

Owners Representative Evaluation Summary

	Price/Fee		
	Score	Phase 1	Phase 2
Real Point/Cresa	1510	\$75,000 - \$110,000	\$1,600,000 - 2,000,000 or 2% w/ 3% yearly increase
AECOM	1475	\$554,594	\$3,019,372 or 3%
Redstone	1235	\$220,000 - \$250,000	\$695,000 - 1,500,000 or 1.5%
Veridus	780	\$378,154 - \$453,785	\$1,067,735 - \$1,281,282

Comments from Evaluators

Real Point

Their proposal reflects a firm that is more than capable of managing our project. They have an outstanding technical approach, including pre-ballot planning. They offer additional "concierge" resources. Their pricing is reasonable for what they are submitting/offering.

Plante Moran, with their expertise in millage/pre-construction, demonstrated a strong understanding of these aspects. Their proposal effectively addressed these areas, instilling confidence in their specialized skills.

Realpoint had impressive projects under their belt, just not at the level of AECOM. Their technical approach (as defined in criteria 2) felt a tad on the 'fluff' side. They seem to have the capacity to carry out all functions in-house and have impressive, relevant projects.

AECOM

AECOM has a proven positive relationship with the City of Novi. They are a local Novi firm and have experience working with the City of Novi. They have submitted examples of very large projects and most likely can effectively manage our project. However, pricing is too high.

AECOM- serving City since 2006, office in Novi, highly relevant municipal experiences/projects

All firms have applicable experience, but AECOM has the most—the other firms were not at AECOM's level. They demonstrated a high level of project understanding, and the scope of work and timeline that they provided were impressive. They have the capacity to carry out all functions in-house.

Redstone

Redstone Architects is a professional firm with a talented staff. They have a positive relationship with the City of Novi through past projects. Their pricing is reasonable and competitive. They are a smaller firm and have submitted examples of smaller projects and proven they come in on budget. However, staff has reservations about the firm managing the scope of our project, especially on the front end with financing and ballot preparation.

Redstone is the least detailed on project timing, scope, etc. Smallest firm?

Redstone has impressive projects under their belt, just not at the level of AECOM. Redstone was also very responsive to our needs, as identified in the RFQ. Has extensive public safety building experience and completed the study re: the same for us. It appears to be a much smaller firm and relies more on subcontracting.

Veridus

Veridus is a small firm and relatively new compared to others. The scope of their projects appears to be smaller than our project. Being located in West Michigan is concerning regarding accessibility and understanding of the region. Their pricing is also too high.

Veridus- smallest portfolio, positive- no ties to existing contractors- would be a true owners rep

Veridus appeared to have the least experience. It is a much smaller firm that relies more on subcontracting.