

SUMMARY

	*2006	*2025	% change	
Net Potential Rent	\$1,739,093.00	\$2,212,740.00	27.23%	
Reductions to Rent				
Vacancy Loss	-\$9,880.00	-\$5,458.00		This line was itemized for the years 2006-2025
Loss to Lease	-\$6,109.00	-\$20,165.00		*This line was itemized during the years 2020-2025
Model/Employee Unit	-\$4,440.00	-\$8,820.00		*This line was itemized during the years 2015-2017
Concessions	-\$50.00	-\$31.45		*This line was itemized during the years 2006-2020
Total Reductions to Rent	-\$9,930.00	-\$25,623.00	158.03%	*This line was itemized during the years 2006-2025
Total Rental Income	\$1,729,163.00	\$2,187,117.00	26.48%	
Other Income	\$30,493.76	\$27,376.78	-10.22%	
Total Income	\$1,759,656.76	2214493.78	25.84%	
Operating Expenses				
Administrative	\$205,816.39	\$525,498.49		2025 Financials this line is combination of Administrative, Marketing, Payroll & Benefits
Utilities & Operating	\$115,942.34	\$132,485.41		2025 Financials this line is labeled "utilities"
Maintenance	\$200,484.74	\$223,998.51		2025 Financials this line is combination of Grounds and Maintenance
Property Insurance	\$7,739.19	\$64,031.17		*This line was itemized during the years 2006-2025
Total Operating Expenses	\$529,982.66	\$946,013.58	78.49%	
Net Operating Income	\$1,229,674.10	\$1,268,480.20	3.15%	
Non Operating Expenses				
Capital Improvements	\$31,771.14	\$105,336.37	231.54%	

FYE 2006

Net Potential Rent **\$1,739,093.00**

Reductions to Rent

Vacancy Loss - \$9,880.00

Concessions - \$50.00

Total Reductions to Rent **-\$9,930.00**

Total Rental Income **\$1,729,163.00**

Other Income **\$30,493.76**

Total Income **\$1,759,656.76**

Operating Expenses

Administrative \$205,816.39

Utilities & Operating \$115,942.34

Maintenance \$200,484.74

Property Insurance \$7,739.19

Total Operating Expenses **\$529,982.66**

Net Operating Income **\$1,229,674.10**

Non Operating Expenses

Capital Improvements \$31,771.14

FYE 2007

Net Potential Rent	\$1,767,945.00
Reductions to Rent	
Vacancy Loss	-\$13,774.57
Concessions	-\$25.50
Total Reductions to Rent	-\$13,800.07
Total Rental Income	\$1,754,144.93
Other Income	\$50,275.40
Total Income	\$1,804,420.33
Operating Expenses	
Administrative	\$219,916.70
Utilities & Operating	\$117,680.06
Maintenance	\$232,842.39
Property Insurance Fees	\$35,523.82
Total Operating Expenses	\$605,962.97
Net Operating Income	\$1,198,457.36
Non Operating Expenses	
Capital Improvements	\$122,891.51

FYE 2008

Net Potential Rent	\$1,796,100.00
Reductions to Rent	
Vacancy Loss	-\$12,089.00
Concessions	-\$41.00
Total Reductions to Rent	-\$12,130.00
Total Rental Income	\$1,783,970.00
Other Income	\$37,859.67
Total Income	\$1,821,829.67
Operating Expenses	
Administrative	\$223,519.28
Utilities & Operating	\$142,693.67
Maintenance	\$241,310.60
Property Insurance	\$39,932.13
Total Operating Expenses	\$647,455.68
Net Operating Income	\$1,174,373.99
Non Operating Expenses	
Capital Improvements	\$116,208.60

