

Richard Grant, Mayor
Connie Pletl, Mayor Pro Tem



Alice Derian, ICMA-CM
Town Manager

Aldermen:
Kip Malcolm
Mark Barefoot
Laura Olszewski
Larry Strother

Alexis Stanfield, NCCCC
Town Clerk

MEETING DATE: May 13, 2026

TO: Board of Aldermen
FROM: Public Works Superintendent
DEPARTMENT: Public Works Department
SUBJECT: State Contract 2210B - Purchase; Reallocation of Budgeted Item

SUMMARY: The Board of Aldermen are requested to authorize the purchase of multifunctional Mower.

The FY25–26 STREETS Capital Outlay budget (10-560-74) allocated \$75,000 for a wet/dry vacuum truck. Upon further evaluation, this equipment provides limited day-to-day value and introduces operational challenges related to sand, saltwater corrosion, and disposal requirements.

Since July 2025, Public Works has experienced multiple equipment failures and is currently down one zero-turn mower, impacting Right-of-Way (ROW) mowing operations. While service levels have been maintained, this has required increased strain on existing equipment and reduced operational efficiency. ROW mowing is a core service that directly impacts:

-Public safety and visibility, drainage performance, and overall community appearance.

Additionally, the Town currently has limited street sweeping capability, resulting in sand and debris remaining on roadways longer than desired, affecting roadway safety and long-term maintenance.

This equipment directly addresses the Town's two most consistent operational needs:

ROW Mowing: Restores and improves mowing capacity, reducing strain on existing equipment and ensuring consistent roadside maintenance.

Street Sweeping: Provides a dedicated method to remove sand and debris, improving roadway safety and reducing maintenance impacts. Unlike single-purpose equipment, this asset supports year-round operations, maximizing efficiency and return on investment.

Recommendation

Staff recommends reallocating previously budgeted funds from the wet/dry vacuum truck to a multi-use equipment platform that better supports ongoing Right-of-Way mowing and street sweeping operations.

SPECIFIC ACTION REQUESTED:

That the Board of Aldermen approve the purchase from Quality Equipment under State Contract 2210B for the Public Works Department and authorize the Town Manager to execute all necessary agreements to proceed.

