



CITY OF NOVI CITY COUNCIL
JUNE 22, 2026

SUBJECT: Consideration of a contract for mowing services to Teddy's Lawn & Landscape, at an estimated annual cost of \$148,590.

SUBMITTING DEPARTMENT: Department of Public Works, Field Operations Division

KEY HIGHLIGHTS:

- Terminating current mowing services contract with Ground Control Property Services.
- Request to contract with the second lowest bidder, Teddy's Lawn & Landscaping for remainder of initial first year
- Teddys Lawn & Landscape is honoring same price previously agreed to with Ground Control Property Services.
- Award amount is based on estimated annual use of the service.

FINANCIAL IMPACT

	FY 2026/27
EXPENDITURE REQUIRED	\$148,590 Estimated annual amount
BUDGET General Fund, Major Street Fund, Local Road Fund, Municipal Street Fund, Drain Fund, Water & Sewer Fund	\$150,000
APPROPRIATION REQUIRED	\$ 0
FUND BALANCE IMPACT	\$ 0

BACKGROUND INFORMATION:

Each year, the City contracts with a qualified service provider to perform mowing and landscape maintenance services along roadsides and pathways, within boulevard islands and interchanges, around gateway signs, and on various City-owned properties. These services are essential to maintaining safe sightlines, preventing

obstruction of drainage infrastructure, and enhancing the overall appearance of the City's rights-of-way and public spaces.

On March 23, 2026, the City awarded a one-year mowing services contract to Ground Control Property Services, with work scheduled to commence in April 2026. Since the start of the contract, Ground Control Property Services has been unable to fulfill the required services and standards in the contract.

Following a review of available options, the second-lowest bidder, Teddy's Lawn & Landscape, has been evaluated and it has been determined that they possess the personnel, equipment, experience, and operational capacity necessary to successfully fulfill the contract requirements. Teddy's Lawn & Landscape currently holds the City's parking lot snow removal contract and has demonstrated satisfactory performance.

Teddy's Lawn & Landscape has agreed to assume responsibility for all mowing and landscape maintenance services covered under the existing contract, including facilities and road frontages, booster stations, pathways, City-owned vacant lots, gateway signs (Sections A–E), as well as general labor and material requirements (Sections F and G), based on the original estimated quantities.

Furthermore, Teddy's Lawn & Landscape has agreed to provide these services at the original base bid price for Sections A–E in the annual amount of \$148,590. By performing services that align with the low bidder, Ground Control Property Services, there is no requirement to adjust the current budget. Based on the contractor's proven experience, available resources, and willingness to accept the contract at the established pricing, staff are confident that Teddy's Lawn & Landscape can provide the level of service required to meet the City's operational and community standards.

RECOMMENDED ACTION: Approval to award a unit price contract for mowing services to Teddy's Lawn & Landscape, the second lowest qualified bidder, at an estimated annual cost of \$148,590 for one (1) year with the option of three (3) one-year renewals.