



CITY OF NOVI CITY COUNCIL
APRIL 22, 2024

SUBJECT: Approval to purchase a three-year subscription to Arctic Wolf Networks, Inc. network security software through People Driven Technology for an estimated annual amount of \$75,717. This is subject to the final approval of the form and terms of the contract by the City Manager and City Attorney.

SUBMITTING DEPARTMENT: Integrated Solutions, Technology Division

EXPENDITURE REQUIRED	\$75,717.00/year
AMOUNT BUDGETED	\$85,000.00/year
APPROPRIATION REQUIRED	\$0
LINE ITEM NUMBER	101-228.00-816.042

BACKGROUND INFORMATION:

The City of Novi previously contracted for Managed Detection and Response (MDR), Managed Risk (MR), and Security Awareness (SA) Training as part of a comprehensive cybersecurity security overlay. The vendor that provided the services and software related to MDR, MR, and SA training has recently been purchased and exited the cybersecurity overlay business. After reviewing several options, the Integrated Solutions Technology Division recommends Arctic Wolf Networks MDR, MR, and SA training. The team has also negotiated to receive the MR module for free for the first year. This represents a saving of \$17,025.00. Below is the breakdown of coverage each module will provide.

- Managed Detection and Response (MDR): Provides 24×7 monitoring of the City of Novi network, endpoints, and cloud environments, along with a managed approach to detection, response, and recovery from cyber threats through managed triage and concierge services.

- Managed Risk (MR): Continuously scans the City of Novi networks, endpoints, and cloud environments for risky software, assets, accounts, and misconfigurations beyond simple vulnerability assessment tools. Delivered as a concierge service, Managed Risk helps take a proactive approach to security by identifying gaps to harden our security posture over time.
- Security Awareness (SA) Training: Security Awareness includes fully managed security awareness training, automated phishing simulations with just-in-time specific training, report phishing button (for O365), reported email details, automated employee reminders, and account takeover monitoring.

RECOMMENDED ACTION: Approval to purchase a three-year subscription to Arctic Wolf Networks, Inc. network security software through People Driven Technology for an estimated annual amount of \$75,717. This is subject to the final approval of the form and terms of the contract by the City Manager and City Attorney.