



CITY OF NOVI CITY COUNCIL
NOVEMBER 17, 2025

SUBJECT: Approval to purchase six 2026 Police Explorer Interceptor Hybrid vehicles and related upfits/decals in the amount of \$439,848.

SUBMITTING DEPARTMENT: Public Safety- Police Department
Department of Public Works- Fleet Division

KEY HIGHLIGHTS:

- Purchase six vehicles and required upfits and decals for the Uniform and Traffic Divisions of the Police Department.
- These six vehicles align with the City's light-duty replacement plan and union contract requirement to replace patrol vehicles projected to exceed 100,000 miles in the current fiscal year.
- The listed total price includes complete build-out costs for a squad car, which is different from prior years, where Council only saw the vehicle purchase.
- A history of the last few years with complete costs associated with prior orders is attached

FINANCIAL IMPACT:

	FY 2025/26
EXPENDITURE REQUIRED	
<u>General Fund</u>	
Vehicle Purchases: 101-301.00-983.000	\$ 272,786.00 Vehicles
Vehicle Upfits: 101-301.00-983.100	<u>\$ 167,062.38 Upfits & Decals</u>
	\$ 439,848.38 TOTAL
BUDGET	
Vehicle Purchase & Upfits:	\$ 447,290.00
APPROPRIATION REQUIRED	\$ 0
FUND BALANCE IMPACT	\$ 0

BACKGROUND INFORMATION:

The following vehicles in the Police Uniformed and Traffic Division fleet are being requested to be replaced as they are projected to exceed 100,000 miles in this current fiscal year.

1. #852 a 2022 Ford Explorer Hybrid Patrol with 91,620 Miles
2. #854 a 2022 Ford Explorer Hybrid Patrol with 99,566 Miles
3. #858 a 2019 Ford Explorer Traffic Patrol with 82,765 Miles
4. #860 a 2019 Chevrolet Tahoe Traffic Patrol with 74,338 Miles
5. #863 a 2019 Chevrolet Tahoe Evidence Technician with 76,737 Miles
6. #867 a 2021 Ford Explorer Hybrid Patrol with 76,801 Miles

Vehicles #852, #854, and #867 will be standard Ford Explorer Hybrids with Patrol-style upfits for emergency response.

Traffic patrol vehicles #858, #860, Public Safety has decided to stick with the Explorer Hybrids as the platform for these vehicle replacements instead of Tahoes. These vehicles will also have a subdued exterior look and silver exterior with a subdued lighting package and a more civilian look.

Evidence Tech Patrol Explorer #863 will look like a standard patrol vehicle and will also be equipped with an evidence lockbox in the rear of the vehicle for field/ crime scene work.

Marked Patrol Vehicle

Vehicle	\$45,441.00
Upfits	\$26,193.74
Decals	\$1,649.99
Total Costs per Unit	\$73,284.73
Quantity	4
Subtotal	\$293,138.92

Traffic Patrol Vehicle

Vehicle	\$45,511.00
Upfits	\$26,193.74
Decals	\$1,649.99
Total Costs per Unit	\$73,354.73
Quantity	2
Subtotal	\$146,709.46

Grand Total: \$439,848.38

Each vehicle is customized with the proper equipment to optimize the work performance and safety of each Police Officer for a variety of tasks assigned to them. These six vehicles align with the City's light-duty replacement plan and union contract requirement to replace patrol vehicles projected to exceed 100,000 miles in the current fiscal year.

RECOMMENDED ACTION: Approval to purchase six 2026 Police Explorer Interceptor Hybrids from Lunghamer Ford through the MiDeal Cooperative purchasing contract, and required upfits and decals for service, to be completed at a later date by Canfield Equipment, Graphik Concepts, or another authorized vendor, in the total amount of \$439,848.38.