10.01 where traffic stops are reported to the Division of Criminal Information, North Carolina Department of Justice, or where the agency does not meet any of the statutory criteria requiring the reporting of stops. A listing of law enforcement agencies currently required to report traffic stop information may be found at <http://www.ncdoj.gov/AgenciesRequiredList.aspx>.

I. IRS Form 990 and IRS Form 990-EZ::

- ☐ The project director certifies that the most recently-filed IRS Form 990 ("Return of Organization Exempt Fr
- ☐ The implementing agency is not a nonprofit organization.
- ☐ The implementing agency is a nonprofit organization that is exempt from the requirement to file an IRS Fo
- ☐ The implementing agency is a nonprofit organization that is not exempt from the requirement to file an IR

J. Funding of Salaried Positions:

The financial officer certifies that no staff are funded more than 100% salaried effort across all funding sources including, but not limited to, funding provided by the Governor's Crime Commission.



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Your personalized Quote is now available for purchase.

Complete your order through our secure online checkout before your Quote expires.

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Quote Name:	NTBPD-LAPTOPS-2025	Sales Rep	Dannah Weinzettl
Quote No.	3000197385732.6	Phone	4563355
Total	\$26,156.24	Email	Dannah.Weinzettl@dell.com
Customer #	530030077116	Billing To	RICKY SCHWISOW
Quoted On	Dec. 18, 2025		TOWN OF NORTH TOPSAIL BEACH
Expires by	Dec. 23, 2025		2008 LOGGERHEAD CT
	OMNIA-National		NORTH TOPSAIL BEACH, NC
Contract Name	Cooperative Purchasing		28460-9286
	Alliance (NCPA)		
Contract Code	C000001019611		
Customer Agreement #	NCPA 01-143		
Deal ID	30461065		

Message from your Sales Rep

Please reach out to your sales rep Dannah Weinzettl for any requests or changes. Email: dannah.weinzettl@dell.com
Phone Number: (512) 513-0929

Regards,
Dannah Weinzettl

Shipping Group

Shipping To	Shipping Method
RICKY SCHWISOW TOWN OF NORTH TOPSAIL BEACH 2008 LOGGERHEAD CT NORTH TOPSAIL BEACH, NC 28460 (252) 764-7407	Standard Delivery

Product	List Price	Unit Price	DOL	Quantity	Subtotal
Dell Pro Rugged 14 RB14250	\$4,334.24	\$2,037.09	53.00%	12	\$24,445.08
Subtotal:					\$24,445.08
Shipping:					\$0.00
Estimated Tax:					\$1,711.16
Total:					\$26,156.24

Shipping Group Details

Shipping To

RICKY SCHWISOW
TOWN OF NORTH TOPSAIL BEACH
2008 LOGGERHEAD CT
NORTH TOPSAIL BEACH, NC 28460
(252) 764-7407

Shipping Method

Standard Delivery

Dell Pro Rugged 14 RB14250

Estimated delivery if purchased today:
Jan. 08, 2026
Contract # C000001019611
Customer Agreement # NCPA 01-143