Budget vs Actual

NORTH TOPSAIL BEACH
4/9/2026 12:20:00 PM

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Period Ending 6/30/2026

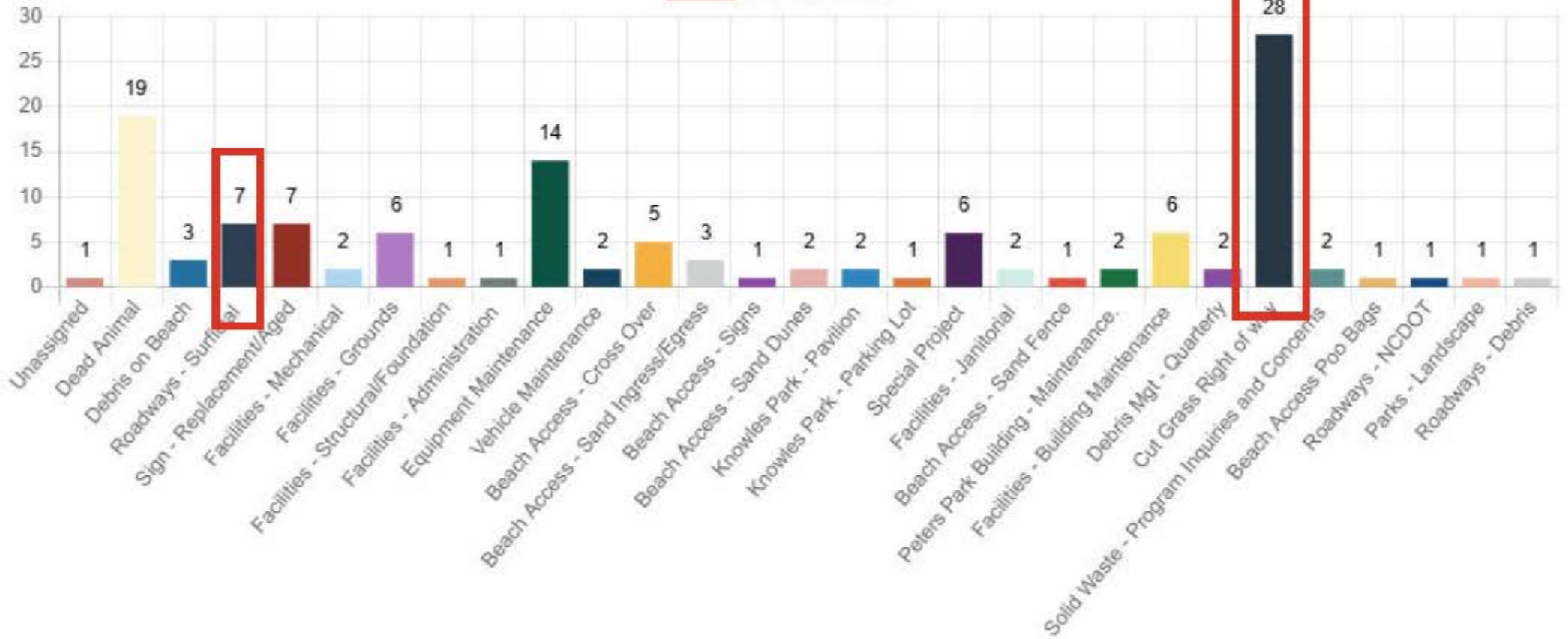
10 GENERAL FUND									
Description	Budget	Encumbrance	MTD	QTD	YTD	Variance	Percent		
10-560-13 STREET LIGHT EXPENSE	32,000	0.00	0.00	0.00	14,494.20	17,505.80	45%		
10-560-15 M & R PUBLIC PARKING	25,000	0.00	0.00	0.00	6,680.00	18,320.00	27%		
10-560-16 M & R EQUIPMENT	6,000	0.00	0.00	0.00	2,383.13	3,616.87	40%		
10-560-33 DEPARTMENTAL SUPPLIES	5,000	0.00	0.00	0.00	0.00	5,000.00			
10-560-34 STRIPING	288,000	0.00	0.00	0.00	0.00	288,000.00			
10-560-35 SIGNS	5,000	750.00	0.00	750.00	750.00	3,500.00	30%		
10-560-43 TOWN ENTRANCE SIGNS	20,000	0.00	0.00	0.00	0.00	20,000.00			
10-560-45 CONTRACTED SERVICES	2,500	0.00	0.00	0.00	1,490.00	1,010.00	60%		
10-560-72 STORMWATER	20,000	0.00	0.00	0.00	0.00	20,000.00			
10-560-73 STREET PAVING & REPAIR	52,000	0.00	0.00	0.00	833.24	51,166.76	2%		
10-560-74 CAPITAL OUTLAY	75,000	0.00	0.00	0.00	0.00	75,000.00			
10-560-75 DEBT SERVICE	0	0.00	0.00	0.00	0.00	0.00			
10-560-79 DEBT SERVICE INTEREST	0	0.00	0.00	0.00	0.00	0.00			
STREETS Totals:	530,500	750.00	0.00	750.00	26,630.57	503,119.43	5%		

CAPITAL OUTLAY ITEM PREVIOUSLY BUDGETED WAS A WET/DRY VACUUM TRUCK. THIS REQUEST IS TO REALLOCATE BUDGETED FUNDS TO PURCHASE ITEM UNDER STATE CONTRACT 2210B. -CDH