FYE 2009

Net Potential Rent	\$1,834,086.00
Reductions to Rent	
Vacancy Loss	-\$59,217.00
Concessions	-\$3,324.00
Total Reductions to Rent	-\$62,541.00
Total Rental Income	\$1,771,545.00
Other Income	-\$50,535.28
Total Income	\$1,721,009.72
Operating Expenses	
Administrative	\$238,158.86
Utilities & Operating	\$122,384.29
Maintenance	\$251,459.91
Property Insurance	\$33,272.07
Total Operating Expenses	\$645,275.13
Net Operating Income	\$1,075,734.59
Non Operating Expenses	
Capital Improvements	\$58,419.82

FYE 2010

Net Potential Rent **\$1,859,893.00**

Reductions to Rent

Vacancy Loss -\$56,609.00

Concessions -\$23,241.00

Total Reductions to Rent **-\$79,850.00**

Total Rental Income **\$1,780,043.00**

Other Income **\$35,283.20**

Total Income **\$1,815,326.20**

Operating Expenses

Administrative \$227,458.46

Utilities & Operating \$109,776.68

Maintenance \$228,930.50

Property Insurance \$31,713.85

Total Operating Expenses **\$597,879.49**

Net Operating Income **\$1,217,446.71**

Non Operating Expenses

Capital Improvements \$114,855.23

FYE 2011

Net Potential Rent **\$1,895,323.00**

Reductions to Rent

Vacancy Loss -\$8,211.00

Concessions -\$5,269.89

Total Reductions to Rent **-\$13,480.89**

Total Rental Income **\$1,881,842.11**

Other Income **\$27,997.78**

Total Income **\$1,909,839.89**

Operating Expenses

Administrative \$228,681.59

Utilities & Operating \$128,258.42

Maintenance \$226,350.45

Property Insurance \$22,569.87

Total Operating Expenses **\$605,860.33**

Net Operating Income **\$1,303,979.56**

Non Operating Expenses

Capital Improvements \$53,392.96

FYE 2012

Net Potential Rent **\$1,925,826.00**

Reductions to Rent

Vacancy Loss -\$2,988.00

Concessions -\$229.00

Total Reductions to Rent **-\$3,217.00**

Total Rental Income **\$1,922,609.00**

Other Income **\$27,068.76**

Total Income **\$1,949,677.76**

Operating Expenses

Administrative \$239,484.46

Utilities & Operating \$120,730.78

Maintenance \$213,678.18

Property Insurance \$19,964.60

Total Operating Expenses **\$593,858.02**

Net Operating Income **\$1,355,819.74**

Non Operating Expenses

Capital Improvements \$43,290.30

FYE 2013

Net Potential Rent **\$19,951,334.00**

Reductions to Rent

Vacancy Loss -\$5,712.00

Concessions -\$989.00

Total Reductions to Rent **-\$6,701.00**

Total Rental Income **\$19,944,633.00**

Other Income **\$30,401.17**

Total Income **\$19,975,034.17**

Operating Expenses

Administrative \$227,460.06

Utilities & Operating \$133,769.59

Maintenance \$215,426.05

Property Insurance \$21,664.99

Total Operating Expenses **\$598,320.69**

Net Operating Income **\$19,376,713.48**

Non Operating Expenses

Capital Improvements \$49,551.68

FYE 2014

Net Potential Rent **\$1,971,881.00**

Reductions to Rent

Vacancy Loss -\$3,158.00

Concessions -\$580.00

Total Reductions to Rent **-\$3,738.00**

Total Rental Income **\$1,968,143.00**

Other Income **\$35,879.35**

Total Income **\$2,004,022.35**

Operating Expenses

Administrative \$236,668.36

Utilities & Operating \$129,065.95

maintenance \$242,937.75

Property Insurance \$21,839.33

Total Operating Expenses **\$630,511.39**

Net Operating Income **\$1,373,510.96**

Non Operating Expenses

Capital Improvements \$41,960.33

FYE 2015