Unit Price	Quantity	Subtotal
\$2,037.09	12	\$24,445.08

Description	SKU	Unit Price	Quantity	Subtotal
Dell Pro Rugged, RB14250 XCTO	210-BNNG	-	12	-
Intel R Core TM Ultra 5 125U (12 MB cache, 12 cores, up to 4.30 GHz, 15W)	379-BFTK	-	12	-
Windows 11 Pro	619-BBQD	-	12	-
Intel R Core TM Ultra 5 125U (12 MB cache, 12 cores, up to 4.30 GHz, 15W)	338-CQVF	-	12	-
16GB: 2 X 8 GB, DDR5, 5600, Non-ECC, SoDIMM	370-BCGC	-	12	-
256GB PCIe NVMe 2230 SSD	400-BSFM	-	12	-
14" Non-Touch, FHD 1920x1080, 60Hz, WVA, Anti-Glare, 400 nit, Low Blue Light, RGB camera	391-BJNP	-	12	-
HD RGB Camera + Microphone, Non-Touch display, WLAN/WWAN/GPS antenna	319-BBKY	-	12	-
5G Qualcomm(R) Snapdragon(TM) X62 Global 5G (DW5932e), eSIM capable, AT&T	556-BFRR	-	12	-
Intel® Wi-Fi 7 BE200, 2x2, 802.11ax, MU-MIMO, Bluetooth® 5.4 wireless card	555-BLHX	-	12	-
Wireless Intel BE200 WLAN Driver	555-BLJF	-	12	-
Core Ultra 5 non-vPro CPU Label, Gen 14th	389-FJFB	-	12	-
English US Rugged RGB Single Point backlit Copilot key keyboard	583-BMJG	-	12	-
No Fingerprint reader, no Smartcard reader	346-BLBK	-	12	-
65W AC adapter, USB Type-C	492-BDTG	-	12	-
E4 C5 black Power Cord 1M, US	470-BCRH	-	12	-
Primary 3 Cell 53.5 Whr ExpressCharge Capable Battery	389-FJFG	-	12	-
Battery Airbay Cover	325-BFXD	-	12	-
Service and Support Guide MUI for DAO (English, French, Multi)	340-DSGW	-	12	-
Quick setup guide, WW	340-DRXV	-	12	-
No Resource USB Media	430-XYPF	-	12	-
ME Disable - Manageability	631-BBYT	-	12	-
ENERGY STAR Qualified	387-BBLW	-	12	-
EPEAT Gold with Climate+	379-BFWZ	-	12	-
Dedicated u-blox NEO-M9N GPS Card	540-BFLV	-	12	-

Mix Shipment, Dell Pro Rugged 14 RB14250	340-DSCG	-	12	-
Standard Shipment, VS	800-BBZV	-	12	-
English, French, Spanish, Brazilian Portuguese	619-BBPD	-	12	-
Additional TBT-4/Type-C port	325-BFXV	-	12	-
Additional rear USB 3.2 Type-A port	590-TFPW	-	12	-
Intel Responsiveness Technologies Driver	409-BCYL	-	12	-
Rigid Handle	750-BBMM	-	12	-
No Additional Software	658-BFOH	-	12	-
Custom Configuration	817-BBBB	-	12	-
Docking POGO connector with Antenna Passthru, WLAN+WWAN+GPS antenna	452-BDZH	-	12	-
ProSupport Plus: Next Business Day Onsite, 3 Years	713-0299	-	12	-
Dell Limited Hardware Warranty Initial Year	713-0305	-	12	-
ProSupport Plus: Accidental Damage Service, 3 Years	713-0317	-	12	-
ProSupport Plus: Keep Your Hard Drive, 3 Years	713-0318	-	12	-
ProSupport Plus: 7X24 Technical Support, 3 Years	713-0339	-	12	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	12	-
Activate Your Microsoft 365 For A 30 Day Trial	658-BCSB	-	12	-
Dell Additional Software	634-CVYV	-	12	-

Subtotal:	\$24,445.08
Shipping:	\$0.00
Estimated Tax:	\$1,711.16
Total:	\$26,156.24

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for Fourteen days from the date of this Quote. All products, pricing, and other information are based on the latest information available and are subject to change for any reason, including but not limited to tariffs imposed by government authorities, shortages in materials or resources, increase in the cost of manufacturing or other factors beyond Supplier's reasonable control. If such changes occur, pricing may be adjusted or purchase orders may be cancelled by Supplier, even after an order has been placed. Supplier also reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors and/or customer changes to Supplier's planned delivery date. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@ dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringsspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