2025

Work Order Count by Type

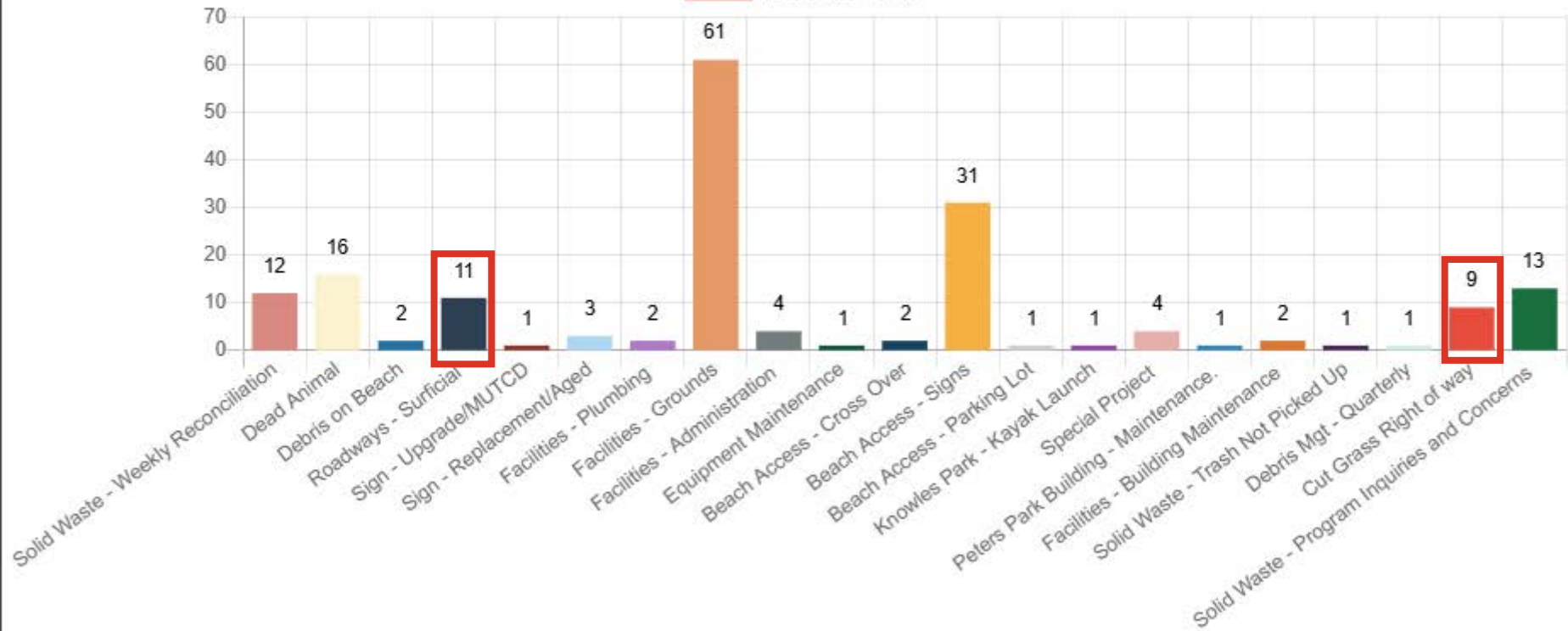
of Work Orders



2026

Work Order Count by Type

of Work Orders



Deere & Co	John Deere-Residential Zero-Turn Mowers & Equipment (Z700's only)	8%	8%	8%	8%	3-4 9% 5-6 10% 7-8 11% 9+ 12%
	John Deere-Residential Zero-Turn Mowers & Equipment (excludes Z700's); Lawn Tractors & Equipment (S100 - S240)	3%	3%	3%	3%	3-4 4% 5-6 5% 7-8 6% 9+ 7%
	John Deere-Lawn Tractors (X300 Series only); Garden Tractors (X500 and X700 Series only); Equipment for Lawn and Garden Tractors	17%	17%	17%	17%	3-4 18% 5-6 19% 7-8 20% 9+ 21%
2210B	John Deere-Commercial Walk-Behind Mowers; Commercial Zero Turn Mowers; Commercial Front Mowers; Commercial Wide Area Mowers; Equipment for Commercial Mowers	22%	22%	22%	22%	3-4 23% 5-6 24% 7-8 25% 9+ 26%

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

- Vendor: Quality Equipment, LLC
3231 New Bern Highway
JACKSONVILLE, NC 28546 null
- Signature on all LOIs and POs with a signature line
- Contract name or number; or JD Quote ID
- Sold to street address
- Ship to street address (no PO box)
- Bill to contact name and phone number
- Bill to address
- Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- Membership number if required by the contract

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

For any questions, please contact:

Robert Mercer
Quality Equipment, LLC
3231 New Bern Highway
JACKSONVILLE, NC 28546
Email: rmercer@qualityequip.com

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Quality Equipment, LLC
3231 New Bern Highway
JACKSONVILLE, NC 28546 null

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Robert Mercer
Quality Equipment, LLC
3231 New Bern Highway JACKSONVILLE, NC 28546

Prepared For

CHRISTOPHER HUCKABY
NORTH TOPSAIL BEACH PUBLIC WORKS
3315 GRAY ST
SNEADS FERRY, NC 284608125
(910) 328-5297
CHUCKABY@NORTHTOPSAILBEA
CHNC.GOV

Prepared By

Robert Mercer
Quality Equipment, LLC
3231 New Bern Highway
JACKSONVILLE, NC 28546
rmerc@qualityequip.com