Net Potential Rent **\$1,992,603.00**

Reductions to Rent

Vacancy Loss -\$1,715.00

Model/Employee Unit -\$4,440.00

Concessions -\$587.62

Total Reductions to Rent **-\$6,742.62**

Total Rental Income **\$1,985,860.38**

Other Income **\$45,081.67**

Total Income **\$2,030,942.05**

Operating Expenses

Administrative \$250,415.65

Utilities & Operating \$124,439.41

Maintenance \$247,941.39

Property Insurance \$22,729.73

Total Operating Expenses **\$645,526.18**

Net Operating Income **\$1,385,415.87**

Non Operating Expenses

Capital Improvements \$54,755.79

FYE 2016

Net Potential Rent **\$2,013,095.00**

Reductions to Rent

Vacancy Loss -\$1,970.00

Model/Employee Unit -\$8,820.00

Concessions -\$195.00

Total Reductions to Rent **-\$10,985.00**

Total Rental Income **\$2,002,110.00**

Other Income **\$44,861.08**

Total Income **\$2,046,971.08**

Operating Expenses

Administrative \$271,775.61

Utilities & Operating \$127,902.53

Maintenance \$232,051.29

Property Insurance \$22,411.10

Total Operating Expenses **\$654,140.53**

Net Operating Income

Non Operating Expenses

Capital Improvements \$68,623.09

FYE 2017

Net Potential Rent **2,028,508.00**

Reductions to Rent

Vacancy Loss -1,971.00

Model/Employee Unit -8,820.00

Concessions -265.00

Total Reductions to Rent **-11,056.00**

Total Rental Income **2,017,452.00**

Other Income 23,054.80

Total Income **2,040,506.80**

Operating Expenses

Administrative 273,786.22

Utilities & Operating 117,689.44

Maintenance 246,737.92

Property Insurance 22,704.37

Total Operating Expenses **660,917.95**

Net Operating Income **1,379,588.85**

Non Operating Expenses

Capital Improvements 150,405.54

FYE 2018

Net Potential Rent \$2,044,212.91

Reductions to Rent

Vacancy Loss -\$2,819.00

Model/Employee Unit

Concessions -\$9,976.00

Total Reductions to Rent **-\$12,795.00**

Total Rental Income **\$2,031,417.91**

Other Income **\$23,093.41**

Total Income **\$2,054,511.32**

Operating Expenses

Administrative \$281,764.21

Utilities & Operating \$120,090.48

Maintenance \$264,530.59

Property Insurance \$22,901.62

Total Operating Expenses **\$689,286.90**

Net Operating Income **\$1,365,224.42**

Non Operating Expenses

Capital Improvements \$41,998.02

FYE 2019

Net Potential Rent **\$2,064,795.00**

Reductions to Rent

Vacancy Loss -\$2,406.00

Concessions -\$424.00

Total Reductions to Rent **-\$2,830.00**

Total Rental Income **\$2,061,965.00**

Other Income **\$24,129.03**

Total Income **\$2,086,094.03**

Operating Expenses

Administrative \$263,045.19

Utilities & Operating \$125,342.03

Maintenance \$306,664.98

Property Insurance \$24,179.93

Total Operating Expenses **\$719,232.13**

Net Operating Income **\$1,366,861.90**

Non Operating Expenses

Capital Improvements \$49,243.72

FYE 2020

Net Potential Rent \$2,087,220.00

Reductions to Rent

Vacancy Loss -\$3,081.00

Loss To Lease -\$6,109.00

Concessions -\$31.45

Total Reductions to Rent **-\$9,221.45**

Total Rental Income **\$2,077,998.55**

Other Income **\$25,667.73**

Total Income **\$2,103,666.28**

Operating Expenses

Administrative \$91,087.57

Marketing \$6,254.59

Paryoll & Benefits \$346,979.97

Utilities \$112,442.15

Grounds \$58,382.03

Maintenance \$128,095.37