Billing Address:
 NORTH TOPSAIL BEACH
 2008 LOGGERHEAD ST
 2008 LOGGERHEAD ST
 NORTH TOPSAIL BEACH,
 NC 28460
 US

Quote Date:12/16/2025
 Expiration Date:02/14/2026
 Quote Created By:
 Mike Cavalluzzi
 mikecavalluzzi@callmc.com
 End Customer:
 NORTH TOPSAIL BEACH
 Ricky Schwisow
 rickys@northtopsailbeachnc.gov
 (252) 503-5150
 Contract: 19144 - 725G NORTH
 CAROLINA, STATE OF (NON-ARIBA
 BASED POS)
 Payment Terms:30 NET

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	List Price	Contract Price	Disc \$	Sale Price
	APX™ N70	APX N70						
1	H35UCT9PW8AN	PORTABLE RADIO APX N70 7/800 MODEL 4.5	12		\$8,626.42	\$6,469.82	\$2,156.60	\$6,469.82
1a	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	12					
1b	QA08853AA	ADD: CPS ENABLEMENT	12					
1c	QA09001AM	ADD: WIFI CAPABILITY	12					
1d	QA09028AA	ADD: VIQI VC RADIO OPERATION	12					
1e	Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	12					
1f	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	12					
1g	H38DA	ADD: SMARTZONE OPERATION	12					
1h	Q173CA	ADD: SMARTZONE OMNILINK	12					



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products. Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Contract Price	Disc \$	Sale Price
1i	Q361CD	ADD: P25 9600 BAUD TRUNKING	12					
1j	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	12					
1k	QA00580BA	ADD: TDMA OPERATION	12					
2	LSV01S03060A	APX N70 DMS ESSENTIAL	12	7 YEARS	\$432.43	\$432.43	\$0.00	\$432.43
3	PSV01S03059A	APX NEXT PROVISIONING WITH CPS	1		\$0.00	\$0.00	\$0.00	\$0.00
4	PMMN4141A	PORTABLE RSM XVP750, IP68, WITH KNOB	12		\$543.13	\$407.35	\$135.78	\$407.35
5	PMNN4816A	PORTABLE RADIO BATTERY IMPRES 2 LI-ION IP68 3200T	12		\$225.50	\$169.13	\$56.37	\$169.13
6	PMPN4604A	CHARGER, DESKTOP SINGLE UNIT IMPRES 2 FAST, US/NA	13		\$221.64	\$166.23	\$55.41	\$166.23
Product Services								
7	LSV00Q00202A	DEVICE PROGRAMMING	12		\$49.00	\$49.00	\$0.00	\$49.00
Subtotal							\$121,399.08	
Total Discount Amount							\$28,905.33	
Grand Total							\$92,493.75(USD)	

Notes:

- The Pricing Summary is a breakdown of costs and does not reflect the frequency at which you will be invoiced.

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

APX N70 PORTABLE RADIO SOLUTION DESCRIPTION

OVERVIEW

The APX N70 offers affordable, next generation communications for without compromising P25 interoperability or voice and data quality. It offers a durable design with "pick-up-and-go" functionality, optimizing ease-of-use and focused communications in almost all environments.

DURABLE AND EASY TO USE

The APX N70 enhances operations with a full color transfective glass display with touch technology for easy operation with gloves on. The touchscreen includes a high velocity user interface with large touch targets, shallow menu hierarchy, home screen information at a glance, and access to integrated apps. Additionally, the N70 offers extended battery life, a shorter antenna, and Bluetooth compatibility with audio accessories, promoting efficient communications between first responders.

ESSENTIAL AND SECURE P25 COMMUNICATIONS

The APX N70 is certified compliant with P25 standards and supports digital and analog trunking, FDMA and TDMA, and Integrated Voice and Data. P25 communications over the N70 are safe and secure—it offers software and hardware encryption, single- and multi key encryption, and P25 Authentication, protecting communications during daily operations.

Reliable Connectivity

Using the APX N70 lets first responders stay connected across disparate networks. It can be equipped with LTE, Wi-Fi®, Bluetooth®, and GPS features, bringing future-ready applications, services, and best-in-class connectivity to everyday users. APX N70 radios support 7/800 MHz frequency bands across radio systems with minimal intervention by the radio user.