Quote Id 1679230

Creation Date 26-Feb-2026

Expiration Date 28-Mar-2026

Quote Summary

Equipment Summary	Suggested List	Selling Price	QTY In Group	Extended
1585 TerrainCut™ with ComfortCab Commercial Front Mower (Less Mower Deck) Contract: NC Grounds Maintenance Equip 2210B (PG 2Y CG 22) Price Effective Date: 01-Feb-2025	\$57,710.11	\$45,013.89	1	\$45,013.89
60 In. Heavy-Duty Two-Stage Snow Blower Contract: NC Grounds Maintenance Equip 2210B (PG 2Y CG 22) Price Effective Date: 01-Feb-2025	\$7,192.00	\$5,609.76	1	\$5,609.76
60 Heavy-Duty Rotary Broom (For 1500 TerrainCut, 1400/1500 Series II and Non- Series II Front Mowers) Contract: NC Grounds Maintenance Equip 2210B (PG 2Y CG 22) Price Effective Date: 01-Feb-2025	\$4,639.00	\$3,618.42	1	\$3,618.42
60 In. Heavy-Duty Hydraulic Angling Front Blade Contract: NC Grounds Maintenance Equip 2210B (PG 2Y CG 22) Price Effective Date: 01-Feb-2025	\$2,732.00	\$2,130.96	1	\$2,130.96
62 In. Fastback Commercial Rear Discharge Deck Contract: NC Grounds Maintenance Equip 2210B (PG 2Y CG 22) Price Effective Date: 01-Feb-2025	\$5,654.00	\$4,410.12	1	\$4,410.12
72 In. Fastback PRO Commercial Rear Discharge Deck Contract: NC Grounds Maintenance Equip 2210B (PG 2Y CG 22) Price Effective Date: 01-Feb-2025	\$6,431.00	\$5,016.18	1	\$5,016.18

Salesperson : X _____

Accepted By : X _____

Equipment Total	\$65,799.33
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Quote Summary

Total Selling Price	\$65,799.33
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Sales Tax 7.0% - (7.0%)	\$4,605.95
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Sub-total	\$70,405.28
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Balance Due	\$70,405.28
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Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote # 1679230
Customer NORTH TOPSAIL BEACH PUBLIC WORKS

1585 TerrainCut™ with ComfortCab Commercial Front Mower (Less Mower Deck)

QTY In Group : 1

Suggested List

Equipment Notes

\$57,710.11

Hours ---

Selling Price

Serial Number ---

\$45,013.89

Stock Number ---

Discount Amount

Contract NC Grounds Maintenance Equip 2210B (PG 2Y CG 22)

(\$12,696.22)

Price Effective Date 01-Feb-2025

PUK Parent Serial #

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
246DTC	1585 TerrainCut™ with ComfortCab Commercial Front Mower (Less Mower Deck)	1	\$55,722.00	22.0%	(\$12,258.84)	\$43,463.16

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001A	United States and Canada	1	\$0.00	22.0%	\$0.00	\$0.00
183N	JDLINK™ M Modem	1	\$0.00	22.0%	\$0.00	\$0.00
Total Base / Options			\$55,722.00		(\$12,258.84)	\$43,463.16

Dealer Attachments

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
BM18101	Mounting hardware (1) for attaching 70-lb (32-kg) Starter Weight and (2) 50-lb (23-kg) Cast-Iron Weights on 26-in. Tire	1	\$38.51	22.0%	(\$8.47)	\$30.04

BM17972	50-lb (23-kg) Wheel Weight (1), cast iron, 12-in. rear wheel	2	\$318.86	22.0%	(\$70.15)	\$248.71
TCB10303	Rear Weight Mounting Kit	1	\$162.64	22.0%	(\$35.78)	\$126.86
UC13263	Quik-Tatch Weight, 42 lb (19 kg)	6	\$481.56	22.0%	(\$105.94)	\$375.62
BTC10530	SPOOL KIT, FM SINGLE SPOOL AUXILIAR	1	\$986.54	22.0%	(\$217.04)	\$769.50
Total Dealer Attachments			\$1,988.11		(\$437.38)	\$1,550.73
Selling Price Subtotal						\$45,013.89
Total Selling Price			\$57,710.11		(\$12,696.22)	\$45,013.89

60 In. Heavy-Duty Two-Stage Snow Blower

QTY In Group : 1

Equipment Notes

Suggested List

Hours	---	\$7,192.00
Serial Number	---	Selling Price
Stock Number	---	\$5,609.76
Contract	NC Grounds Maintenance Equip 2210B (PG 2Y CG 22)	Discount Amount
Price Effective Date	01-Feb-2025	(\$1,582.24)
PUK Parent Serial #		