Property Insurance & Fees \$25,129.35

Total Operating Expenses **\$768,371.03**

Net Operating Income **\$1,335,295.25**

Non Operating Expenses

Capital Improvements \$56,262.43

FYE 2021

Net Potential Rent \$2,103,630.00

Reductions to Rent

Vacancy Loss -\$6,515.00

Loss To Lease -\$7,536.85

Total Reductions to Rent **-\$14,051.85**

Total Rental Income **\$2,089,578.15**

Other Income **\$27,042.58**

Total Income **\$2,116,620.73**

Operating Expenses

Administrative \$91,983.04

Marketing \$5,985.93

Paryoll & Benefits \$276,693.85

Utilities \$111,489.37

Grounds \$61,024.30

Maintenance \$93,131.84

Property Insurance & Fees \$29,700.00

Total Operating Expenses **\$670,008.33**

Net Operating Income **\$1,446,612.40**

Non Operating Expenses

Capital Improvements \$38,035.77

FYE 2022

Net Potential Rent \$2,129,220.00

Reductions to Rent

Vacancy Loss -\$5,411.00

Loss To Lease -\$9,992.00

Total Reductions to Rent **-\$15,403.00**

Total Rental Income **\$2,113,817.00**

Other Income **\$30,081.64**

Total Income **\$2,143,898.64**

Operating Expenses

Administrative \$94,414.36

Marketing \$6,197.44

Paryoll & Benefits \$326,062.70

Utilities \$119,705.30

Grounds \$47,091.99

Maintenance \$109,418.90

Property Insurance & Fees \$42,697.89

Total Operating Expenses **\$745,588.58**

Net Operating Income **\$1,398,310.06**

Non Operating Expenses

Capital Improvements \$70,349.52

FYE 2023

Net Potential Rent \$2,150,620.00

Reductions to Rent

Vacancy Loss -\$3,051.00

Loss To Lease -\$9,695.00

Total Reductions to Rent **-\$12,746.00**

Total Rental Income **\$2,137,874.00**

Other Income **\$31,815.93**

Total Income **\$2,169,689.93**

Operating Expenses

Administrative \$102,276.06

Marketing \$5,887.23

Paryoll & Benefits \$370,774.14

Utilities \$121,243.12

Grounds \$64,855.30

Maintenance \$128,231.97

Property Insurance & Fees \$46,173.59

Total Operating Expenses **\$839,441.41**

Net Operating Income **\$1,330,248.52**

Non Operating Expenses

Capital Improvements \$52,825.31

FYE 2024

Net Potential Rent \$2,170,740.00

Reductions to Rent

Vacancy Loss -\$2,612.00

Loss To Lease -\$9,713.00

Total Reductions to Rent **-\$12,325.00**

Total Rental Income **\$2,158,415.00**

Other Income **\$28,420.90**

Total Income **\$2,186,835.90**

Operating Expenses

Administrative \$110,488.58

Marketing \$8,964.04

Paryoll & Benefits \$384,408.35

Utilities \$124,690.70

Grounds \$66,252.43

Maintenance \$112,208.70

Property Insurance & Fees \$47,724.87

Total Operating Expenses **\$854,737.67**

Net Operating Income **\$1,332,098.23**

Non Operating Expenses

Capital Improvements \$88,108.48

FYE 2025

Net Potential Rent \$2,212,740.00

Reductions to Rent

Vacancy Loss -\$5,458.00

Loss To Lease -\$20,165.00

Total Reductions to Rent **-\$25,623.00**

Total Rental Income **\$2,187,117.00**

Other Income **\$27,376.78**

Total Income **\$2,214,493.78**

Operating Expenses

Administrative \$120,073.00

Marketing \$10,702.40

Paryoll & Benefits \$394,723.09

Utilities \$132,485.41

Grounds \$76,635.55

Maintenance \$147,362.96

Property Insurance & Fees \$64,031.17

Total Operating Expenses **\$946,013.58**

Net Operating Income **\$1,268,480.20**

Non Operating Expenses

Capital Improvements \$105,336.37