Managing and Provisioning Devices

APN N70 provides users greater awareness and faster radio management through Customer Programming Software ("CPS"), Radio Management ("RM"), or the Radio Central programming. These tools transform accurate data into smarter action by enabling dispatchers and network managers to keep radios in the field, make informed operational decisions, and, above all, protect first responders' focus and safety.

Customer Programming Service

CPS is a proprietary, Windows-based application used to configure APX subscriber radios in offline situations. The CPS application offers drag-and-drop, clone-wizard, and basic import/export functions that allow for the addition of new



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software and feature enhancements. APX N radios can be programmed one-at-a-time on a local PC, via secure USB port connection, with TLS-PSK based encryption. Once loaded, subscriber radios are read, and edited, and copdeplugs and templates can be saved and duplicated to program other fleet radios.

Radio Management

Batch Programming is available through the RM software for simultaneous programming and upgrading throughout the radio fleet. With Batch Programming, up to 16 radios can be programmed at once over a Wi-Fi connection. This reduces programming time and ensures that the radio fleet is always up-to-date and ready-to-use in the field.

Device Management Services

Device Management Services ("DMS") packages provide programming, management, and maintenance services to maximize the effectiveness of this APX N70 solution, while reducing maintenance risk, workload, and total cost of ownership. DMS tackles a range of customer needs, whether the solution is self-maintained or managed by Motorola Solutions.

Using Motorola Solutions' cloud-based Radio Central Programming, APX N70 supports faster provisioning and deployment to get devices in the hands of first responders and out into the field. Parameters such as talk groups, interface options, and security keys can be programmed remotely within minutes. The DMS package provides access to batch programming with Radio Central Programming or one-at-a-time basic programming with Customer Programming Service, described below.

Radio Central

Radio Central Programming streamlines the APX N70 out-of-the-box experience with a few simple steps. Users will power on the device and view a boot-up animation. Status bar icons on the front display indicate when a connection is made and an update download is initiated. If the APN N70 device is being started for the first time, a "peek-in" device management notification will indicate that the default configuration is detected. When the update download is complete, the device reboots and installs the update. When the install is complete, the device goes back to the full home screen and notifies the user that the update is complete. From power on to provisioning, the process takes less than a minute. For Encryption and Authentication users, a KVL needs to be connected to the radio to use those services.

APX N70 also features Touchless Key Provisioning ("TKP"), leveraging Radio Central and Key Management Facility to add encryption keys remotely. This streamlined, one-time process reduces the time and effort spent enabling encryption. TKP delivers the initial encryption keys to APN N70 radios. Users can provision encryption on one radio or on batches of radios, further speeding up the encryption process for radio fleets.

The figure below illustrates APX N70's faster provisioning process.

Figure 1



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APX N70

SINGLE-BAND P25 SMART RADIO

FOCUSED. FORWARD.

Safety and focus on the front line are paramount. Reliable and intuitive communications devices that are rugged and easy to use, are non negotiable for first responders. Clear communications have proven to be lifesaving in critical moments.

Reliable P25 radios must evolve to offer sophisticated features that work within a larger public safety ecosystem. They must deliver actionable intelligence to provide increased situational awareness during an incident.

We designed our APX N70 explicitly for this purpose. It provides public safety personnel the mission-critical communications and real-time information they need to stay connected and respond safely.

Inherently rugged, it offers an intuitive interface to ensure reliable eyes-up operation. Wherever they're working, responders will hear and be heard with the loudest and clearest audio possible.

The APX N70 works reliably across a variety of frequencies, modes and protocols. Communications are secure with hardware encryption algorithms and can be updated quickly with batch radio programming and management tools. Optional next generation features such as LTE and smart apps enhance in-field intelligence for improved situational awareness so first responders can respond with focus and efficiency.



