



REMITTANCE ADDRESS
PHOENIX Safety Outfitters
P.O. Box 20445
Upper Arlington, OH 43220

Physical Address:
PHOENIX Safety Outfitters
110 W Leffel Lane
Springfield, Ohio 45506
(937) 324-2537

EIN:
41-2241348

Quotation: 250701
(DO NOT PAY FROM THIS DOCUMENT/S&H MAY NOT BE INCLUDED)

Quotation Date: 06 Sep 2024

Shipping Method: Best Way
Account Rep: James Hayes
Accounting Questions: cgrogan@phoenixoutfitters.com
Accounting Phone: 614-203-0247

Sales Tax Registrations:
Ohio (91-050790)
Indiana (0158424336)
Michigan (41-2241348)

Bill to:

TODD SEOG
CITY OF NOVI FIRE DEPT
42975 GRAND RIVER AVE
NOVI MI 48375
UNITED STATES
Customer Phone:
Customer Email: tseog@cityofnovi.org

Ship to:

TODD SEOG
CITY OF NOVI FIRE DEPT
42975 GRAND RIVER AVE
NOVI MI 48375
UNITED STATES
Customer Phone:
Customer Email: tseog@cityofnovi.org

Item ID	Item name	Qty	Item \$	Extended \$
CUSTPO	Customer Purchase Order Number: Per Chief Seog verbal YOUR DEPARTMENT COST - NPP CONTRACT PS20065	1	\$0.00	\$0.00
NOV(OAKMI)-VFC	JANESVILLE TURNOUT COAT CONFIGURED TO CUSTOMER SPECIFICATION // PH3Q2034 Verified: [0220] Valid Thru: [033121] Color: PER SPEC	12	\$2265.31	\$27183.72
NOV(OAKMI)-VFP	JANESVILLE TURNOUT PANT CONFIGURED TO CUSTOMER SPECIFICATION // PH3Q2034 Verified: [0220] Valid Thru: [033121] Color: PER SPEC	12	\$1442.54	\$17310.48
CS-NAMEPATCH-8X17-SEWN	COAT SHELL/NAME TAG/8 x 17 SEWN (REQUIRES CS-COLOR & CS-MAT) REPLACEMENT NAME PATCHES PER DEPT SPEC Verified: [0822] Valid Thru: [123122]	12	\$75.00	\$900.00
FRT-TBD	Freight FOB Mfg. to include Shipping, Handling TBDATOS // Reference Date Shipped in Header: No Charge on Gear Freight Freight for Patches TBD	1	\$0.00	\$0.00
Subtotal				\$45394.20
Not rated @ 0%				\$0.00
MI - Tax Exempt 2017 @ 0%				\$0.00
Total				\$45394.20
Paid to date				\$0.00



March 18, 2024

RE: Contract Number: PS20065 – FIRE FIGHTER PERSONAL PROTECTIVE EQUIPMENT (RFP 1915)

To Whom it May Concern:

Through this letter, I wish to notify you that, pursuant to section 3.1 of the aforementioned agreement between the League of Oregon Cities and LION, the agreement has been automatically extended one-year until the anniversary of the Effective Date in 2025.

Sincerely,

DocuSigned by:
Patricia M. Mulvihill
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Patricia M. Mulvihill
Executive Director
League of Oregon Cities

MEMORANDUM



TO: JOHN MARTIN FIRE CHIEF
FROM: TODD SEOG ASSISTANT FIRE CHIEF
SUBJECT: 2024 TURNOUT GEAR
DATE: SEPTEMBER 6, 2024

The firefighter's turnout gear is one of the most essential pieces of equipment a firefighter has. The three main components of turnout gear are the coat, pants, and suspenders. Turnout gear is very complex each piece contains a fire-resistant outer shell, a thermal layer, and a moisture barrier each of these components must meet criteria outlined in the National Fire Protection Association (NFPA 1851) standards for fire firefighter turnout gear.

Each set of turnout gear is inspected and cleaned after every fire, as well as annually. This proactive approach ensures that any problems or damage found can be repaired or replaced as needed. The criteria used to determine if turnout gear is ready for replacement is as follows; if the turnout gear is 10 years old, damage to the thermal layer, or improper fit.

The Novi Fire Department Purchases Lion appeal turnout gear the local distributor, Phoenix Safety Outfitters using the existing National Purchase Partners (NPP) contact #1915. National Purchase Partners (NPP) contracts are competitively solicited by a lead Public Agency in accordance with government purchasing regulations. These contracts include "Piggybacking" language, allowing utilization by NPP government members nationwide this gives the City of Novi a 35% discount off the list price of turnout gear.

The Novi Fire Department purchases Lion V-force sets of bunker gear every year based on the three criteria listed above. the National Purchasing Partners price for the lion v-force is **\$3707.85** per set the department is looking at replacing 12 sets of gear this year. Also included in the quote are 12 bunker coat name plates at a cost of **\$75.00** per tag The total cost of 12 sets is **\$45394.20** after approval Phoenix will come in and measure the Firefighters that are getting replacement gear to insure proper fit.