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0381TC	60 In. Heavy-Duty Two-Stage Snow Blower	1	\$6,642.00	22.0%	(\$1,461.24)	\$5,180.76

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001A	United States and Canada	1	\$0.00	22.0%	\$0.00	\$0.00
1000	Lift Arms, Drive Shaft and Hardware	1	\$550.00	22.0%	(\$121.00)	\$429.00
Total Base / Options			\$7,192.00		(\$1,582.24)	\$5,609.76
Selling Price Subtotal						\$5,609.76
Total Selling Price		\$7,192.00		(\$1,582.24)		\$5,609.76

60 Heavy-Duty Rotary Broom (For 1500 TerrainCut, 1400/1500 Series II and Non- Series II Front Mowers)

QTY In Group : 1

Suggested List

Equipment Notes

\$4,639.00

Hours ---

Selling Price

Serial Number ---

\$3,618.42

Stock Number ---

Discount Amount

Contract NC Grounds Maintenance Equip 2210B (PG 2Y CG 22)

(\$1,020.58)

Price Effective Date 01-Feb-2025

PUK Parent Serial #

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0501TC	60 Heavy-Duty Rotary Broom (For 1500 TerrainCut, 1400/1500 Series II and Non- Series II Front Mowers)	1	\$4,639.00	22.0%	(\$1,020.58)	\$3,618.42

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001A	United States and Canada	1	\$0.00	22.0%	\$0.00	\$0.00
1010	Less Lift Arms, Cylinders, Drive Shaft and Hardware	1	\$0.00	22.0%	\$0.00	\$0.00
Total Base / Options			\$4,639.00		(\$1,020.58)	\$3,618.42
Selling Price Subtotal						\$3,618.42
Total Selling Price			\$4,639.00		(\$1,020.58)	\$3,618.42

60 In. Heavy-Duty Hydraulic Angling Front Blade

QTY In Group : 1

Equipment Notes

Suggested List

Hours	---	\$2,732.00
Serial Number	---	Selling Price
Stock Number	---	\$2,130.96
Contract	NC Grounds Maintenance Equip 2210B (PG 2Y CG 22)	Discount Amount
Price Effective Date	01-Feb-2025	(\$601.04)
PUK Parent Serial #		

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0390TC	60 In. Heavy-Duty Hydraulic Angling Front Blade	1	\$2,464.00	22.0%	(\$542.08)	\$1,921.92

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
1001	Lift Arms and Hardware	1	\$268.00	22.0%	(\$58.96)	\$209.04
Total Base / Options			\$2,732.00		(\$601.04)	\$2,130.96
Selling Price Subtotal						\$2,130.96
Total Selling Price			\$2,732.00		(\$601.04)	\$2,130.96

62 In. Fastback Commercial Rear Discharge Deck

QTY In Group : 1

Equipment Notes

Suggested List

Hours	---	\$5,654.00
Serial Number	---	Selling Price
Stock Number	---	\$4,410.12
Contract	NC Grounds Maintenance Equip 2210B (PG 2Y CG 22)	Discount Amount
Price Effective Date	01-Feb-2025	(\$1,243.88)
PUK Parent Serial #		

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0357TC	62 In. Fastback Commercial Rear Discharge Deck	1	\$5,654.00	22.0%	(\$1,243.88)	\$4,410.12

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001A	United States and Canada	1	\$0.00	22.0%	\$0.00	\$0.00
Total Base / Options			\$5,654.00		(\$1,243.88)	\$4,410.12
Selling Price Subtotal						\$4,410.12
Total Selling Price			\$5,654.00		(\$1,243.88)	\$4,410.12

72 In. Fastback PRO Commercial Rear Discharge Deck

QTY In Group : 1

Equipment Notes

Suggested List

Hours	---	\$6,431.00
Serial Number	---	Selling Price
Stock Number	---	\$5,016.18
Contract	NC Grounds Maintenance Equip 2210B (PG 2Y CG 22)	Discount Amount
Price Effective Date	01-Feb-2025	(\$1,414.82)
PUK Parent Serial #		

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
5502TC	72 In. Fastback PRO Commercial Rear Discharge Deck	1	\$6,431.00	22.0%	(\$1,414.82)	\$5,016.18

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001A	United States and Canada	1	\$0.00	22.0%	\$0.00	\$0.00
Total Base / Options			\$6,431.00		(\$1,414.82)	\$5,016.18
Selling Price Subtotal						\$5,016.18
Total Selling Price			\$6,431.00		(\$1,414.82)	\$5,016.18